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UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT TACOMA

THE NISQUALLY INDIAN TRIBE,

Plaintiff,

v.

PURDUE PHARMA L.P.; PURDUE  
PHARMA INC.; THE PURDUE  
FREDERICK COMPANY, CEPHALON,  
INC.; TEVA PHARMACEUTICAL  
INDUSTRIES, LTD.; TEVA  
PHARMACEUTICALS USA, INC.;  
JANSSEN PHARMACEUTICALS, INC.;  
JOHNSON & JOHNSON; ORTHO-  
MCNEIL-JANSSEN  
PHARMACEUTICALS, INC.; JANSSEN  
PHARMACEUTICA, INC.; ENDO  
HEALTH SOLUTIONS INC.; ENDO  
PHARMACEUTICALS INC.;  
ALLERGAN PLC; ACTAVIS PLC;  
WATSON PHARMACEUTICALS, INC.;  
WATSON LABORATORIES, INC.;  
ACTAVIS PHARMA, INC.; WATSON  
PHARMA, INC.; ACTAVIS LLC;  
MALLINCKRODT PLC;  
MALLINCKRODT LLC; MCKESSON  
CORP.; CARDINAL HEALTH, INC.; and  
AMERISOURCEBERGEN CORP.;

Defendants.

NO. \_\_\_\_\_

**COMPLAINT**

**JURY TRIAL DEMANDED**

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1 **I. INTRODUCTION**

2 1. An epidemic of prescription opioid abuse is devastating the United States. Indian  
3 Country has been particularly hard hit, causing Plaintiff, the Nisqually Indian Tribe (the  
4 “Nisqually Tribe or the “Tribe”), to suffer substantial loss of resources, economic damages, and  
5 damages to the health and welfare of its members.

6 2. The Tribe brings this action in its own proprietary capacity and as *parens patriae*  
7 in the public interest to protect the health, safety, and welfare of all members of the Tribe.

8 3. Opioid analgesics are widely diverted and improperly used, and the widespread  
9 abuse of opioids has resulted in a national epidemic of opioid overdose deaths and addictions.<sup>1</sup>  
10 The opioid epidemic is “directly related to the increasingly widespread misuse of powerful  
11 opioid pain medications.”<sup>2</sup>

12 4. This epidemic has been building for years. The conditions for its creation and  
13 acceleration were intentionally brought about by Defendants, who made billions of dollars off  
14 the epidemic.

15 5. The effects of the opioid crisis have been exacerbated by Defendants’ efforts to  
16 conceal or minimize the risks of—and to circumvent or ignore safeguards against—opioid abuse.

17 6. The Tribe has seen child welfare and protections care costs associated with  
18 opioid-addicted parents skyrocket, its health services have been overwhelmed, education and  
19 addiction therapy costs have substantially increased, and almost every Tribal member has been  
20 affected. The costs associated with the Tribe’s health insurance have increased as a result of  
21 having to pay for the costs associated with opioid addiction. The Tribe’s substance abuse  
22

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23 <sup>1</sup> See Nora D. Volkow & A. Thomas McLellan, *Opioid Abuse in Chronic Pain—Misconceptions and Mitigation*  
*Strategies*, 374 N. Eng. J. Med. 1253 (2016).

24 <sup>2</sup> See Robert M. Califf et al., *A Proactive Response to Prescription Opioid Abuse*, 374 N. Eng. J. Med. 1480 (2016).

1 treatment facility (the Nisqually Substance Abuse Program) has also seen marked increases in  
2 the number of patients seeking treatment for opioid-dependence, which has come with increased  
3 associated costs. The Tribe also funds a Recovery Cafe for purposes of reducing addiction,  
4 including opioid addiction. The Tribe provides and funds burial benefits to members who pass  
5 away from their opioid use. The Tribe is building a homeless shelter to deal with its increased  
6 homeless population due to the opioid crisis. The increase in crime and mental-health incidents  
7 has caused the tribe to incur additional costs related to its police force, jail, and courts. Further,  
8 the Tribe contributes to Child Protection Services, which has an increased need due to the opioid  
9 epidemic, which will also cause additional costs to the Tribe.

10 7. These costs could have been—and should have been—prevented by the opioid  
11 industry. The prescription drug industry is required by statute and regulation to secure and  
12 monitor opioids at every step of the stream of commerce, thereby protecting opioids from theft,  
13 misuse, and diversion. The industry is also supposed to implement processes to alert it to “red  
14 flags” that stop suspicious or unusual orders by pharmacies, doctors, clinics, or patients.

15 8. Instead of acting with reasonable care and in compliance with their legal duties,  
16 the Defendants intentionally flooded the market with opioids and pocketed billions of dollars in  
17 the process.

18 9. Defendants also flooded the market with false statements designed to persuade  
19 both doctors and patients that prescription opioids posed a low risk of addiction. Those claims  
20 were false.<sup>3</sup>

21 10. Defendants’ actions directly and foreseeably caused damages to the Tribe,  
22 including the costs of (a) medical and therapeutic care, and other treatment costs for patients

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23 <sup>3</sup> See Vivek H. Murthy, *Letter from the Surgeon General*, August 2016, available at <http://turnthetidex.org/> (last  
24 accessed Mar. 26, 2018).

1 suffering from opioid addiction or disease, overdose, or death; (b) counseling, treatment and  
2 rehabilitation services; (c) treatment of infants born with opioid-related medical conditions; (d)  
3 welfare and child protective services and care for children whose parents suffer from opioid-  
4 related disability or incapacitation; (e) law enforcement and public safety relating to the opioid  
5 epidemic within the tribal communities; (f) increases to health insurance costs; (g) increased  
6 costs associated with the Nisqually Substance Abuse Program and the Nisqually Mental Health  
7 Program; (h) increased costs associated with the building the Tribe's homeless shelter to serve  
8 homeless impacted by the opioid crisis; (i) increased costs associated with the Recovery Café to  
9 reduce opioid addiction; and (j) increased costs associated with paying burial benefits for  
10 deceased Tribal members. The Tribe has also suffered substantial damages due to the lost  
11 productivity of Tribal members, increased administrative costs, and the lost opportunity for  
12 growth and self-determination. These damages have been suffered and continue to be suffered  
13 directly, by the Tribe.

14 11. The Tribe also seeks the means to abate the epidemic created by Defendants'  
15 wrongful and/or unlawful conduct.

## 16 **II. THE PARTIES**

### 17 **A. Plaintiff**

18 12. The Nisqually Indian Tribe is a federally recognized Indian tribe pursuant to the  
19 1854 Treaty of Medicine Creek, 10 Stat. 1152, with its principal business address in Olympia,  
20 Washington. The Nisqually Tribe exercises inherent governmental authority on behalf of the  
21 Tribe itself and its members. The Nisqually Tribe is located on the Nisqually Indian Reservation  
22 in the Nisqually River Valley near the Delta River, occupying land in Thurston County,  
23 Washington. Currently, there are about 800 members of the Nisqually Tribe.

1           13.     The Tribe provides health insurance to its employees and their dependents. The  
2 Tribe's health insurance plan is paid for with tribal dollars.

3           14.     The Tribe operates a clinic, the Nisqually Tribal Health Clinic, in Olympia,  
4 Washington, as part of the federal Indian Health Service. The Clinic provides primary care  
5 medical and dental services. The Tribe also operates a pharmacy as part of the Nisqually Tribal  
6 Health Clinic, in Olympia, Washington.

7           15.     The Tribe also provides two behavioral health-related programs, the Nisqually  
8 Substance Abuse Program, and the Nisqually Mental Health Program, both located in Olympia,  
9 Washington.

10          16.     The Tribe has inherent sovereignty over unlawful conduct that takes place on, or  
11 has a direct impact on, land that constitutes Nisqually Indian Country, including lands within the  
12 exterior boundaries of the Nisqually Indian Reservation. The Treaty of Medicine Creek and other  
13 federal law recognizes the Tribe's authority over its members and its territory, specifically the  
14 authority to promote the autonomy and the health and welfare of the Tribe. Defendants engaged  
15 in activities and conduct that takes place on or has a direct impact on land that constitutes Indian  
16 Country within the Reservation. The distribution and diversion of opioids into Washington and  
17 onto the Tribe's lands and surrounding areas, created the foreseeable opioid crisis and opioid  
18 public nuisance for which the Tribe here seeks relief.

19          17.     The Tribe has standing to recover damages incurred as a result of Defendants'  
20 actions and omissions. The Tribe has standing to bring actions including *inter alia*; standing to  
21 bring claims under the federal RICO statutes, pursuant to 18 U.S.C. §§ 1961(3) and 1964 and the  
22 federal Lanham Act, 15 U.S.C. § 1125.

1 18. Members of the Tribe affected by the opioid crisis described in this Complaint  
2 live on the Nisqually Indian Reservation, as well as throughout Washington.

3 **B. Pharmaceutical Defendants**

4 19. The Pharmaceutical Defendants are defined below. At all relevant times, the  
5 Pharmaceutical Defendants have packaged, distributed, supplied, sold, placed into the stream of  
6 commerce, labeled, described, marketed, advertised, promoted, and purported to warn or  
7 purported to inform prescribers and users regarding the benefits and risks associated with the use  
8 of prescription opioid drugs. The Pharmaceutical Defendants, at all times, have manufactured  
9 and sold prescription opioids without fulfilling their legal duty to prevent diversion and report  
10 suspicious orders.

11 20. PURDUE PHARMA L.P. is a limited partnership organized under the laws of  
12 Delaware. PURDUE PHARMA INC. is a New York corporation with its principal place of  
13 business in Stamford, Connecticut, and THE PURDUE FREDERICK COMPANY is a Delaware  
14 corporation with its principal place of business in Stamford, Connecticut. Collectively, Purdue  
15 Pharma L.P., Purdue Pharma Inc., and The Purdue Frederick Company are referred to as  
16 “Purdue.”

17 21. Purdue manufactures, promotes, sells, and distributes opioids such as OxyContin,  
18 MS Contin, Dilaudid/Dilaudid HP, Butrans, Hysingla ER,<sup>4</sup> and Targiniq ER in the U.S.,  
19 including Washington. OxyContin is Purdue’s best-selling opioid. Since 2009, Purdue’s annual  
20 sales of OxyContin have fluctuated between \$2.47 billion and \$2.99 billion, up four-fold from its  
21 2006 sales of \$800 million. OxyContin constitutes roughly 30% of the entire market for  
22

23 \_\_\_\_\_  
24 <sup>4</sup> Long-acting or extended release (ER or ER/LA) opioids are designed to be taken once or twice daily. Short-acting  
opioids, also known as immediate release (IR) opioids, last for approximately 4-6 hours.



1 analgesic drugs (painkillers). Purdue has registered with the Washington State Department of  
2 Health as a Pharmacy Manufacturer and Pharmacy Wholesaler.

3 22. CEPHALON, INC. is a Delaware corporation with its principal place in Frazer,  
4 Pennsylvania. TEVA PHARMACEUTICAL INDUSTRIES, LTD. (“Teva Ltd.”) is an Israeli  
5 corporation with its principal place of business in Petah Tikva, Israel. In 2011, Teva Ltd.  
6 acquired Cephalon, Inc. TEVA PHARMACEUTICALS USA, INC. (“Teva USA”) is a wholly  
7 owned subsidiary of Teva Ltd. and is a Delaware corporation with its principal place of business  
8 in Pennsylvania. Teva USA acquired Cephalon, Inc. in October 2011.

9 23. Cephalon, Inc. manufactures, promotes, sells and distributes opioids such as Actiq  
10 and Fentora in the U.S., including in Washington. The FDA approved Actiq and Fentora only for  
11 the management of breakthrough cancer pain in patients who are tolerant to around-the-clock  
12 opioid therapy for their underlying persistent cancer pain. In 2008, Cephalon pled guilty to a  
13 criminal violation of the Federal Food, Drug and Cosmetic Act for its misleading promotion of  
14 Actiq and two other drugs and agreed to pay \$425 million.

15 24. Teva Ltd., Teva USA, and Cephalon, Inc. work together closely to market and sell  
16 Cephalon products in the United States. Teva Ltd. conducts all sales and marketing activities for  
17 Cephalon in the United States through Teva USA and has done so since its October 2011  
18 acquisition of Cephalon. Teva Ltd. and Teva USA hold out Actiq and Fentora as Teva products to  
19 the public. Teva USA sells all former Cephalon-branded products through its “specialty  
20 medicines” division. The FDA approved prescribing information and medication guide, which is  
21 distributed with Cephalon opioids marketed and sold in Washington, discloses that the guide was  
22 submitted by Teva USA, and directs physicians to contact Teva USA to report adverse events.  
23 Teva Ltd. has directed Cephalon, Inc. to disclose that it is a wholly owned subsidiary of Teva

1 Ltd. on prescription savings cards distributed in Washington, indicating Teva Ltd. would be  
2 responsible for covering certain co-pay costs. All of Cephalon’s promotional websites, including  
3 those for Actiq and Fentora, prominently display Teva Ltd.’s logo. Teva Ltd.’s financial reports  
4 list Cephalon’s and Teva’s USA’s sales as its own, and its year-end report for 2012 – the year  
5 immediately following the Cephalon acquisition – attributed a 22% increase in its specialty  
6 medicine sales to “the inclusion of a full year of Cephalon’s specialty sales.” Through  
7 interrelated operations like these, Teva Ltd. operates in Washington and the rest of the United  
8 States through its subsidiaries Cephalon and Teva USA. The United States is the largest of Teva  
9 Ltd.’s global markets, representing 53% of its global revenue in 2015, and, were it not for the  
10 existence of Teva USA and Cephalon, Inc., Teva Ltd. would conduct those companies’ business  
11 in the United States itself. Upon information and belief, Teva Ltd. directs the business practices  
12 of Cephalon and Teva USA, and their profits inure to the benefit of Teva Ltd. as controlling  
13 shareholder. Cephalon has registered with the Washington State Department of Health as a  
14 Pharmacy Wholesaler. Collectively, Teva Pharmaceuticals Industries, Ltd., Teva Pharmaceuticals  
15 USA, Inc., and Cephalon, Inc. are referred to as “Cephalon.”

16 25. JANSSEN PHARMACEUTICALS, INC. is a Pennsylvania corporation with its  
17 principal place of business in Titusville, New Jersey, and is a wholly owned subsidiary of  
18 JOHNSON & JOHNSON (“J&J”), a New Jersey corporation with its principal place of business  
19 in New Brunswick, New Jersey. ORTHO-MCNEIL-JANSSEN PHARMACEUTICALS, INC.,  
20 now known as Janssen Pharmaceuticals, Inc., is a Pennsylvania corporation with its principal  
21 place of business in Titusville, New Jersey. JANSSEN PHARMACEUTICA, INC., now known  
22 as Janssen Pharmaceuticals, Inc., is a Pennsylvania corporation with its principal place of  
23 business in Titusville, New Jersey. Collectively, Janssen Pharmaceuticals, Inc., Ortho-McNeil-

1 Janssen Pharmaceuticals, Inc., Janssen Pharmaceutica, Inc., and J&J are referred to as “Janssen.”  
2 Upon information and belief, J&J controls the sale and development of Janssen Pharmaceutical’s  
3 products and corresponds with the FDA regarding Janssen’s products.

