## EXHIBIT A

## RJRT September 2013 Excessive Assessment (April 2013 through June 2013)

A. Calculation of Quarterly Assessment

|  | USDA's Erroneous Calculation of RJRT's Quarterly Assessment (per TTAP) | Corrected Calculation of RJRT's Quarterly Assessment |
| :---: | :---: | :---: |
| Total Taxes Paid by Class of Tobacco | \$3,716,824,161 | $\$ 3,725,863,429$ <br> (See Section B below for more detailed calculation of adjusted taxes paid by class.) |
| Total Taxes Paid by RJRT | \$861,802,332 | \$861,802,332 |
| RJRT Market Share <br> (Total Taxes Paid by RJRT/Total Taxes Paid by Class of Tobacco) | \$861,802,332 / \$3,716,824,161 = 23.1865\% | $\$ 861,802,332 / \$ 3,725,863,429=23.1303 \%$ <br> (See Section B below for more detailed calculation of adjusted market share.) |
| Total Program Costs by Class of Tobacco | \$211,512,610 | \$211,512,610 |
| Total Interest Costs by Class of Tobacco | \$133,100.66 | \$133,100.66 |
| RJRT Total Program Costs <br> (Total Program Costs * Market Share) | \$211,512,610 * $0.231865=\$ 49,042,371.32$ | \$211,512.610 * $0.231303=\$ 48,923,441.24$ |
| RJRT Total Interest Costs <br> (Total Interest Costs * Market Share) | \$133,100.66 * $0.231865=\$ 30,861.38$ | \$133,100.66 * $0.231303=\$ 30,786.54$ |
| RJRT Total Quarterly Assessment <br> (Program Costs + Interest Costs) | \$49,042,371.32 + \$30,861.38 = \$49,073,232.70 | \$48,923,441.24 + \$30,786.54 = \$48,954,227.79 |
| Amount Assessed in Excess of Share <br> (RJRT Total Quarterly Assessment - <br> RJRT Adjusted Total Quarterly <br> Assessment) | \$49,073,232.70-\$48,954,227.7 = \$119,004.92 |  |

## B. Adjustment to Market Share to Account for Unreported Production

(1) T\&D Enterprises and Onondaga Nation Estimated Quarterly Sales of Cigarettes

|  | T\&D Enterprises | Onondaga Nation |
| :--- | :--- | :--- |
| Total Estimated Sales of Cartons <br> (per GlobalSource) | $2,500,000$ | $1,092,000$ |
| Number of Cigarettes per Carton | 200 | 200 |
| Total Estimated Sales of Cigarettes <br> (Cartons * Cigarette/Carton) | $2,500,000 * 200=500,000,000$ | $1,092,000 * 200=218,400,000$ |
| Estimated Sales of Cigarettes per Quarter <br> (Total Estimated Sales of Cigarettes / 4 <br> quarters) | $500,000,000 / 4=125,000,000$ | $218,400,000 / 4=54,600,000$ |

(2) Adjustment to RJRT's Market Share to Account for Unpaid Excise Taxes

| Onondaga Estimated Quarterly Sales <br> (See Section B(1) for calculation.) | $54,600,000$ |
| :--- | :--- |
| T\&D Estimated Quarterly Sales <br> (See Section B(2) for calculation.) | $125,000,000$ |
| Total Estimated Quarterly Sales for Onondaga and T\&D | $54,600,000+125,000,000=179,600,000$ |
| Estimated Excise Taxes Owed by Onondaga and T\&D <br> (Total Estimated Quarterly Sales * 2013 Federal Excise Tax) | $179,600,000$ * $(\$ 50.33 / 1000$ sticks) $=\$ 9,039,268$ |
| Adjust Total Taxes Paid by Class of Tobacco <br> (Total Excise Tax + Estimated Excise Taxes Owed Onondaga and T\&D) | $\$ 3,716,824,161+\$ 9,039,268=\$ 3,725,863,429$ |
| Total Taxes Paid by RJRT | $\$ 861,802,332$ |
| Adjusted RJRT Market Share <br> (Total Taxes Paid by RJRT/Adjusted Total Taxes Paid by Class of Tobacco) | $\$ 861,802,332 / \$ 3,725,863,429=23.1303 \%$ |