4 26. Janssen manufactures, promotes, sells, and distributes drugs in the U.S., including  
5 in Washington, including the opioid Duragesic (fentanyl). Until January 2015, Janssen  
6 developed, marketed, and sold the opioids Nucynta and Nucynta ER. Together, Nucynta and  
7 Nucynta ER accounted for \$172 million in sales in 2014. Janssen has registered with the  
8 Washington State Department of Health as a Pharmacy Wholesaler.

9 27. ENDO HEALTH SOLUTIONS INC. is a Delaware corporation with its principal  
10 place of business in Malvern, Pennsylvania. ENDO PHARMACEUTICALS INC. is a wholly  
11 owned subsidiary of Endo Health Solutions Inc. and is a Delaware corporation with its principal  
12 place of business in Malvern, Pennsylvania. Collectively, Endo Health Solutions Inc. and Endo  
13 Pharmaceuticals Inc. are referred to as “Endo.”

14 28. Endo develops, markets, and sells prescription drugs, including the opioids  
15 Opana/Opana ER, Percodan, Percocet, and Zydone, in the U.S., including in Washington.  
16 Opioids made up roughly \$403 million of Endo’s overall revenues of \$3 billion in 2012. Opana  
17 ER yielded \$1.15 billion in revenue from 2010 and 2013, and it accounted for 10% of Endo’s  
18 total revenue in 2012. Endo also manufactures and sells generic opioids such as oxycodone,  
19 oxymorphone, hydromorphone, and hydrocodone products in the U.S., including in Washington,  
20 by itself and through its subsidiary, Qualitest Pharmaceuticals, Inc. Endo and/or its subsidiaries  
21 have registered with the Washington State Department of Health as a Pharmacy Wholesaler.

22 29. ALLERGAN PLC is a public limited company incorporated in Ireland with its  
23 principal place of business in Dublin, Ireland. ACTAVIS PLC acquired Allergan plc in March

1 2015. Before that, WATSON PHARMACEUTICALS, INC. acquired Actavis, Inc. in October  
2 2012, and the combined company changed its name to Actavis, Inc. as of January 2013 and then  
3 Actavis plc in October 2013. WATSON LABORATORIES, INC. is a Nevada corporation with  
4 its principal place of business in Corona, California, and is a wholly owned subsidiary of  
5 Allergan plc (f/k/a Actavis, Inc., f/k/a Watson Pharmaceuticals, Inc.). ACTAVIS PHARMA,  
6 INC. (f/k/a Actavis, Inc.) is a Delaware corporation with its principal place of business in New  
7 Jersey, and was formerly known as WATSON PHARMA, INC. ACTAVIS LLC is a Delaware  
8 limited liability company with its principal place of business in Parsippany, New Jersey. Each of  
9 these defendants is owned by Allergan plc, which uses them to market and sell its drugs in the  
10 United States. Upon information and belief, Allergan plc exercises control over these marketing  
11 and sales efforts and profits from the sale of Allergan/Actavis products ultimately inure to its  
12 benefit. Collectively, Allergan plc, Actavis plc, Actavis, Inc., Actavis LLC, Actavis Pharma, Inc.,  
13 Watson Pharmaceuticals, Inc., Watson Pharma, Inc., and Watson Laboratories, Inc. are referred to  
14 as “Actavis.”

15 30. Actavis manufactures, promotes, sells, and distributes opioids, including the  
16 branded drugs Kadian and Norco, a generic version of Kadian, and generic versions of Duragesic  
17 and Opana, in the U.S., including in Washington. Actavis has registered with the Washington  
18 State Department of Health as a Pharmacy Wholesaler.

19 31. MALLINCKRODT, PLC is an Irish public limited company headquartered in  
20 Staines-upon-Thames, United Kingdom, with its U.S. headquarters in St. Louis, Missouri.  
21 MALLINCKRODT, LLC, is a limited liability company organized and existing under the laws of  
22 the State of Delaware. Mallinckrodt, LLC is a wholly owned subsidiary of Mallinckrodt, plc.  
23 Collectively, Mallinckrodt, plc and Mallinckrodt, LLC are referred to as “Mallinckrodt.”

1 32. Mallinckrodt manufactures, markets, and sells drugs in the United States  
2 including generic oxycodone, of which it is one of the largest manufacturers. In July 2017,  
3 Mallinckrodt agreed to pay \$35 million to settle allegations brought by the Department of Justice  
4 that it failed to detect and notify the DEA of suspicious orders of controlled substances.  
5 Mallinckrodt has been registered with the Washington State Department of Health as a Pharmacy  
6 Wholesaler.

7 33. Collectively, Purdue, Cephalon, Janssen, Endo, Actavis, and Mallinckrodt are the  
8 “Pharmaceutical Defendants.”

9 **C. Distributor Defendants**

10 34. CARDINAL HEALTH, INC. (“Cardinal”) is a publicly traded company  
11 incorporated under the laws of Ohio and with a principal place of business in Ohio.

12 35. Cardinal distributes prescription opioids to providers and retailers, including in  
13 Washington. Cardinal is also registered with the Washington Department of Health as a  
14 pharmacy, a pharmaceutical manufacturer, a non-resident pharmacist, and a pharmaceutical  
15 wholesaler.

16 36. AMERISOURCEBERGEN CORPORATION (“AmerisourceBergen”) is a  
17 publicly traded company incorporated under the laws of Delaware and with a principal place of  
18 business in Pennsylvania.

19 37. AmerisourceBergen distributes prescription opioids to providers and retailers,  
20 including in Washington. AmerisourceBergen is registered with the Washington Department of  
21 Health as a pharmaceutical wholesaler.

1 38. MCKESSON CORPORATION (“McKesson”) is a publicly traded company  
2 incorporated under the laws of Delaware and with a principal place of business in San Francisco,  
3 California.

4 39. McKesson distributes prescription opioids to providers and retailers, including in  
5 Washington. McKesson is registered with the Washington Department of Health as a non-  
6 resident pharmacist.

7 40. Collectively, Cardinal, AmerisourceBergen, and McKesson are the “Distributor  
8 Defendants.”

9 41. The data that reveals and/or confirms the identity of each wrongful opioid  
10 distributor is hidden from public view in the DEA’s confidential ARCOS database. *See Madel v.*  
11 *U.S. D.O.J.*, 784 F.3d 448, 451 (8th Cir. 2015). Neither the DEA nor the wholesale distributors  
12 will voluntarily disclose the data necessary to identify with specificity the transactions which  
13 will form the evidentiary basis for the claims asserted herein. *See id.* at 452-53.

14 42. Collectively, AmerisourceBergen, Cardinal, and McKesson dominate 85% of the  
15 market share for the distribution of prescription opioids. The “Big 3” are Fortune 500  
16 corporations listed on the New York Stock Exchange whose principal business is the nationwide  
17 wholesale distribution of prescription drugs. *See Fed. Trade Comm’n v. Cardinal Health, Inc.*, 12  
18 F. Supp. 2d 34, 37 (D.D.C. 1998) (describing Cardinal, McKesson, and AmerisourceBergen  
19 predecessors). Each has been investigated and/or fined by the DEA for the failure to report  
20 suspicious orders. The Tribe has reason to believe each has engaged in unlawful conduct, which  
21 resulted in the diversion of prescription opioids into the Tribe’s community. The Tribe names  
22 each of the “Big 3” herein as defendants and places the industry on notice that the Tribe is acting  
23 to abate the public nuisance plaguing their communities. The Tribe will request expedited

1 discovery pursuant to Rule 26(d) of the Federal Rules of Civil Procedure to secure the data  
2 necessary to reveal and/or confirm the identities of the wholesale distributors, including data  
3 from the ARCOS database.

### 4 **III. JURISDICTION AND VENUE**

5 43. This Court has subject-matter jurisdiction under 28 U.S.C. § 1331 because this  
6 action presents a federal question. This Court has supplemental jurisdiction over the state-law  
7 causes of action under 28 U.S.C. § 1367 because the state-law claims are part of the same case or  
8 controversy.

9 44. This Court has personal jurisdiction over all Defendants because all Defendants  
10 have substantial contacts and business relationships with the State of Washington, including  
11 consenting to be sued in Washington by registering an agent for service of process and/or  
12 obtaining a Washington Department of Health license, and have purposefully availed themselves  
13 of business opportunities within the State of Washington, including by marketing, distributing, or  
14 selling prescription opioids within the State of Washington and within the Tribe's community.

15 45. This Court also has personal jurisdiction over all of the defendants under 18  
16 U.S.C. § 1965(b). This Court may exercise nationwide jurisdiction over the named Defendants  
17 where the "ends of justice" require national service and Plaintiff demonstrates national contacts.  
18 Here, the interests of justice require that Plaintiff be allowed to bring all members of the  
19 nationwide RICO enterprise before the court in a single trial. *See, e.g., Iron Workers Local*  
20 *Union No. 17 Insurance Fund v. Philip Morris Inc.*, 23 F. Supp. 2d 796 (N.D. Ohio 1998).

21 46. Venue is proper in this Court under 28 U.S.C. § 1391(b) and 18 U.S.C. § 1965  
22 because a substantial part of the events or omissions giving rise to this action occurred in this  
23

1 judicial district and because all defendants are subject to this Court’s exercise of personal  
2 jurisdiction.

#### 3 **IV. ADDITIONAL FACTUAL ALLEGATIONS**

##### 4 **A. Overview Of The Opioid Epidemic**

5 47. The term “opioid” includes all drugs derived from the opium poppy. The United  
6 States Food and Drug Administration describes opioids as follows: “Prescription opioids are  
7 powerful pain-reducing medications that include prescription oxycodone, hydrocodone, and  
8 morphine, among others, and have both benefits as well as potentially serious risks. These  
9 medications can help manage pain when prescribed for the right condition and when used  
10 properly. But when misused or abused, they can cause serious harm, including addiction,  
11 overdose, and death.”<sup>5</sup>

12 48. Prescription opioids with the highest potential for addiction are listed under  
13 Schedule II of the Controlled Substances Act. This includes non-synthetic opium derivatives  
14 (such as codeine and morphine, also known generally as “opiates”), partially synthetic  
15 derivatives (such as hydrocodone and oxycodone), and fully synthetic derivatives (such as  
16 fentanyl and methadone).

17 49. Historically, opioids were considered too addictive and debilitating for the  
18 treatment of chronic pain, like back pain, migraines, and arthritis. According to Dr. Caleb  
19 Alexander, director of Johns Hopkins University’s Center for Drug Safety and Effectiveness,

20  
21  
22  
23  
24 <sup>5</sup> See U.S. FDA, Opioid Medications, *available at*  
<https://www.fda.gov/Drugs/DrugSafety/InformationbyDrugClass/ucm337066.htm> (last accessed Mar. 26, 2018).



1 “[opioids] have very, very high inherent risks . . . and there’s no such thing as a fully safe  
2 opioid.”<sup>6</sup>

3 50. Opioids also tend to induce tolerance, whereby a person who uses opioids  
4 repeatedly over time no longer responds to the drug as strongly as before, thus requiring a higher  
5 dose to achieve the same effect. This tolerance contributes to the high risk of overdose during a  
6 relapse.

7 51. Before the 1990s, generally accepted standards of medical practice dictated that  
8 opioids should only be used short-term for acute pain, pain relating to recovery from surgery, or  
9 for cancer or palliative (end-of-life) care. Due to the lack of evidence that opioids improved  
10 patients’ ability to overcome pain and function, coupled with evidence of greater pain complaints  
11 as patients developed tolerance to opioids over time, and the serious risk of addiction and other  
12 side effects, the use of opioids for chronic pain was discouraged or prohibited. As a result,  
13 doctors generally did not prescribe opioids for chronic pain.

14 52. To take advantage of the much larger and more lucrative market for chronic pain  
15 patients, the Pharmaceutical Defendants had to change this.<sup>7</sup>

16 53. As described herein, Defendants engaged in conduct that directly caused doctors  
17 to unwittingly prescribe skyrocketing amounts of opioids. Defendants also intentionally  
18 neglected their obligations to prevent diversion of the highly addictive substance.

19 54. As a result of Defendants’ wrongful conduct, the number of prescriptions for  
20 opioids increased sharply, reaching nearly 250,000,000 prescriptions in 2013, almost enough for  
21 every person in the United States to have a bottle of pills. This represents an increase of 300%

22 <sup>6</sup> Matthew Perrone et al., *Drugmakers push profitable, but unproven, opioid solution*, Center for Public Integrity,  
23 available at <https://www.publicintegrity.org/2016/12/15/20544/drugmakers-push-profitable-unproven-opioid-solution>  
(last accessed Mar. 26, 2018).

24 <sup>7</sup> See Harriet Ryan et al., ‘You want a description of hell?’ *OxyContin’s 12-hour problem*, L.A. TIMES, May 5, 2016,  
<http://www.latimes.com/projects/oxycontin-part1/>.

1 since 1999. In 2014, there were enough opioid prescriptions in the State of Washington for 831  
2 out of every 1,000 residents to have his or her own bottle of opiates.<sup>8</sup> By 2014, in Thurston  
3 County, Washington, there were 790 opioid prescriptions per every 1,000 residents.<sup>9</sup>

4 55. Many Americans, including Washington residents and members of the Tribe, are  
5 now addicted to prescription opioids. In 2016, drug overdoses killed over 60,000 people in the  
6 United States, an increase of more than 22 percent over the previous year. The New York Times  
7 reported in September 2017 that the opioid epidemic is now killing babies and toddlers because  
8 ubiquitous, deadly opioids are “everywhere” and are mistaken as candy.<sup>10</sup> The opioid epidemic  
9 has been declared a public health emergency by the President of the United States.

10 56. The wave of addiction was created by the increase in opioid prescriptions. One in  
11 4 Americans receiving long-term opioid therapy struggles with opioid addiction. Nearly 2  
12 million Americans have a prescription opioid use disorder.

13 57. In Washington State, nearly 700 people died of opioid overdoses in 2016, with  
14 more than half of those arising from prescriptions, and most others from heroin overdoses.  
15 However, 80 percent of heroin users started using opioids from prescription sources.<sup>11</sup> According  
16 to the Centers for Disease Control and Prevention (“CDC”), Washington is the only Western  
17 state that saw a statistically significant increase in drug overdose death rates between 2014 and  
18 2015.<sup>12</sup> In Thurston County, the rate of opioid-related deaths between 2012-2016 was 7.7 deaths  
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20 <sup>8</sup> *Population and Total Controlled Substances Prescriptions, Thurston County, CY 2014*, at Table 3, Washington  
21 State Department of Health 630-126 (May 2017), available at  
<https://www.doh.wa.gov/Portals/1/Documents/2600/PMPcountyProfiles/630-126-ThurstonCountyProfile2014.pdf>  
(last accessed Mar. 26, 2018).

22 <sup>9</sup> *Id.*

23 <sup>10</sup> Julie Turkewitz, “The Pills are Everywhere:” *How the Opioid Crisis Claims Its Youngest Victims*, N.Y. TIMES,  
(Sept. 20, 2017), <https://www.nytimes.com/2017/09/20/us/opioid-deaths-children.html>.

24 <sup>11</sup> Office of the Att’y Gen. of Washington State, *Reducing the Supply of Illegal Opioids in Washington State*, Report  
of 2017 Summit (Nov. 2017), available at <http://www.atg.wa.gov/opioid-epidemic> (last accessed Mar. 26, 2018).

25 <sup>12</sup> *Overdose deaths double those from car crashes in Washington*, Q13 FOX (June 16, 2017, 4:53 PM),  
<http://q13fox.com/2017/06/16/overdose-deaths-nearly-double-seattle-snohomish-everett-marysville-tacoma/>.

1 per 100,000 residents.<sup>13</sup> During those four years, 106 people died in Thurston County from  
2 opioid-related overdoses.<sup>14</sup>

3 58. The problem in Washington State is most acute in Native American communities,  
4 where the overdose rate is more than twice as high as that among white Washington residents.<sup>15</sup>

5 59. According to the NIH's National Institute on Drug Abuse, approximately 21 to 29  
6 percent of patients prescribed opioids for chronic pain misuse them. Between 8 and 10 percent  
7 develop an opioid use disorder. Four to 6 percent of people who misuse prescription opioids  
8 transition to heroin abuse, and about 80 percent of people who use heroin first misused  
9 prescription opioids.

10 60. Treatment admissions for abuse of opioids and emergency room visits for non-  
11 medical opioid use have also dramatically increased.

12 61. The increases in opioid deaths and treatments are directly tied to the prescribing  
13 practices created by Defendants. According to the CDC,<sup>16</sup> opioid deaths and treatment  
14 admissions are tied to opioid sales:

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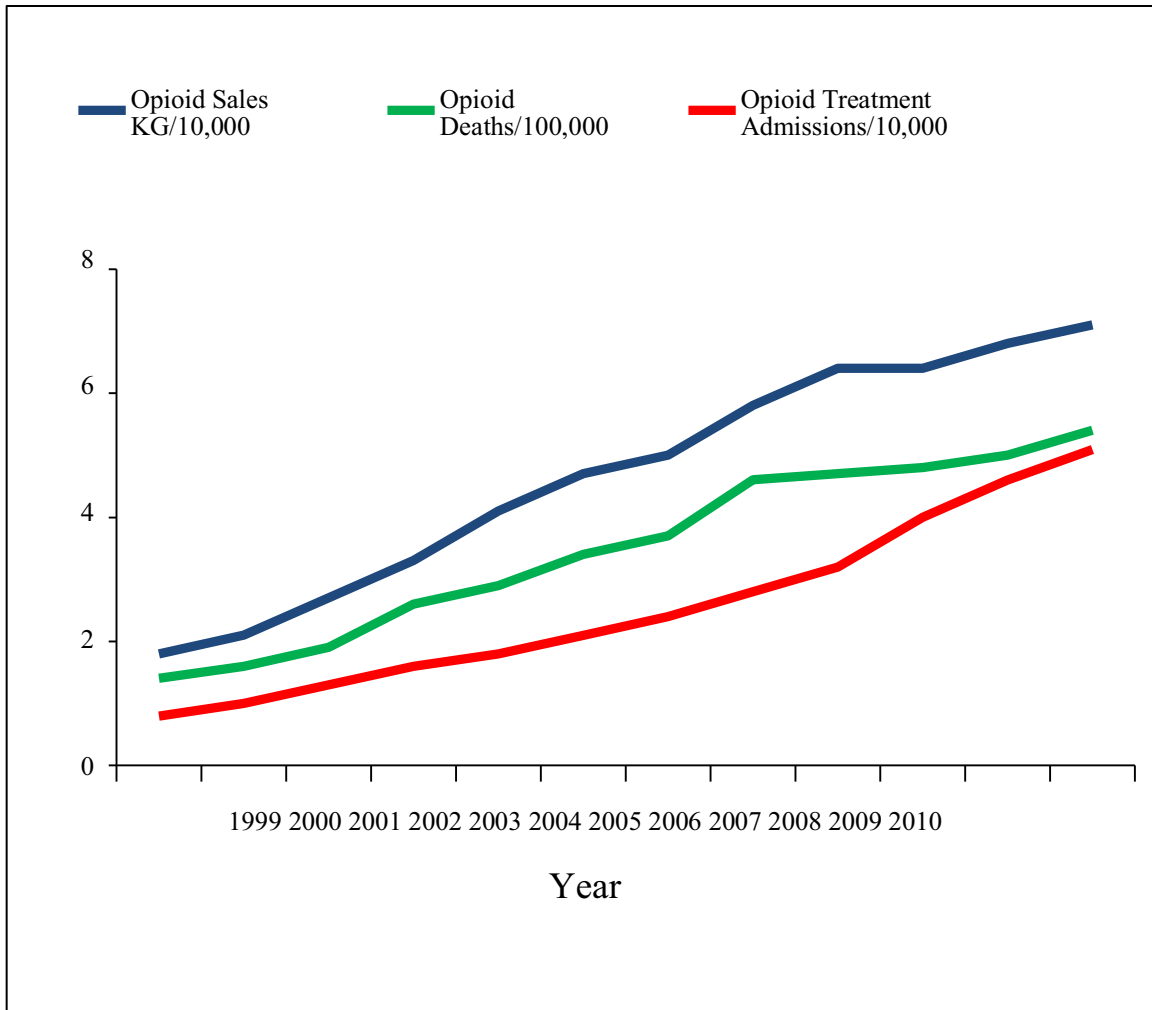
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21 <sup>13</sup> *Opioid-related Deaths in Washington State, 2006-2016*, Washington State Department of Health (May 2017),  
available at <https://www.doh.wa.gov/Portals/1/Documents/Pubs/346-083-SummaryOpioidOverdoseData.pdf> (last  
accessed Mar. 26, 2018).

22 <sup>14</sup> *Id.*

23 <sup>15</sup> Austin Jenkins, *Inslee Wants Washington State to Declare Opioid 'Public Health Crisis'*, KUOW.org (Jan. 12,  
2018), <http://kuow.org/post/inslee-wants-washington-state-declare-opioid-public-health-crisis>.

24 <sup>16</sup> U.S. Dep't of Health & Human Servs., *Addressing Prescription Drug Abuse in the United States*, available at  
[https://www.cdc.gov/drugoverdose/pdf/hhs\\_prescription\\_drug\\_abuse\\_report\\_09.2013.pdf](https://www.cdc.gov/drugoverdose/pdf/hhs_prescription_drug_abuse_report_09.2013.pdf) (last accessed Mar. 26,  
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62. People who are addicted to prescription opioid painkillers are forty times more likely to be addicted to heroin. Heroin is pharmacologically similar to prescription opioids. Available data indicates that the nonmedical use of prescription opioids is a strong risk factor for heroin use. According to the CDC, heroin drug overdose deaths have more than tripled in the past four years.

63. Prescription opioid abuse “is a serious national crisis that affects public health as well as social and economic welfare.” The economic burden of prescription opioid misuse alone

1 is \$78.5 billion a year, including the costs of healthcare, lost productivity, addiction treatment,  
2 and criminal justice expenditures.<sup>17</sup>

3 64. Prescription opioid abuse disproportionately impacts American Indian  
4 communities, including the Tribe. The CDC reported in 2012 that 1 in 10 American  
5 Indians/Native Americans (over the age of 12) used prescription pain medicine for  
6 nonprescription purposes, compared with 1 in 20 whites and 1 in 30 African-Americans.<sup>18</sup> The  
7 Plaintiff Tribe is also disproportionately affected. Nationwide, overdose deaths in Native  
8 American communities have skyrocketed due to the opioid epidemic.<sup>19</sup> Between 1999-2015,  
9 Native Americans saw a fivefold increase in overdose deaths.<sup>20</sup> The CDC indicates the increase  
10 in that period was higher for Native Americans than any other group, increasing to around 22  
11 deaths for every 100,000 people in metropolitan areas and nearly 20 for every 100,000 people in  
12 non-metropolitan areas.<sup>21</sup> In Washington State, American Indians die of drug overdoses at a rate  
13 of 29 in 100,000, compared to a rate of 12 for whites, 11 for African Americans, 3 for Latino/as,  
14 and 2 for Asian Americans.<sup>22</sup>

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19 <sup>17</sup> Opioid Crisis, NIH, National Institute on Drug Abuse, available at <https://www.drugabuse.gov/drugs-abuse/opioids/opioid-crisis> (last accessed Mar. 26, 2018).

20 <sup>18</sup> *IHS Grapples with Pervasive Prescription Opioid Misuse in Tribal Areas*, US MEDICINE (January 2012),  
21 <http://www.usmedicine.com/clinical-topics/addiction/ihs-grapples-with-pervasive-prescription-opioid-misuse-in-tribal-areas/>.

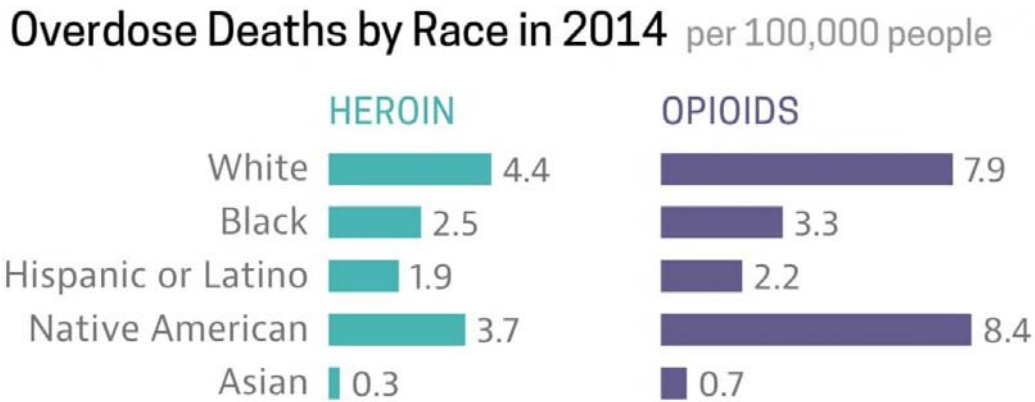
<sup>19</sup> *Native American overdose deaths surge since opioid epidemic*, AP NEWS (Mar. 15, 2018),  
22 <http://kuow.org/post/inslee-wants-washington-state-declare-opioid-public-health-crisis>.

<sup>20</sup> *Id.*

<sup>21</sup> *Id.*

23 <sup>22</sup> Christine Vestal, *Fighting Opioid Abuse in Indian Country*, STATELINE, PEW CHARITABLE TRUSTS (Dec. 6,  
24 2016), <http://www.pewtrusts.org/en/research-and-analysis/blogs/stateline/2016/12/06/fighting-opioid-abuse-in-indian-country>.

1 65. Drug overdose deaths among all Americans increased more than 200 percent  
 2 between 1999 and 2015. In that same time, the death rate rose by more than 500 percent among  
 3 Native Americans and native Alaskans:<sup>23</sup>



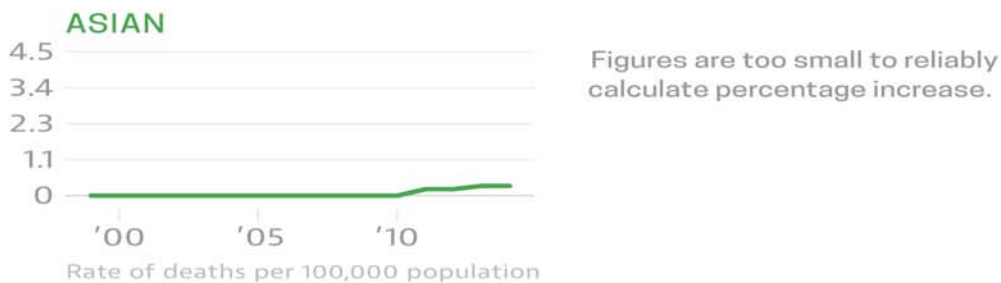
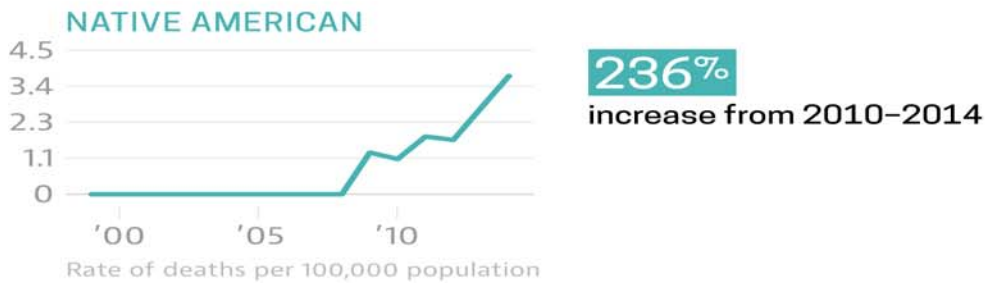
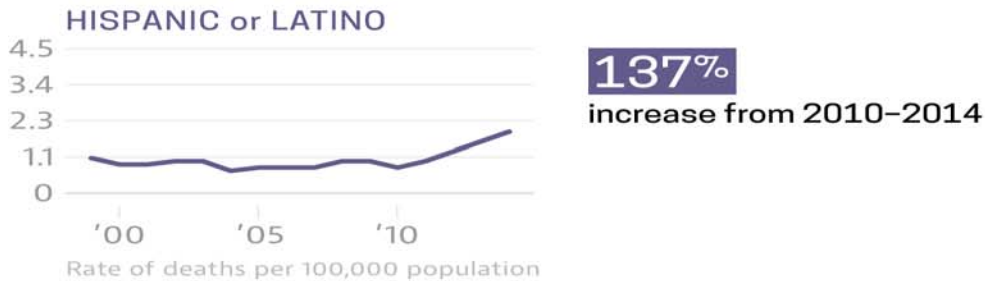
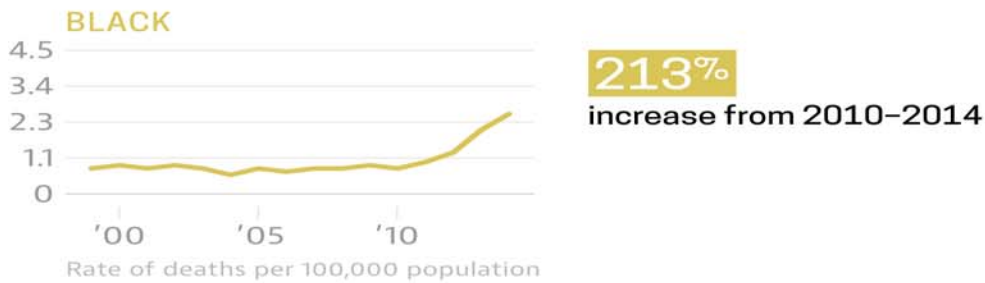
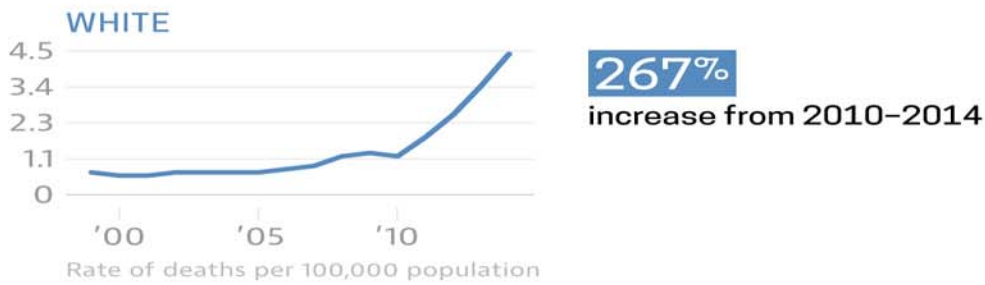
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10 Data: CDC

11 66. The death rate for heroin overdoses among Native Americans has also  
 12 skyrocketed, rising 236 percent from 2010 to 2014:<sup>24</sup>

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22 <sup>23</sup> Eugene Scott, *Native Americans, among the most harmed by the opioid epidemic, are often left out of the conversation*, WASHINGTON POST (Oct. 30, 2017), [https://www.washingtonpost.com/news/the-fix/wp/2017/10/30/native-americans-among-the-most-harmed-by-the-opioid-epidemic-are-often-left-out-of-conversation/?utm\\_term=.3151c8bc8ecc](https://www.washingtonpost.com/news/the-fix/wp/2017/10/30/native-americans-among-the-most-harmed-by-the-opioid-epidemic-are-often-left-out-of-conversation/?utm_term=.3151c8bc8ecc).