## SFNTC September 2013 Excessive Assessment (April 2013 through June 2013)

C. Calculation of Quarterly Assessment
\(\left.$$
\begin{array}{|l|l|l|}\hline & \begin{array}{l}\text { USDA's Erroneous Calculation of SFNTC's } \\
\text { Quarterly Assessment (per TTAP) }\end{array} & \begin{array}{l}\text { Corrected Calculation of SFNTC's Quarterly } \\
\text { Assessment }\end{array} \\
\hline \text { Total Taxes Paid by Class of Tobacco } & \$ 3,716,824,161 & \begin{array}{l}\$ 3,725,863,429 \\
\text { (See Section D below for more detailed } \\
\text { calculation of adjusted taxes paid by class.) }\end{array} \\
\hline \text { Total Taxes Paid by SFNTC } & \$ 48,224,153 & \$ 48,224,153 \\
\hline \begin{array}{l}\text { SFNTC Market Share } \\
\text { (Total Taxes Paid by SFNTC/Total Taxes } \\
\text { Paid by Class of Tobacco) }\end{array}
$$ \& \$ 48,224,153 / \$ 3,716,824,161=1.2974 \% \& \$ 48,224,153 / \$ 3,725,863,429=1.2943 \% <br>
(See Section D below for more detailed <br>

calculation of adjusted market share.)\end{array}\right]\)| $\$ 211,512,610$ |
| :--- |
| Total Program Costs by Class of Tobacco |
| Total Interest Costs by Class of Tobacco |
| SFNTC Total Program Costs <br> (Total Program Costs * Market Share) |
| SFNTC Total Interest Costs <br> (Total Interest Costs * Market Share) |
| SFNTC Total Quarterly Assessment <br> (Program Costs + Interest Costs) |
| Amount Assessed in Excess of Share <br> (SFNTC Total Quarterly Assessment - <br> SFNTC Adjusted Total Quarterly <br> Assessment) |
| $\$ 2,513,100.66$ |

## D. Adjustment to Market Share to Account for Unreported Production

(1) T\&D Enterprises and Onondaga Nation Estimated Quarterly Sales of Cigarettes

|  | T\&D Enterprises | Onondaga Nation |
| :--- | :--- | :--- |
| Total Estimated Sales of Cartons <br> (per GlobalSource) | $2,500,000$ | $1,092,000$ |
| Number of Cigarettes per Carton | 200 | 200 |
| Total Estimated Sales of Cigarettes <br> (Cartons * Cigarette/Carton) | $2,500,000 * 200=500,000,000$ | $1,092,000 * 200=218,400,000$ |
| Estimated Sales of Cigarettes per Quarter <br> (Total Estimated Sales of Cigarettes / 4 <br> quarters) | $500,000,000 / 4=125,000,000$ | $218,400,000 / 4=54,600,000$ |

(2) Adjustment to SFNTC's Market Share to Account for Unpaid Excise Taxes

| Onondaga Estimated Quarterly Sales <br> (See Section D(1) for calculation.) | $54,600,000$ |
| :--- | :--- |
| T\&D Estimated Quarterly Sales <br> (See Section D(2) for calculation.) | $125,000,000$ |
| Total Estimated Quarterly Sales for Onondaga and T\&D | $54,600,000+125,000,000=179,600,000$ |
| Estimated Excise Taxes Owed by Onondaga and T\&D <br> (Total Estimated Quarterly Sales * 2013 Federal Excise Tax) | $179,600,000$ * $(\$ 50.33 / 1000$ sticks) $=\$ 9,039,268$ |
| Adjust Total Taxes Paid by Class of Tobacco <br> (Total Excise Tax + Estimated Excise Taxes Owed Onondaga and T\&D) | $\$ 3,716,824,161+\$ 9,039,268=\$ 3,725,863,429$ |
| Total Taxes Paid by SFNTC | $\$ 48,224,153$ |
| Adjusted SFNTC Market Share <br> (Total Taxes Paid by SFNTC /Adjusted Total Taxes Paid by Class of Tobacco) | $\$ 48,224,153 / \$ 3,725,863,429=0.012943 \%$ |