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24 <sup>24</sup> Dan Nolan and Chris Amico, *How Bad is the Opioid Epidemic?*, PBS.ORG (Feb. 23, 2016), <https://www.pbs.org/wgbh/frontline/article/how-bad-is-the-opioid-epidemic/>.

## Rate of Deaths from Heroin Overdoses, by Race



Source: Centers for Disease Control

1           67.     The Tribe owns and operates the Nisqually Tribal Health Clinic, in Olympia,  
2 Washington, which provides primary care medical and dental services. The Tribe also operates a  
3 pharmacy as part of the Nisqually Tribal Health Clinic, in Olympia, Washington. The Tribe also  
4 provides two behavioral health-related programs, the Nisqually Substance Abuse Program, and  
5 the Nisqually Mental Health Program, both located in Olympia, Washington. Both programs  
6 provide services related to drug dependence and treatment within the Tribal community. The  
7 opioid epidemic and its impact on the community has caused health disparity and exhausted the  
8 resources of the Nisqually Tribal Health Clinic, the Nisqually Substance Abuse Program, and the  
9 Nisqually Mental Health Program.

10           68.     The Tribe has paid burial benefits to members who pass away from their opioid  
11 use. The Tribe is also building a homeless shelter, due to the increased need of homeless Tribal  
12 members due to the opioid crisis, and consequently have increased the costs associated with this  
13 need to meet the demand to cover all health care costs associated to the opioid epidemic. The  
14 increase in crime and mental-health incidents has caused the Tribe to incur additional costs  
15 related to its police force, detention center, courts, and other law enforcement. Further, the Tribe  
16 has seen an increased need for Child Protection Services, which also causes additional costs to  
17 the Tribe. The Tribe also has increased costs to its head start program, operated by the Tribe due  
18 to the opioid epidemic.

19           **B.     The Pharmaceutical Defendants Spread False Or Misleading Information**  
20           **About The Safety Of Opioids.**

21           69.     Each Pharmaceutical Defendant developed a well-funded marketing scheme  
22 based on deception to persuade doctors and patients that opioids can and should be used for  
23 treatment of chronic pain, resulting in opioid treatment for a far larger group of patients who are  
24 much more likely to become addicted. In connection with this scheme, each Pharmaceutical



1 Defendant spent, and continued to spend, millions of dollars on promotional activities and  
2 materials that false deny or minimize the risks of opioids while overstating the benefit of using  
3 them for chronic pain.

4 70. The deceptive marketing schemes included, among others, (1) false or misleading  
5 direct, branded advertisements; (2) false or misleading direct-to-physician marketing, also known  
6 as “detailing;” (3) false or misleading materials speaker programs, webinars, and brochures; and  
7 (4) false or misleading unbranded advertisements or statements by purportedly neutral third  
8 parties that were really designed and distributed by the Pharmaceutical Defendants. In addition  
9 to using third parties to disguise the source of their misinformation campaign, the Pharmaceutical  
10 Defendants also retained the services of certain physicians, known as “key opinion leaders” or  
11 “KOLs” to convince both doctors and patients that opioids were safe for the treatment of chronic  
12 pain.

13 71. The Pharmaceutical Defendants have made false and misleading claims, contrary  
14 to the language on their drugs’ labels regarding the risks of using their drugs that: (1)  
15 downplayed the serious of addiction; (2) created and promoted the concept of “pseudoaddiction”  
16 when signs of actual addiction began appearing and advocated that the signs of addiction should  
17 be treated with more opioids; (3) exaggerated the effectiveness of screening tools to prevent  
18 addiction; (4) claimed that opioid dependence and withdrawal are easily managed; (5) denied the  
19 risks of higher dosages; and (6) exaggerated the effectiveness of “abuse-deterrent” opioid  
20 formulations to prevent abuse and addiction. The Pharmaceutical Defendants have also falsely  
21 touted the benefits of long-term opioid use, including the supposed ability of opioids to improve  
22 function and quality of life, even though there was no scientifically reliable evidence to support  
23 the Pharmaceutical Defendants’ claims.

1           72.     The Pharmaceutical Defendants have disseminated these common messages to  
2 reverse the popular and medical understanding of opioids and risks of opioid use. They  
3 disseminated these messages directly, through their sales representatives, in speaker groups led  
4 by physicians the Manufacturer Defendants recruited for their support of their marketing  
5 messages, through unbranded marketing and through industry-funded front groups.

6           73.     These statements were not only unsupported by or contrary to the scientific  
7 evidence, they were also contrary to pronouncements by and guidance from the FDA and CDC  
8 based on that same evidence.

9           74.     The Pharmaceutical Defendants began their marketing schemes decades ago and  
10 continue them today.

11           75.     As discussed herein, the 2016 CDC Guideline makes it patently clear that their  
12 schemes were and continue to be deceptive.

13           76.     On information and belief, as a part of their deceptive marketing scheme, the  
14 Pharmaceutical Defendants identified and targeted susceptible prescribers and vulnerable patient  
15 populations in the U.S., including in Washington.

16           77.     For example, on information and belief, the Pharmaceutical Defendants focused  
17 their deceptive marketing on primary care doctors, who were more likely to treat chronic pain  
18 patients and prescribe them drugs, but were less likely to be schooled in treating pain and the  
19 risks and benefits of opioids and therefore more likely to accept the Pharmaceutical Defendants'  
20 misrepresentations.

21           78.     On information and belief, the Pharmaceutical Defendants also targeted  
22 vulnerable patient populations like the elderly and veterans, who tend to suffer from chronic  
23 pain.

1           79.     The Pharmaceutical Defendants targeted these vulnerable patients even though the  
2 risks of long-term opioid use were significantly greater for them. For example, the 2016 CDC  
3 Guideline observed that existing evidence showed that elderly patients taking opioids suffer from  
4 elevated fall and fracture risks, greater risk of hospitalization, and increased vulnerability to  
5 adverse drug effects and interactions. The Guideline therefore concluded that there are special  
6 risks of long-term opioid use for elderly patients and recommended that doctors use “additional  
7 caution and increased monitoring” to minimize the risks of opioid use in elderly patients. The  
8 same is true for veterans, who are more likely to use anti-anxiety drugs (benzodiazepines) for  
9 posttraumatic stress disorder, which interact dangerously with opioids.

10           80.     To increase the impact of their deceptive marketing schemes, on information and  
11 belief the Pharmaceutical Defendants coordinated and created unified marketing plans to ensure  
12 that the Pharmaceutical Defendants’ messages were consistent and effective across all their  
13 marketing efforts.

14           81.     Defendants’ efforts have been wildly successful. Opioids are now the most  
15 prescribed class of drugs. Globally, opioid sales generated \$1.1 billion in revenue for drug  
16 companies in 2010 along; sales in the United States have exceeded \$8 billion in revenue annually  
17 since 2009.<sup>25</sup> In an open letter to the nation’s physicians in August 2016, the then-U.S. surgeon  
18 General expressly connected this “urgent health crisis” to heavy marketing of opioids to doctors.  
19 . . [m]any of [whom] were even taught – incorrectly – that opioids are not addictive when  
20 prescribed for legitimate pain.”<sup>26</sup>

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23 <sup>25</sup> See Katherine Eban, *Oxycontin: Purdue Pharma’s Painful Medicine*, Fortune, Nov. 9, 2011; David Crow,  
*Drugmakers Hooked on 10bn Opioid Habit*, Fin. Times, August 10, 2016.

24 <sup>26</sup> Murthy, supra note 3.

1 82. The Pharmaceutical Defendants intentionally continued their conduct, as alleged  
2 herein, with knowledge that such conduct was creating the opioid nuisance and causing the  
3 harms and damages alleged herein.

4 **1. The Pharmaceutical Defendants Engaged In False And Misleading Direct  
5 Marketing Of Opioids.**

6 83. The Pharmaceutical Defendants' direct marketing of opioids generally proceeded  
7 on two tracks: advertising campaigns and direct-to-physician marketing.

8 84. First, each Pharmaceutical Defendant conducted and continues to conduct  
9 advertising campaigns touting the purported benefits of their branded drugs. For example, upon  
10 information and belief, the Pharmaceutical Defendants spent more than \$14 million on medical  
11 journal advertising of opioids in 2011, nearly triple what they spent in 2001.

12 85. A number of the Pharmaceutical Defendants' branded ads deceptively portrayed  
13 the benefits of opioids for chronic pain. For example:

- 14 a. Endo, on information and belief, has distributed and made available on its website  
15 opana.com a pamphlet promoting Opana ER with photographs depicting patients  
16 with physically demanding jobs like construction worker and chef, misleadingly  
17 implying that the drug would provide long-term pain-relief and functional  
18 improvement.
- 19 b. On information and belief, Purdue also ran a series of ads, called "Pain vignettes,"  
20 for OxyContin in 2012 in medical journals. These ads featured chronic pain  
21 patients and recommended OxyContin for each. One ad described a "54-year-old  
22 writer with osteoarthritis of the hands" and implied that OxyContin would help  
23 the writer work more effectively.

1 86. Although Endo and Purdue agreed in late 2015 and 2016 to halt these misleading  
2 representations in New York, they continued to disseminate them elsewhere.

3 87. The direct advertising disseminated by the Pharmaceutical Defendants did not  
4 disclose studies that were not favorable to their products, nor did they disclose that they did not  
5 have clinical evidence to support many of their claims.

6 **2. The Pharmaceutical Defendants Used Detailing And Speaker Programs To**  
7 **Spread False And Misleading Information About Opioids.**

8 88. Second, each Pharmaceutical Defendant promoted the use of opioids for chronic  
9 pain through “detailers” – sophisticated and specially trained sales representatives who visited  
10 individual doctors and medical staff in their offices – and small group speaker programs.

11 89. The Pharmaceutical Defendants invested heavily in promoting the use of opioids  
12 for chronic pain through detailers and small group speaker programs.

13 90. The Pharmaceutical Defendants have not corrected this misinformation. Instead,  
14 each Defendant devoted massive resources to direct sales contacts with doctors. Upon  
15 information and belief, the Pharmaceutical Defendants spend in excess of \$168 million in 2014  
16 alone on detailing branded opioids to doctors, more than twice what they spent on detailing in  
17 2000.

18 91. On information and belief, these detailers have spread and continue to spread  
19 misinformation regarding the risks and benefits of opioids to hundreds of thousands of doctors,  
20 including doctors in Washington. For example, on information and belief, the Pharmaceutical  
21 Defendants’ detailers, over the past two years, continue to falsely and misleadingly:

- 22 a. Describe the risk of addiction as low or fail to disclose the risk of addiction;

- 1 b. Describe their opioid products as “steady state” – falsely implying that these
- 2 products are less likely to produce the high and lows that fuel addiction – or as
- 3 less likely to be abused or result in addiction;
- 4 c. Tout the effectiveness of screening or monitoring patients as a strategy for
- 5 managing opioid abuse and addiction;
- 6 d. State that there is no maximum dose and that doctors can safely increase doses
- 7 without disclosing the significant risks to patients at higher doses;
- 8 e. Discuss “pseudoaddiction;”
- 9 f. State that patients would not experience withdrawal if they stopped using their
- 10 opioid products;
- 11 g. State that their opioid products are effective for chronic pain without disclosing
- 12 the lack of evidence for the effectiveness of long-term opioid use; and
- 13 h. State that abuse-deterrent formulations are tamper- or crush-resistant and harder
- 14 to abuse or misuse.

15 92. Because these detailers must adhere to scripts and talking points drafted by the  
16 Pharmaceutical Defendants, it can be reasonably inferred that most, if not all, of the  
17 Pharmaceutical Defendants’ detailers made and continue to make these misrepresentations to the  
18 thousands of doctors they have visited and continue to visit. The Pharmaceutical Defendants  
19 have not corrected this misinformation.

20 93. The Pharmaceutical Defendants’ detailing to doctors was highly effective in the  
21 national proliferation of prescription opioids. On information and belief, the Pharmaceutical  
22 Defendants used sophisticated data mining and intelligence to track and understand the rates of  
23

1 initial prescribing and renewal by individual doctors, allowing specific and individual targeting,  
2 customizing, and monitoring of their marketing.

3 94. The Pharmaceutical Defendants also identified doctors to serve, for payment and  
4 other remuneration, on their speakers' bureaus and to attend programs with speakers and meals  
5 paid for by the Pharmaceutical Defendants. These speakers gave the false impression that they  
6 are providing unbiased and medically accurate presentations when they were, in fact, presenting  
7 a script prepared by the Pharmaceutical Defendants. On information and belief, these  
8 presentations conveyed misleading information, omitted material information, and failed to  
9 correct the Pharmaceutical Defendants' prior misrepresentations about the risks and benefits of  
10 opioids.

11 95. Each Pharmaceutical Defendant devoted and continues to devote massive  
12 resources to direct sales contacts with doctors.

13 96. Marketing impacts prescribing habits, with face-to-face detailing having the  
14 greatest influence. On information and belief, more frequent prescribers are generally more  
15 likely to have received a detailing visit, and in some instances, more infrequent prescribers of  
16 opioids received a detailing visit from a Pharmaceutical Defendant's detailer and then prescribed  
17 only that Pharmaceutical Defendant's opioid products.

18 97. The FDA has cited at least one Pharmaceutical Defendant for deceptive  
19 promotions by its detailers and direct-to-physician marketing. In 2010, the FDA notified Actavis  
20 that certain brochures distributed by Actavis were "false or misleading because they omit and  
21 minimize the serious risks associated with the drug, broaden and fail to present the limitations to  
22 the approved indication of the drug, and present unsubstantiated superiority and effectiveness  
23 claims." The FDA also found that "[t]hese violations are a concern from a public health

1 perspective because they suggest that the product is safer and more effective than has been  
2 demonstrated.”<sup>27</sup>

3 **3. The Pharmaceutical Defendants Deceptively Marketed Opioids Through**  
4 **Unbranded Advertising Disseminated By Seemingly Independent Third**  
5 **Parties But Which Was Really Created By The Pharmaceutical**  
6 **Defendants.**

7 98. The Pharmaceutical Defendants also deceptively marketed opioids through  
8 unbranded advertising – i.e., advertising that promotes opioid use generally but does not name a  
9 specific opioid. This advertising was ostensibly created and disseminated by independent third  
10 parties. But by funding, directing, reviewing, editing, and distributing this unbranded  
11 advertising, the Pharmaceutical Defendants coordinated and controlled the deceptive messages  
12 disseminated by these third parties and acted in concert with them to falsely and misleadingly  
13 promote opioids for the treatment of chronic pain.

14 99. The extent of the financial ties between the opioid industry and third-party  
15 advocacy groups is stunning. A recent report released by the United State Senate Homeland  
16 Security and Governmental Affairs Committee reveals nearly \$9 million in payments from  
17 companies including Purdue and Janssen to 14 outside groups between 2012 and 2017.<sup>28</sup>  
18 According to the report, “[t]he fact that . . . manufacturers provided millions of dollars to the  
19 groups described below suggests, at the very least, a direct link between corporate donations and  
20 the advancement of opioids-friendly messaging.” The report concluded that “many of the groups

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21 <sup>27</sup> Letter from Thomas Abrams, Dir., Div. of Drug Mktg., Advert., & Commc’ns, U.S. Food & Drug Admin., to  
22 Doug Boothe, CEO, Actavis Elizabeth LLC (Feb. 18, 2010), available at  
<http://www.fdanews.com/ext/resources/files/archives/a/ActavisElizabethLLC.pdf> (last accessed Mar. 26, 2018).

23 <sup>28</sup> See Scott Neuman & Alison Kodjak, *Drugmakers Spend Millions Promoting Opioids To Patient Groups, Senate*  
24 *Report Says*, NPR.org (Feb. 13, 2018), available at [https://www.npr.org/sections/thetwo-](https://www.npr.org/sections/thetwo-way/2018/02/13/585290752/drugmakers-spent-millions-promoting-opioids-to-patient-groups-senate-report-says)  
25 [way/2018/02/13/585290752/drugmakers-spent-millions-promoting-opioids-to-patient-groups-senate-report-says](https://www.npr.org/sections/thetwo-way/2018/02/13/585290752/drugmakers-spent-millions-promoting-opioids-to-patient-groups-senate-report-says)  
(last accessed Mar. 26, 2018).



1 described in this report may have played a significant role in creating the necessary conditions  
2 for the U.S. opioids epidemic.”

3 100. The Pharmaceutical Defendants marketed opioids through third-party, unbranded  
4 advertising to avoid regulatory scrutiny because that advertising is not submitted to and typically  
5 is not reviewed by the FDA. The Pharmaceutical Defendants also used third-party, unbranded  
6 advertising to give the false appearance that the deceptive messages came from an independent  
7 and objective source. Like tobacco companies, the Pharmaceutical Defendants used third parties  
8 that they funded, directed, and controlled to carry out and conceal their scheme to deceive  
9 doctors and patients about the risks and benefits of long-term opioid use for chronic pain.

10 101. The Pharmaceutical Defendants’ deceptive unbranded marketing often  
11 contradicted what they said in their branded materials reviewed by the FDA.

12 102. The Pharmaceutical Defendants also spoke through a small circle of doctors—  
13 KOLs—who, upon information and belief, were selected, funded, and elevated by the  
14 Pharmaceutical Defendants because their public positions supported the use of opioids to treat  
15 chronic pain.

16 103. Pro-opioid doctors are one of the most important avenues that the Pharmaceutical  
17 Defendants use to spread their false and misleading statements about the risks and benefits of  
18 long-term opioid use. The Pharmaceutical Defendants know that doctors rely heavily and more  
19 uncritically on their peers for guidance, and KOLs provide the false appearance of unbiased and  
20 reliable support for chronic opioid therapy.

21 104. For example, the New York Attorney General (“NY AG”) found in its settlement  
22 with Purdue that through March 2015, the Purdue website *In the Face of Pain* failed to disclose  
23

1 that doctors who provided testimonials on the site were paid by Purdue,<sup>29</sup> and concluded that  
2 Purdue's failure to disclose these financial connections potentially misled consumers regarding  
3 the objectivity of the testimonials.

4 105. Pro-opioid KOLs have admitted to making false claims about the effectiveness of  
5 opioids. Dr. Russell Portenoy received research support, consulting fees, and other  
6 compensation from Cephalon, Endo, Janssen, and Purdue, among others. Dr. Portenoy admitted  
7 that he "gave innumerable lectures . . . about addictions that weren't true." His lectures falsely  
8 claimed that fewer than 1 percent of patients would become addicted to opioids. Dr. Portenoy  
9 admitted that the primary goal was to "destigmatize" opioids, and he conceded that "[d]ata about  
10 the effectiveness of opioids does not exist." According to Dr. Portenoy, "Did I teach about pain  
11 management, specifically about opioid therapy, in a way that reflects misinformation? Well, . . . I  
12 guess I did." Dr. Portenoy admitted that "[i]t was clearly the wrong thing to do."<sup>30</sup>

13 106. Dr. Portenoy also made frequent media appearances promoting opioids and  
14 spreading misrepresentation, such as his claim that "the likelihood that the treatment of pain  
15 using an opioid drug which is prescribed by a doctor will lead to addiction is extremely low." He  
16 appeared on Good Morning America in 2010 to discuss the use of opioids long-term to treat  
17 chronic pain. On this widely-watched program, broadcast across the country, Dr. Portenoy  
18 claims: "Addiction, when treating pain, is distinctly uncommon. If a person does not have a  
19 history, a personal history, of substance abuse, and does not have a history in the family of  
20

21  
22 <sup>29</sup> See New York State Office of the Attorney General, *A.G. Schneiderman Announces Settlement with Purdue  
Pharma That Ensures Responsible and Transparent Marketing Of Prescription Opioid Drugs By The Manufacturer*  
(Aug. 20, 2015), [https://ag.ny.gov/press-release/ag-schneiderman-announces-settlement-purdue-pharma-ensures-  
responsible-and-transparent](https://ag.ny.gov/press-release/ag-schneiderman-announces-settlement-purdue-pharma-ensures-responsible-and-transparent).

23  
24 <sup>30</sup> Thomas Catan & Evan Perez, *A Pain-Drug Champion Has Second Thoughts*, WALL ST. J. (Dec. 17, 2012),  
<https://www.wsj.com/articles/SB10001424127887324478304578173342657044604>.

1 substance abuse, and does not have a very major psychiatric disorder, most doctors can feel very  
2 assured that the person is not going to become addicted.”<sup>31</sup>

3 107. Another KOL, Dr. Lynn Webster, was the co-founder and Chief Medical Director  
4 of Lifetree Clinical Research, an otherwise unknown pain clinic in Salt Lake City, Utah. Dr.  
5 Webster was President of the American Academy of Pain Medicine (“AAPM”) in 2013. He is a  
6 Senior Editor of Pain Medicine, the same journal that published Endo special advertising  
7 supplements touting Opana ER. Dr. Webster was the author of numerous CMEs sponsored by  
8 Cephalon, Endo and Purdue. At the same time, Dr. Webster was receiving significant funding  
9 from the Manufacturer Defendants (including nearly \$2 million from Cephalon).

10 108. Ironically, Dr. Webster created and promoted the Opioid Risk Tool, a five-  
11 question, one-minute screening tool relying on patient self-reports that purportedly allows  
12 doctors to manage the risk that their patients will become addicted to or abuse opioids. The  
13 claimed ability to pre-sort patients likely to become addicted is an important tool in giving  
14 doctors confidence to prescribe opioids long-term, and, for this reason, references to screening  
15 appear in various industry supported guidelines. Versions of Dr. Webster’s Opioid Risk Tool  
16 appear on, or are linked to, websites run by Endo, Janssen and Purdue. Unaware of the flawed  
17 science and industry bias underlying this tool, certain states and public entities have incorporated  
18 the Opioid Risk Tool into their own guidelines, indicating, also, their reliance on the  
19 Manufacturer Defendants and those under their influence and control.

20 109. In 2011, Dr. Webster presented via webinar a program sponsored by Purdue  
21 entitled “Managing Patient’s Opioid Use: Balancing the Need and the Risk.” Dr. Webster  
22 recommended use of risk screening tools, urine testing and patient agreements as a way to  
23

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24 <sup>31</sup> Good Morning America (ABC television broadcast Aug. 30, 2010).  
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1 prevent “overuse of prescriptions” and “overdose deaths.” This webinar was available to and was  
2 intended to reach doctors in the Tribe’s community and doctors treating members of the Tribe’s  
3 community.<sup>32</sup>

4 110. Dr. Webster also was a leading proponent of the concept of “pseudoaddiction,”  
5 the notion that addictive behaviors should be seen not as warnings, but as indications of  
6 undertreated pain. In Dr. Webster’s description, the only way to differentiate the two was to  
7 increase a patient’ dose of opioids. As he and co-author Beth Dove wrote in their 2007 book  
8 *Avoiding Opioid Abuse While Managing Pain*—a book that is still available online—when faced  
9 with signs of aberrant behavior, increasing the dose “in most cases . . . should be the clinician’s  
10 first response.”<sup>33</sup> Upon information and belief, Endo distributed this book to doctors. Years  
11 later, Dr. Webster reversed himself, acknowledging that “[pseudoaddiction] obviously became  
12 too much of an excuse to give patients more medication.”<sup>34</sup>

13 111. The Pharmaceutical Defendants cited and promoted favorable studies or articles  
14 by their KOLs. By contrast Pharmaceutical Defendants did not support, acknowledge, or  
15 disseminate publications of doctors unsupportive or critical of chronic opioid therapy.

16 112. On information and belief, the Pharmaceutical Defendants also entered into  
17 arrangements with seemingly unbiased and independent patient and professional organizations to  
18 promote opioids for the treatment of chronic pain. Under the direction and control of the  
19 Pharmaceutical Defendants, these “Front Groups” – which include, but are not limited to, the  
20

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21  
22 <sup>32</sup> See Emerging Solutions in Pain, *Managing Patient’s Opioid Use: Balancing the Need and the Risk*,  
[http://www.emergingsolutionsinpain.com/ce-  
education/opioidmanagement?option=com\\_continued&view=frontmatter&Itemid=303&course=209](http://www.emergingsolutionsinpain.com/ce-education/opioidmanagement?option=com_continued&view=frontmatter&Itemid=303&course=209) (last accessed  
23 Mar. 26, 2018).

24 <sup>33</sup> Lynn Webster & Beth Dove, *Avoiding Opioid Abuse While Managing Pain* (2007).

25 <sup>34</sup> John Fauber, *Painkiller Boom Fueled by Networking*, Milwaukee Wisc. J. Sentinel, Feb. 18, 2012.

1 American Pain Foundation (“APF”)<sup>35</sup> and the American Academy of Pain Medicine – generated  
2 treatment guidelines, unbranded materials, and programs that favored chronic opioid therapy.  
3 The evidence did not support these guidelines, materials, and programs at the time they were  
4 created, and the scientific evidence does not support them today. Indeed, they stand in marked  
5 contrast to the 2016 CDC Guideline.

6 113. The Pharmaceutical Defendants worked together, through Front Groups, to spread  
7 their deceptive messages about the risks and benefits of long-term opioid therapy.

8 114. Indeed, the Pharmaceutical Defendants spent millions on the Front Groups to  
9 generate false opioid-friendly messaging.<sup>36</sup> The amount of industry funding, and its sources, is  
10 obscured by a lack of transparency on behalf of both the opioid industry and the Front Groups.

11 115. On information and belief, these Front Groups also assisted the Pharmaceutical  
12 Defendants by responding to negative articles, by advocating against regulatory or legislative  
13 changes that would limit opioid prescribing in accordance with the scientific evidence, and by  
14 conducting outreach to vulnerable patient populations targeted by the Pharmaceutical  
15 Defendants.

16 116. These Front Groups depended on the Pharmaceutical Defendants for funding and,  
17 in some cases, for survival. On information and belief, the Pharmaceutical Defendants exercised  
18 control over programs and materials created by these groups by collaborating on, editing, and  
19 approving their content, and by funding their dissemination. In doing so, the Pharmaceutical  
20 Defendants made sure that the Front Groups would generate only the messages the  
21 Pharmaceutical Defendants wanted to distribute. Despite this, the Front Groups held themselves  
22

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23 <sup>35</sup> Dr. Portenoy was a member of the board of the APF.

24 <sup>36</sup> See Neuman & Kodjack, *supra* note 28.

1 out as independent and serving the needs of their members – whether patients suffering from  
2 pain or doctors treating those patients.

3 117. Defendants Cephalon, Endo, Janssen and Purdue, in particular, utilized many  
4 Front Groups, including many of the same ones. Several of the most prominent are described  
5 below, but there are many others, including the American Pain Society (“APS”), American  
6 Geriatrics Society (“AGS”), the Federation of State Medical Boards (“FSMB”), American  
7 Chronic Pain Association (“ACPA”), the Center for Practical Bioethics (“CPB”), the U.S. Pain  
8 Foundation (“USPF”) and the Pain & Policy Studies Group (“PPSG”).<sup>37</sup>

9 118. Organizations, including the U.S. Senate Finance Committee, began to investigate  
10 APF in 2012 to determine the links, financial and otherwise, between the organization and the  
11 opioid industry.<sup>38</sup> The investigation revealed that APF received 90 percent of its funding from  
12 the drug and medical-device industry, and “its guides for patients, journalists and policymakers  
13 had played down the risks associated with opioid painkillers while exaggerating the benefits  
14 from the drugs.” Within days, APF dissolved “due to irreparable economic circumstances.”

15 119. Another front group for the Manufacturer Defendants was the American Academy  
16 of Pain Medicine (“AAPM”). With the assistance, prompting, involvement, and funding of the  
17 Manufacturer Defendants, the AAPM issued purported treatment guidelines and sponsored and  
18 hosted medical education programs essential to the Manufacturer Defendants’ deceptive marketing  
19 of chronic opioid therapy.

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21 <sup>37</sup> See generally, e.g., Letter from Sen. Ron Wyden, U.S. Senate Comm. on Fin., to Sec. Thomas E. Price,  
22 U.S. Dep’t of Health and Human Servs., (May 5, 2015), available at  
<https://www.finance.senate.gov/imo/media/doc/050517%20Senator%20Wyden%20to%20Secretary%20Price%20re%20FDA%20Opioid%20Prescriber%20Working%20Group.pdf>.

23 <sup>38</sup> Charles Ornstein & Tracy Weber, *Senate Panel Investigates Drug Companies Ties to Pain Groups*, WASH. POST  
24 (May 8, 2012), [https://www.washingtonpost.com/national/health-science/senate-panel-investigates-drug-companies-ties-to-paid-groups/2012/05/08/gIQA2X4qBU\\_story.html](https://www.washingtonpost.com/national/health-science/senate-panel-investigates-drug-companies-ties-to-paid-groups/2012/05/08/gIQA2X4qBU_story.html).

1           120.    AAPM received substantial funding from opioid manufacturers. For example,  
2 AAPM maintained a corporate relations council, whose members paid \$25,000 per year (on top of  
3 other funding) to participate. The benefits included allowing members to present educational  
4 programs at off-site dinner symposia in connection with AAPM’s marquee event – its annual  
5 meeting held in Palm Springs, California, or other resort locations. AAPM describes the annual  
6 event as an “exclusive venue” for offering education programs to doctors. Membership in the  
7 corporate relations council also allows drug company executives and marketing staff to meet with  
8 AAPM executive committee members in small settings. Defendants Endo, Purdue, and Cephalon  
9 were members of the council and presented deceptive programs to doctors who attended this  
10 annual event.

11           121.    Upon information and belief, AAPM is viewed internally by Endo as “industry  
12 friendly,” with Endo advisors and speakers among its active members. Endo attended AAPM  
13 conferences, funded its CMEs, and distributed its publications. The conferences sponsored by  
14 AAPM heavily emphasized sessions on opioids – 37 out of roughly 40 at one conference alone.  
15 AAPM’s presidents have included top industry-supported KOLs Perry Fine and Lynn Webster.  
16 Dr. Webster was even elected president of AAPM while under a DEA investigation.

17           122.    The Manufacturer Defendants were able to influence AAPM through both their  
18 significant and regular funding and the leadership of pro-opioid KOLs within the organization.

19           123.    In 1996, AAPM and APS jointly issued a consensus statement, “The Use of Opioids  
20 for the Treatment of Chronic Pain,” which endorsed opioids to treat chronic pain and claimed that  
21 the risk of a patients’ addiction to opioids was low. Dr. Haddox, who co-authored the AAPM/APS  
22 statement, was a paid speaker for Purdue at the time. Dr. Portenoy was the sole consultant. The  
23

1 consensus statement remained on AAPM’s website until 2011, and, upon information and belief,  
2 was taken down from AAPM’s website only after a doctor complained.<sup>39</sup>

3 124. AAPM and APS issued their own guidelines in 2009 (“AAPM/APS Guidelines”)  
4 and continued to recommend the use of opioids to treat chronic pain.<sup>40</sup> Treatment guidelines  
5 have been relied upon by doctors, especially the general practitioners and family doctors targeted  
6 by the Manufacturer Defendants. Treatment guidelines not only directly inform doctors’  
7 prescribing practices, but are cited throughout the scientific literature and referenced by third-  
8 party payors in determining whether they should cover treatments for specific indications.  
9 Pharmaceutical sales representatives employed by Endo, Actavis, and Purdue discussed  
10 treatment guidelines with doctors during individual sales visits.

11 125. At least 14 of the 21 panel members, who drafted the AAPM/APS Guidelines,  
12 including KOLs Dr. Portenoy and Dr. Perry Fine of the University of Utah, received support  
13 from Janssen, Cephalon, Endo, and Purdue. The 2009 Guidelines promote opioids as “safe and  
14 effective” for treating chronic pain, despite acknowledging limited evidence, and conclude that the  
15 risk of addiction is manageable for patients regardless of past abuse histories.<sup>41</sup> One panel  
16 member, Dr. Joel Saper, Clinical Professor of Neurology at Michigan State University and  
17 founder of the Michigan Headache & Neurological Institute, resigned from the panel because of  
18 his concerns that the 2009 Guidelines were influenced by contributions that drug companies,  
19 including Manufacturer Defendants, made to the sponsoring organizations and committee  
20 members. These AAPM/APS Guidelines have been a particularly effective channel of deception  
21 and have influenced not only treating physicians, but also the body of scientific evidence on

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22 <sup>39</sup> *The Use of Opioids for the Treatment of Chronic Pain: A Consensus Statement From the American Academy of*  
23 *Pain Medicine and the American Pain Society*, 13 *Clinical J. Pain* 6 (1997).

24 <sup>40</sup> Roger Chou et al., *Clinical Guidelines for the Use of Chronic Opioid Therapy in Chronic Non-Cancer Pain*, 10 *J.*  
25 *Pain* 113 (2009).

<sup>41</sup> *Id.*



1 opioids; the Guidelines have been cited hundreds of times in academic literature, were  
2 disseminated in the Tribe's community during the relevant time period, are still available online,  
3 and were reprinted in the Journal of Pain. The Manufacturer Defendants widely referenced and  
4 promoted the 2009 Guidelines without disclosing the lack of evidence to support them or the  
5 Manufacturer Defendants financial support to members of the panel.

6 126. On information and belief, the Pharmaceutical Defendants combined their efforts  
7 through the Pain Care Forum ("PCF"), which began in 2004 as an APF project. PCF is  
8 comprised of representatives from opioid manufacturers (including Endo, Janssen, and Purdue)  
9 and various Front Groups, almost all of which received substantial funding from the  
10 Pharmaceutical Defendants. Among other projects, PCF worked to ensure that an FDA-  
11 mandated education project on opioids was not unacceptably negative and did not require  
12 mandatory participation by prescribers. PCF also worked to address a lack of coordination  
13 among its members and developed cohesive industry messaging.

14 127. On information and belief, through Front Groups and KOLs, the Pharmaceutical  
15 Defendants wrote or influenced prescribing guidelines that reflected the messaging the  
16 Pharmaceutical Defendants wanted to promote rather than scientific evidence.

17 128. Through these means, and likely others still concealed, the Pharmaceutical  
18 Defendants collaborated to spread deceptive messages about the risks and benefits of long-term  
19 opioid use.

20 **C. The Pharmaceutical Defendants' Statements About The Safety Of Opioids Were**  
21 **Patently False.**

22 129. The Pharmaceutical Defendants' misrepresentations reinforced each other and  
23 created the dangerously misleading impressions that (a) starting patients on opioids was low-risk  
24 because most patients would not become addicted, and because those who were at greatest risk

1 of addiction could be readily identified and managed; (b) patients who displayed signs of  
2 addiction probably were not addicted and, in any event, could easily be weaned from the drugs;  
3 (c) the use of higher opioid doses, which many patients need to sustain pain relief as they  
4 develop tolerance to the drugs, do not pose special risks; and (d) abuse-deterrent opioids both  
5 prevent abuse and overdose and are inherently less addictive.

6 130. Some examples of these false claims include:

- 7 a. Actavis's predecessor caused a patient education brochure, Managing Chronic  
8 Back Pain, to be distributed beginning in 2003 that admitted that opioid  
9 addiction is possible, but falsely claimed that it is "less likely if you have never  
10 had an addiction problem." Based on Actavis's acquisition of its predecessor's  
11 marketing materials along with the rights to Kadian, it appears that Actavis  
12 continued to use this brochure in 2009 and beyond.
- 13 b. Cephalon and Purdue sponsored APF's Treatment Options: A Guide for People  
14 Living with Pain (2007), which suggests that addiction is rare and limited to  
15 extreme cases of unauthorized dose escalations, obtaining duplicative  
16 prescriptions, or theft. This publication is available today.<sup>42</sup>
- 17 c. Endo sponsored a website, "PainKnowledge," which, upon information and belief,  
18 claimed in 2009 that "[p]eople who take opioids as prescribed usually do not  
19 become addicted." Upon information and belief, another Endo website,  
20 PainAction.com, stated "Did you know? Most chronic pain patients do not become  
21 addicted to the opioid medications that are prescribed for them." Endo also  
22 distributed an "Informed Consent" document on PainAction.com that misleadingly

23  
24 <sup>42</sup> Available at <https://assets.documentcloud.org/documents/277605/apf-treatmentoptions.pdf> (last accessed Mar. 26,  
2018).

1 suggested that only people who “have problems with substance abuse and  
2 addiction” are likely to become addicted to opioid medications.

- 3 d. Upon information and belief, Endo distributed a pamphlet with the Endo logo  
4 entitled *Living with Someone with Chronic Pain*, which stated that “[m]ost health  
5 care providers who treat people with pain agree that most people do not develop  
6 an addiction problem.”
- 7 e. Janssen reviewed and distributed a patient education guide entitled Finding  
8 Relief: Pain Management for Older Adults (2009), which described as “myth” the  
9 claim that opioids are addictive, and asserted as fact that “[m]any studies show  
10 that opioids are rarely addictive when used properly for the management of  
11 chronic pain.”
- 12 f. Janssen currently runs a website, *Prescriberresponsibly.com* (last updated July 2,  
13 2015), which claims that concerns about opioid addiction are “overestimated.”<sup>43</sup>
- 14 g. Purdue sponsored APF’s *A Policymaker’s Guide to Understanding Pain & Its  
15 Management* – which claims that less than 1% of children prescribed opioids will  
16 become addicted and that pain is undertreated due to “misconceptions about  
17 opioid addiction[.]” This publication is still available online.<sup>44</sup>
- 18 h. Consistent with the Manufacture Defendants’ published marketing materials,  
19 upon information and belief, detailers for the Pharmaceutical Defendants in  
20 Washington have minimized or omitted and continue to minimize or omit any  
21 discussion with doctors or their medical staff in Washington about the risk of

22  
23 <sup>43</sup> Available at, <http://www.prescriberresponsibly.com/articles/opioid-pain-management> (last accessed Mar. 26,  
2018).

24 <sup>44</sup> Available at, <http://s3.documentcloud.org/documents/277603/apf-policymakers-guide.pdf> (last accessed Mar. 26,  
2018).

1 addiction; misrepresented the potential for abuse of opioids with purportedly  
2 abuse-deterrent formulations; and routinely did not correct the misrepresentations  
3 noted above.

4 131. The Pharmaceutical Defendants engaged in this campaign of misinformation in an  
5 intentional effort to deceive doctors and patients and thereby increase the use of their opioid  
6 products.

7 132. The Pharmaceutical Defendants' misrepresentations have been conclusively  
8 debunked by the FDA and CDC, and are contrary to longstanding scientific evidence.

9 133. As noted in the 2016 CDC Guideline<sup>45</sup> endorsed by the FDA, there is "extensive  
10 evidence" of the "possible harms of opioids (including opioid use disorder [an alternative term  
11 for opioid addiction])." The Guideline points out that "[o]pioid pain medication use presents  
12 serious risks, including . . . opioid use disorder" and that "continuing opioid therapy for three (3)  
13 months substantially increases risk for opioid use disorder."

14 134. The FDA further exposed the falsity of Defendants' claims about the low risk of  
15 addiction when it announced changes to the labels for ER/LA opioids in 2013 and for IR opioids  
16 in 2016. In its announcements, the FDA found that "most opioid drugs have 'high potential for  
17 abuse'" and that opioids "are associated with a substantial risk of misuse, abuse, NOWS  
18 [neonatal opioid withdrawal syndrome], addiction, overdose, and death." (Emphasis added).<sup>46</sup>

19  
20 <sup>45</sup> Deborah Dowell et al., *CDC Guideline for Prescribing Opioids for Chronic Pain—United States, 2016*, Morbidity  
21 & Mortality Wkly Rep., Mar. 18, 2016 [hereinafter 2016 CDC Guideline], available at  
<https://www.cdc.gov/mmwr/volumes/65/rr/rr6501e1.htm> (last accessed Mar. 26, 2018).

22 <sup>46</sup> Letter from Janet Woodcock, M.D., Dir., Ctr. For Drug Evaluation and Research, U.S. Food & Drug Admin., U.S.  
23 Dep't of Health and Human Servs., to Andrew Koldny, M.d., President, Physicians for Responsible Opioid  
24 Prescribing (Sept. 10, 2013), available at [http://www.supportprop.org/wp-  
content/uploads/2014/12/FDA\\_CDOR\\_Response\\_to\\_Physicians\\_for\\_Responsible\\_Opioid\\_Prescribing\\_Partial\\_Petition\\_Approval\\_and\\_Denial.pdf](http://www.supportprop.org/wp-content/uploads/2014/12/FDA_CDOR_Response_to_Physicians_for_Responsible_Opioid_Prescribing_Partial_Petition_Approval_and_Denial.pdf) (last accessed Mar. 26, 2018); Letter from Janet Woodcock, M.D., Dir., Ctr. For  
25 Drug Evaluation and Research, U.S. Food & Drug Admin., U.S. Dep't of Health and Human Servs., to Peter R.  
Mathers & Jennifer A. Davidson, Kleinfeld, Kaplan & Becker, LLP (Mar. 22, 2016), available at  
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1 According to the FDA, because of the “known serious risks” associated with long-term opioid  
2 use, including “risks of addiction, abuse, and misuse, even at recommended doses, and because  
3 of the greater risks of overdose and death,” opioids should be used only “in patients for whom  
4 alternative treatment options” like non-opioid drugs have failed. (Emphasis added). The FDA  
5 further acknowledged that the risk is not limited to patients who seek drugs illicitly; addiction  
6 “can occur in patients appropriately prescribed [opioids].”

7 135. The Pharmaceutical Defendants have been, and are, aware that their  
8 misrepresentations about opioids are false.

9 136. The NY AG, in a 2016 settlement agreement with Endo, found that opioid “use  
10 disorders appear to be highly prevalent in chronic pain patients treated with opioids, with up to  
11 40% of chronic pain patients treated in specialty and primary care outpatient centers meeting the  
12 clinical criteria for an opioid use disorder.”<sup>47</sup> Endo had claimed on its [www.opana.com](http://www.opana.com) website  
13 that “[m]ost healthcare providers who treat patients with pain agree that patients treated with  
14 prolonged opioid medicines usually do not become addicted,” but the NY AG found that Endo  
15 had no evidence for that statement. Consistent with this, Endo agreed not to “make statements  
16 that . . . opioids generally are non-addictive” or “that most patients who take opioids do not  
17 become addicted” in New York.

18 137. The Pharmaceutical Defendants falsely instructed doctors and patients that the  
19 signs of addiction are actually signs of undertreated pain and should be treated by prescribing  
20 more opioids. The Pharmaceutical Defendants called this phenomenon “pseudoaddiction” – a  
21 term coined by Dr. David Haddox, who went to work for Purdue, and popularized by Dr.

22  
23 <https://www.regulations.gov/contentStreamer?documentId=FDA-2014-P-0205-0006&attachmentNumber=1&contentType=pdf> (last accessed Mar. 26, 2018).

24 <sup>47</sup> Assurance of Discontinuance, *In re Endo Health Solutions Inc. and Endo Pharm. Inc.* (Assurance No. 15-228), at 13, available at [https://ag.ny.gov/pdfs/Endo\\_AOD\\_030116-Fully\\_Executed.pdf](https://ag.ny.gov/pdfs/Endo_AOD_030116-Fully_Executed.pdf) (last accessed Mar. 26, 2018).

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1 Portenoy – and falsely claimed that pseudoaddiction is substantiated by scientific evidence.

2 Some illustrative examples of these deceptive claims are described below:

- 3 a. Cephalon and Purdue sponsored *Responsible Opioid Prescribing* (2007), which  
4 taught that behaviors such as “requesting drugs by name”, “demanding or  
5 manipulative behavior,” seeing more than one doctor to obtain opioids, and  
6 hoarding, are all signs of pseudoaddiction, rather than true addiction. The 2012  
7 edition of *Responsible Opioid Prescribing* remains for sale online.<sup>48</sup>
- 8 b. On information and belief, Janssen sponsored, funded, and edited the *Let’s Talk*  
9 *Pain* website, which in 2009 stated: “pseudoaddiction . . . refers to patient  
10 behaviors that may occur when pain is *under-treated* . . . . Pseudoaddiction is  
11 different from true addiction because such behaviors can be resolved with  
12 effective pain management.”
- 13 c. Endo sponsored a National Initiative on Pain Control (“NIPC”) CME program in  
14 2009 entitled “Chronic Opioid Therapy: Understanding Risk While Maximizing  
15 Analgesia,” which, upon information and belief, promoted pseudoaddiction by  
16 teaching that a patient’s aberrant behavior was the result of untreated pain. Endo  
17 appears to have substantially controlled NIPC by funding NIPC projects;  
18 developing, specifying, and reviewing content; and distributing NIPC materials.
- 19 d. Purdue published a pamphlet in 2011 entitled *Providing Relief, Preventing*  
20 *Abuse*, which, upon information and belief, described pseudoaddiction as a  
21 concept that “emerged in the literature” to describe the inaccurate interpretation  
22 of [drug- seeking behaviors] in patients who have pain that has not been  
23

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24 <sup>48</sup> See Scott M. Fishman, M.D., *Responsible Opioid Prescribing: A Physician’s Guide* (2d ed. 2012).

1 effectively treated.”

2 e. Upon information and belief, Purdue sponsored a CME program titled “Path of  
3 the Patient, Managing Chronic Pain in Younger Adults at Risk for Abuse.” In a  
4 role play, a chronic pain patient with a history of drug abuse tells his doctor that  
5 he is taking twice as many hydrocodone pills as directed. The narrator notes that  
6 because of pseudoaddiction, the doctor should not assume the patient is addicted  
7 even if he persistently asks for a specific drug, seems desperate, hoards  
8 medicine, or “overindulges in unapproved escalating doses.” The doctor treats  
9 this patient by prescribing a high-dose, long acting opioid.

10 138. Pseudoaddiction is fictional. The 2016 CDC Guideline rejects the concept of  
11 pseudoaddiction. The Guideline nowhere recommends that opioid dosages be increased if a  
12 patient is not experiencing pain relief. To the contrary, the Guideline explains that “[p]atients  
13 who do not experience clinically meaningful pain relief early in treatment . . . are unlikely to  
14 experience pain relief with longer-term use,” and that physicians should “reassess[] pain and  
15 function within 1 month” in order to decide whether to “minimize risks of long-term opioid use  
16 by discontinuing opioids” because the patient is “not receiving a clear benefit.”

17 139. In connection with its settlement with the NY AG, Endo was forced to admit that  
18 the concept of pseudoaddiction was a sham. In finding that “[t]he pseudoaddiction concept has  
19 never been empirically validated and in fact has been abandoned by some of its proponents,” the  
20 NY AG, in its 2016 settlement with Endo, reported that despite the fact that Endo trained its sales  
21 representative to use the concept of pseudoaddiction, “Endo’s Vice President for  
22 Pharmacovigilance and Risk Management testified to [the NY AG] that he was not aware of any  
23

1 research validating the ‘pseudoaddiction’ concept” and acknowledged the difficulty in  
2 distinguishing “between addiction and ‘pseudoaddiction.’”<sup>49</sup>

3 140. The Pharmaceutical Defendants falsely instructed doctors and patients that  
4 addiction risk screening tools, patient contracts, urine drug screens, and similar strategies allow  
5 them to reliably identify and safely prescribe opioids to patients predisposed to addiction. These  
6 misrepresentations were especially insidious because the Pharmaceutical Defendants aimed them  
7 at general practitioners and family doctors who lack the time and expertise to closely manage  
8 higher-risk patients on opioids. The Pharmaceutical Defendants’ misrepresentations made these  
9 doctors feel more comfortable prescribing opioids to their patients, and patients more  
10 comfortable starting on opioid therapy for chronic pain. Some illustrative examples of these  
11 deceptive claims are described below:

- 12 a. On information and belief, Endo paid for a 2007 supplement in the *Journal of*  
13 *Family Practice* written by a doctor who became a member of Endo’s speakers  
14 bureau in 2010. The supplement, entitled *Pain Management Dilemmas in Primary*  
15 *Care: Use of Opioids*, emphasized the effectiveness of screening tools, claiming  
16 that patients at high risk of addiction could safely receive chronic opioid therapy  
17 using a “maximally structured approach” involving toxicology screens and pill  
18 counts.
- 19 b. On information and belief, Purdue sponsored a November 2011 webinar,  
20 *Managing Patient’s Opioid Use: Balancing the Need and Risk*, which claimed that  
21 screening tools, urine tests, and patient agreements prevent “overuse of  
22 prescriptions” and “overdose deaths.”

23  
24 <sup>49</sup> See Assurance of Discontinuance, *supra* note 47, at 7.



1 c. On information and belief, as recently as 2015, Purdue has represented in  
2 scientific conferences that “bad apple” patients – and not opioids – are the source  
3 of the addiction crisis and that once those “bad apples” are identified, doctors can  
4 safely prescribe opioids without causing addiction.

5 d. On information and belief, detailers for the Pharmaceutical Defendants have  
6 touted and continue to tout to doctors in Washington the reliability and  
7 effectiveness of screening or monitoring patients as a tool for managing opioid  
8 abuse and addiction.

9 141. Once again, the 2016 CDC Guideline confirms that these statements were false,  
10 misleading, and unsupported at the time they were made by the Pharmaceutical Defendants. The  
11 Guideline notes that there are no studies assessing the effectiveness of risk mitigation strategies –  
12 such as screening tools, patient contracts, urine drug testing, or pill counts widely believed by  
13 doctors to detect and deter abuse – “for improving outcomes related to overdose, addiction,  
14 abuse, or misuse.” As a result, the Guideline recognizes that available risk screening tools “show  
15 insufficient accuracy for classification of patients as at low or high risk for [opioid] abuse or  
16 misuse” and counsels that doctors “should not overestimate the ability of these tools to rule out  
17 risks from long-term opioid therapy.” (Emphasis added).

18 142. To underplay the risk and impact of addiction and make doctors feel more  
19 comfortable starting patients on opioids, the Pharmaceutical Defendants falsely claimed that  
20 opioid dependence can easily be addressed by tapering and that opioid withdrawal is not a  
21 problem, and failed to disclose the increased difficulty of stopping opioids after long-term use.

1 143. For example, on information and belief, a 2011 non-credit educational program  
2 sponsored by Endo, entitled *Persistent Pain in the Older Adult*, claimed that withdrawal  
3 symptoms can be avoided by tapering a patient’s opioid dose by 10%-20% for 10 days.

4 144. Purdue sponsored APF’s *A Policymaker’s Guide to Understanding Pain & Its*  
5 *Management*, which claimed that “[s]ymptoms of physical dependence can often be ameliorated  
6 by gradually decreasing the dose of medication during discontinuation” without mentioning any  
7 hardships that might occur.<sup>50</sup>

8 145. The Pharmaceutical Defendants deceptively minimized the significant symptoms  
9 of opioid withdrawal – which, as explained in the 2016 CDC Guideline, include drug craving,  
10 anxiety, insomnia, abdominal pain, vomiting, diarrhea, tremor, and tachycardia (rapid heartbeat)  
11 – and grossly understated the difficulty of tapering, particularly after long-term opioid use.

12 146. Contrary to the Pharmaceutical Defendants’ representations, the 2016 CDC  
13 Guideline recognizes that the duration of opioid use and the dosage of opioids prescribed should  
14 be “limit[ed]” to “minimize the need to taper opioids to prevent distressing or unpleasant  
15 withdrawal symptoms,” because “physical dependence on opioids is an expected physiologic  
16 response in patients exposed to opioids for more than a few days.” (Emphasis added). The  
17 Guideline further states that “more than a few days of exposure to opioids significantly increases  
18 hazards” and “each day of unnecessary opioid use increases likelihood of physical dependence  
19 without adding benefit.”

20 147. The Pharmaceutical Defendants falsely claimed that doctors and patients could  
21 increase opioid dosages indefinitely without added risk and failed to disclose the greater risks to  
22 patients at higher dosages. The ability to escalate dosages was critical to the Pharmaceutical

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23 <sup>50</sup> Available at, <http://s3.documentcloud.org/documents/277603/apf-policymakers-guide.pdf> (last accessed Mar. 26,  
24 2018).

1 Defendants' efforts to market opioids for long-term use to treat chronic pain because, absent this  
2 misrepresentation, doctors would have abandoned treatment when patients built up tolerance and  
3 lower dosages did not provide pain relief. Some illustrative examples of these deceptive claims  
4 are described below:

- 5 a. On information and belief, Actavis's predecessor created a patient brochure for  
6 Kadian in 2007 that stated, "Over time, your body may become tolerant of your  
7 current dose. You may require a dose adjustment to get the right amount of pain  
8 relief. This is not addiction."
- 9 b. Cephalon and Purdue sponsored APF's *Treatment Options: A Guide for People*  
10 *Living with Pain* (2007), which claims that some patients "need" a larger dose of  
11 an opioid, regardless of the dose currently prescribed. The guide stated that  
12 opioids have "no ceiling dose" and are therefore the most appropriate treatment  
13 for severe pain. This guide is still available online.<sup>51</sup>
- 14 c. Endo sponsored a website, "PainKnowledge," which, upon information and  
15 belief, claimed in 2009 that opioid dosages may be increased until "you are on the  
16 right dose of medication for your pain."
- 17 d. Endo distributed a pamphlet edited by a KOL entitled *Understanding Your Pain:*  
18 *Taking Oral Opioid Analgesics* (2004 endo Pharmaceuticals PM-0120). In Q&A  
19 format, it asked "If I take the opioid now, will it work later when I really need it?"  
20 The response is, "The dose can be increased. . . .You won't 'run out' of pain  
21 relief."<sup>52</sup>

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22  
23 <sup>51</sup> Available at, <https://assets.documentcloud.org/documents/277605/apf-treatmentoptions.pdf> (last accessed Mar.  
26, 2018).

24 <sup>52</sup> Margo McCaffery & Chris Pasero, Endo Pharm., *Understanding Your Pain: Taking Oral Opioid Analgesics*  
(Russell K Portenoy, M.D., ed., 2004).

- 1 e. Janssen, on information and belief, sponsored a patient education guide entitled  
2 *Finding Relief: Pain Management for Older Adults* (2009), which was distributed  
3 by its sales force. This guide listed dosage limitations as “disadvantages” of other  
4 pain medicines but omitted any discussion of risks of increased opioid dosages.
- 5 f. On information and belief, Purdue’s *In the Face of Pain* website promoted the  
6 notion that if a patient’s doctor does not prescribe what, in the patient’s view, is a  
7 sufficient dosage of opioids, he or she should find another doctor who will.
- 8 g. Purdue sponsored APF’s *A Policymaker’s Guide to Understanding Pain & Its*  
9 *Management*, which taught that dosage escalations are “sometimes necessary,”  
10 even unlimited ones, but did not disclose the risks from high opioid dosages. This  
11 publication is still available online.<sup>53</sup>
- 12 h. In 2007, Purdue sponsored a CME entitled “Overview of Management Options”  
13 that was available for CME credit and available until at least 2012. The CME was  
14 edited by a KOL and taught that NSAIDs and other drugs, but not opioids, are  
15 unsafe at high dosages.
- 16 i. Seeking to overturn the criminal conviction of a doctor for illegally prescribing  
17 opioids, the Front Group APF and others argued to the United States Fourth  
18 Circuit Court of Appeals that “there is no ‘ceiling dose’” for opioids.<sup>54</sup>
- 19 j. On information and belief, Purdue’s detailers have told doctors in Washington that  
20 they should increase the dose of OxyContin, rather than the frequency of use, to  
21 address early failure.

22  
23 <sup>53</sup> Available at, <http://s3.documentcloud.org/documents/277603/apf-policymakers-guide.pdf> (last accessed Mar. 26, 2018).

24 <sup>54</sup> Brief of the APF et al. in support of Appellant, *United States v. Hurowitz*, No. 05-4474, at 9 (4th Cir. Sept. 8, 2005).

1 148. These claims conflict with the scientific evidence, as confirmed by the FDA and  
2 CDC. As the CDC explains in its 2016 Guideline, the “[b]enefits of high-dose opioids for  
3 chronic pain are not established” while the “risks for serious harms related to opioid therapy  
4 increase at higher opioid dosage.” More specifically, the CDC explains that “there is now an  
5 established body of scientific evidence showing that overdose risk is increased at higher opioid  
6 dosages.” The CDC also states that there are “increased risks for opioid use disorder, respiratory  
7 depression, and death at higher dosages.”

8 149. The Pharmaceutical Defendants’ deceptive marketing of the so-called abuse-  
9 deterrent properties of some of their opioids has created false impressions that these opioids can  
10 prevent and curb addiction and abuse.

11 150. These abuse deterrent formulations (AD opioids) purportedly are harder to crush,  
12 chew, or grind; become gelatinous when combined with a liquid, making them harder to inject;  
13 or contain a counteragent such as naloxone that is activated if the tablets are tampered. Despite  
14 this, AD opioids can be defeated – often quickly and easily – by those determined to do so. The  
15 2016 CDC Guideline state that “[n]o studies” support the notion that “abuse-deterrent  
16 technologies [are] a risk mitigation strategy for deterring or preventing abuse,” noting that the  
17 technologies—even when they work—do not prevent opioid abuse through oral intake, the most  
18 common route of opioid abuse, and can still be abused by non-oral routes. Moreover, they do  
19 not reduce the rate of misuse and abuse by patients who become addicted after using opioids  
20 long-term as prescribed or who escalate their use by taking more pills or higher doses. Tom

1 Frieden, the Director of the CDC, has further reported that his staff could not find “any evidence  
2 showing the updated opioids [ADFs] actually reduce rates of addiction, overdoses, or death.”<sup>55</sup>

3 151. Despite this lack of evidence, the Pharmaceutical Defendants have made and  
4 continue to make misleading claims about the ability of their so-called abuse-deterrent opioid  
5 formulations to prevent or reduce abuse and addiction and the safety of these formulations.

6 152. For example, Endo has marketed Opana ER<sup>56</sup> as tamper- or crush-resistant and  
7 less prone to misuse and abuse since even though: (1) on information and belief, the FDA  
8 warned in a 2013 letter that there was no evidence that Opana ER would provide a reduction in  
9 oral, intranasal, or intravenous abuse; and (2) Endo’s own studies, which it failed to disclose,  
10 showed that Opana ER could still be ground and chewed. Nonetheless, Endo’s advertisements  
11 for Opana ER falsely claimed that it was designed to be crush resistant, in a way that suggested it  
12 was more difficult to abuse. And on information and belief, detailers for Endo have informed  
13 doctors that Opana ER is harder to abuse.

14 153. In its 2016 settlement with the NY AG, Endo agreed not to make statements in  
15 New York that Opana ER was “designed to be, or is crush resistant.” The NY AG found those  
16 statements false and misleading because there was no difference in the ability to extract the  
17 narcotic from Opana ER. The NY AG also found that Endo failed to disclose its own knowledge  
18 of the crushability of redesigned Opana ER in its marketing to formulary committees and  
19 pharmacy benefit managers.

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21 <sup>55</sup> Matthew Perrone et al., *Drugmakers push profitable, but unproven, opioid solution*, CENTER FOR PUBLIC  
INTEGRITY (Dec. 15, 2016), <https://www.publicintegrity.org/2016/12/15/20544/drugmakers-push-profitable-unproven-opioid-solution>.

22 <sup>56</sup> Because Opana ER could be “readily prepared for injection” and was linked to outbreaks of HIV and a serious  
23 blood disease, in May 2017, an FDA advisory committee recommended that Opana ER be withdrawn from the  
24 market. The FDA adopted this recommendation on June 8, 2017 and requested that Endo withdraw Opana ER from  
the market. Press Release, “FDA requests removal of Opana ER for risks related to abuse,” June 8, 2017, *available*  
at <https://www.fda.gov/NewsEvents/Newsroom/PressAnnouncements/ucm562401.htm> (last accessed Mar. 26,  
2018).

1           154. Likewise, Purdue has engaged and continues to engage in deceptive marketing of  
2 its AD opioids – i.e., reformulated Oxycontin and Hysingla. Before April 2013, Purdue did not  
3 market its opioids based on their abuse deterrent properties. However, beginning in 2013 and  
4 continuing today, detailers from Purdue regularly use the so-called abuse deterrent properties of  
5 Purdue’s opioid products as a primary selling point to differentiate those products from their  
6 competitors. Specifically, on information and belief, these detailers: (1) falsely claim that  
7 Purdue’s AD opioids prevent tampering and cannot be crushed or snorted; (2) falsely claim that  
8 Purdue’s AD opioids prevent or reduce opioid misuse, abuse, and diversion, are less likely to  
9 yield a euphoric high, and are disfavored by opioid abusers; (3) falsely claim Purdue’s AD  
10 opioids are “safer” than other opioids; and (4) fail to disclose that Purdue’s AD opioids do not  
11 impact oral abuse or misuse and that its abuse deterrent properties can be defeated.

12           155. These statements and omissions by Purdue are false and misleading. Purdue knew  
13 and should have known that reformulated OxyContin is not better at tamper resistance than the  
14 original OxyContin and is still regularly tampered with and abused. A 2015 study also shows  
15 that many opioid addicts are abusing Purdue’s AD opioids through oral intake or by defeating the  
16 abuse deterrent mechanism. Indeed, *one-third* of the patients in the study defeated the abuse  
17 deterrent mechanism and were able to continue inhaling or injecting the drug. And to the extent  
18 that the abuse of Purdue’s AD opioids was reduced, those addicts simply shifted to other drugs  
19 such as heroin.<sup>57</sup> Despite this, J. David Haddox, the Vice President of Health Policy for Purdue,  
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24 <sup>57</sup> Cicero, Theodore J., and Matthew S. Ellis, “Abuse-deterrent formulations and the prescription opioid abuse  
epidemic in the United States: lessons learned from Oxycontin” (2015) *72.5 JAMA Psychiatry* 424-430.

1 falsely claimed in 2016 that the evidence does not show that Purdue's AD opioids are being  
2 abused in large numbers.<sup>58</sup>

3 156. The development, marketing, and sale of AD opioids is a continuation of the  
4 Pharmaceutical Defendants' strategy to use misinformation to drive profit. The Pharmaceutical  
5 Defendants' claims that AD opioids are safe falsely assuage doctors' concerns about the toll  
6 caused by the explosion in opioid abuse, causing doctors to prescribe more AD opioids, which  
7 are far more expensive than other opioid products even though they provide little or no  
8 additional benefit.

9 **D. The Pharmaceutical Defendants Misrepresented The Benefits Of Chronic**  
10 **Opioid Therapy.**

11 157. To convince doctors and patients that opioids should be used to treat chronic pain,  
12 the Pharmaceutical Defendants also had to persuade them that there was a significant upside to  
13 long-term opioid use.

14 158. The 2016 CDC Guideline makes clear, there is "insufficient evidence to determine  
15 long-term benefits of opioid therapy for chronic pain." In fact, the CDC found that "[n]o  
16 evidence shows a long-term benefit of opioids in pain and function versus no opioids for chronic  
17 pain with outcomes examined at least 1 year later (with most placebo-controlled randomized  
18 trials  $\leq$  6 weeks in duration)" and that other treatments were more or equally beneficial and less  
19 harmful than long-term opioid use.

20 159. The FDA, too, has recognized the lack of evidence to support long-term opioid  
21 use. In 2013, the FDA stated that it was "not aware of adequate and well-controlled studies of  
22 opioids use longer than 12 weeks."

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23 <sup>58</sup> See Harrison Jacobs, *There is a big problem with the government's plan to stop the drug-overdose epidemic*,  
24 BUSINESS INSIDER (Mar. 14, 2016), <http://www.businessinsider.com/robert-califf-abuse-deterrent-drugs-have-a-big-flaw-2016-3>.



1           160. Despite this, the Pharmaceutical Defendants falsely and misleadingly touted the  
2 benefits of long-term opioid use and falsely and misleadingly suggested that these benefits were  
3 supported by scientific evidence. Not only have the Pharmaceutical Defendants failed to correct  
4 these false and misleading claims, they continue to make them today.

5           161. For example, the Pharmaceutical Defendants falsely claimed that long-term  
6 opioid use improved patients' function and quality of life. Some illustrative examples of these  
7 deceptive claims are described below:

8           a. On information and belief, Actavis distributed an advertisement that claimed that  
9 the use of Kadian to treat chronic pain would allow patients to return to work,  
10 relieve "stress on your body and your mental health," and help patients enjoy their  
11 lives.

12           b. Endo distributed advertisements that claimed that the use of Opana ER for chronic  
13 pain would allow patients to perform demanding tasks like construction work or  
14 work as a chef and portrayed seemingly healthy, unimpaired subjects.

15           c. On information and belief, Janssen sponsored and edited a patient education guide  
16 entitled *Finding Relief: Pain Management for Older Adults* (2009) – which states  
17 as "a fact" that "opioids may make it easier for people to live normally." The  
18 guide lists expected functional improvements from opioid use, including sleeping  
19 through the night, returning to work, recreation, sex, walking, and climbing stairs  
20 and states that "[u]sed properly, opioid medications can make it possible for  
21 people with chronic pain to 'return to normal.'"

- 1 d. *Responsible Opioid Prescribing* (2007), sponsored and distributed by Endo and  
2 Purdue, taught that relief of pain by opioids, by itself, improved patients' function.  
3 The book remains for sale online.
- 4 e. APF's *Treatment Options: A Guide for People Living with Pain*, sponsored by  
5 Cephalon and Purdue, counseled patients that opioids "give [pain patients] a  
6 quality of life we deserve." This publication is still available online.
- 7 f. On information and belief, Endo's NIPC website *painknowledge.com* claimed that  
8 with opioids, "your level of function should improve; you may find you are now  
9 able to participate in activities of daily living, such as work and hobbies, that you  
10 were not able to enjoy when your pain was worse." Elsewhere, the website touted  
11 improved quality of life (as well as "improved function") as benefits of opioid  
12 therapy.
- 13 g. On information and belief, Janssen sponsored, funded, and edited a website, *Let's*  
14 *Talk Pain*, in 2009, which featured an interview edited by Janssen claiming that  
15 opioids allowed a patient to "continue to function."
- 16 h. Purdue sponsored the development and distribution of APF's *A Policymaker's*  
17 *Guide to Understanding Pain & Its Management*, which claimed that "multiple  
18 clinical studies" have shown that opioids are effective in improving daily  
19 function, psychological health, and health-related quality of life for chronic pain  
20 patients." The Policymaker's Guide is still available online today.

1 i. In a 2015 video on Forbes.com<sup>59</sup> discussing the introduction of Hysingla ER,  
2 Purdue's Vice President of Health Policy, J. David Haddox, talked about the  
3 importance of opioids, including Purdue's opioids, to chronic pain patients'  
4 "quality of life," and complained that CDC statistics do not take into account that  
5 patients could be driven to suicide without pain relief.

6 162. The above claims find no support in the scientific literature. The FDA and other  
7 federal agencies have made this clear for years. Most recently, the 2016 CDC Guideline  
8 approved by the FDA concluded that "there is no good evidence that opioids improve pain or  
9 function with long-term use, and . . . complete relief of pain is unlikely." (Emphasis added). The  
10 CDC reinforced this conclusion throughout its 2016 Guideline:

- 11 a. "No evidence shows a long-term benefit of opioids in pain and function versus no  
12 opioids for chronic pain with outcomes examined at least 1 year later . . . ."
- 13 b. "Although opioids can reduce pain during short-term use, the clinical evidence  
14 review found insufficient evidence to determine whether pain relief is sustained  
15 and whether function or quality of life improves with long-term opioid therapy."
- 16 c. "[E]vidence is limited or insufficient for improved pain or function with long-  
17 term use of opioids for several chronic pain conditions for which opioids are  
18 commonly prescribed, such as low back pain, headache, and fibromyalgia."

19 163. The CDC also noted that the risks of addiction and death "can cause distress and  
20 inability to fulfill major role obligations." As a matter of common sense (and medical evidence),  
21 drugs that can kill patients or commit them to a life of addiction or recovery do not improve their  
22 function and quality of life.

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23 <sup>59</sup> Matthew Harper, *Why Supposedly Abuse-Proof Pills Won't Stop Opioid Overdose Deaths*, FORBES (Apr. 17,  
24 2015), <https://www.forbes.com/sites/matthewherper/2015/04/17/why-supposedly-abuse-proof-pills-pill-wont-stop-opioid-overdose-deaths/#6a4e41f06ce1>.

1           164. The 2016 CDC Guideline was not the first time a federal agency repudiated the  
2 Pharmaceutical Defendants' claim that opioids improved function and quality of life. In 2010,  
3 the FDA warned Actavis that "[w]e are not aware of substantial evidence or substantial clinical  
4 experience demonstrating that the magnitude of the effect of the drug [Kadian] has in alleviating  
5 pain, taken together with any drug-related side effects patients may experience ... results in any  
6 overall positive impact on a patient's work, physical and mental functioning, daily activities, or  
7 enjoyment of life."<sup>60</sup> And upon information and belief, in 2008 the FDA sent a warning letter to  
8 an opioid manufacturer, making it publicly clear "that [the claim that] patients who are treated  
9 with the drug experience an improvement in their overall function, social function, and ability to  
10 perform daily activities . . . has not been demonstrated by substantial evidence or substantial  
11 clinical experience."

12           165. The Pharmaceutical Defendants also falsely and misleadingly emphasized or  
13 exaggerated the risks of competing products like NSAIDs, so that doctors and patients would  
14 look to opioids first for the treatment of chronic pain. For example, the Pharmaceutical  
15 Defendants frequently contrasted the lack of a ceiling dosage for opioids with the risks of a  
16 competing class of analgesics: over-the-counter nonsteroidal anti-inflammatories (or NSAIDs).  
17 The Pharmaceutical Defendants deceptively describe the risks from NSAIDs while failing to  
18 disclose the risks from opioids.<sup>61</sup> The Pharmaceutical Defendants have overstated the number of  
19 deaths from NSAIDS and have prominently featured the risks of NSAIDS, while minimizing or  
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21 <sup>60</sup> Warning Letter from Thomas Abrams, Dir., FDA Div. of Mktg., Adver., & Commc'ns, to Doug Boothe, CEO,  
22 Actavis Elizabeth LLC (Feb. 18, 2010), available at [http://wayback.archive-  
it.org/7993/20170112063027/http://www.fda.gov/Drugs/GuidanceComplianceRegulatoryInformation/Enforcement  
23 \[ActivitiesbyFDA/WarningLettersandNoticeofViolationLetterstoPharmaceuticalCompanies/ucm259240.htm\]\(http://www.fda.gov/Drugs/GuidanceComplianceRegulatoryInformation/EnforcementActivitiesbyFDA/WarningLettersandNoticeofViolationLetterstoPharmaceuticalCompanies/ucm259240.htm\) \(last  
accessed Mar. 26, 2018\).](http://wayback.archive-it.org/7993/20170112063027/http://www.fda.gov/Drugs/GuidanceComplianceRegulatoryInformation/EnforcementActivitiesbyFDA/WarningLettersandNoticeofViolationLetterstoPharmaceuticalCompanies/ucm259240.htm)

24 <sup>61</sup> See, e.g., *Case Challenges in Pain Management: Opioid Therapy for Chronic Pain* (Endo) (describing massive  
gastrointestinal bleeds from long-term use of NSAIDs and recommending opioids), available at  
[http://www.painmedicineneeds.com/download/BtoB\\_Opana\\_WM.pdf](http://www.painmedicineneeds.com/download/BtoB_Opana_WM.pdf) (last accessed Mar. 26, 2018).

1 failing to mention the serious risks of opioids. Once again, these misrepresentations by the  
2 Pharmaceutical Defendants contravene pronouncements by and guidance from the FDA and  
3 CDC based on the scientific evidence. For example, the 2016 CDC Guideline states that  
4 NSAIDs, not opioids, should be the first-line treatment for chronic pain, particularly arthritis and  
5 lower back pain.

6 166. For example, Purdue misleadingly promoted OxyContin as being unique among  
7 opioids in providing 12 continuous hours of pain relief with one dose. In fact, OxyContin does  
8 not last for 12 hours – a fact that Purdue has known at all times relevant to this action. Upon  
9 information and belief, Purdue’s own research shows that OxyContin wears off in under six  
10 hours in one quarter of patients and in under 10 hours in more than half. This is because  
11 OxyContin tablets release approximately 40% of their active medicine immediately, after which  
12 release tapers. This triggers a powerful initial response, but provides little or no pain relief at the  
13 end of the dosing period, when less medicine is released. This phenomenon is known as “end of  
14 dose” failure, and the FDA found in 2008 that a “substantial proportion” of chronic pain patients  
15 taking OxyContin experience it. This not only renders Purdue’s promise of 12 hours of relief  
16 false and deceptive, it also makes OxyContin more dangerous because the declining pain relief  
17 patients experience toward the end of each dosing period drives them to take more OxyContin  
18 before the next dosing period begins, quickly increasing the amount of drug they are taking and  
19 spurring growing dependence.

20 167. Cephalon deceptively marketed its opioids Actiq and Fentora for chronic pain  
21 even though the FDA has expressly limited their use to the treatment of cancer pain in opioid  
22 tolerant individuals. Both Actiq and Fentora are extremely powerful fentanyl-based IR opioids.  
23 Neither is approved for, or has been shown to be safe or effective for, chronic pain. Indeed, the

1 FDA expressly prohibited Cephalon from marketing Actiq for anything but cancer pain, and  
2 refused to approve Fentora for the treatment of chronic pain because of the potential harm.

3 168. Despite this, on information and belief, Cephalon conducted and continues to  
4 conduct a well-funded campaign to promote Actiq and Fentora for chronic pain and other non-  
5 cancer conditions for which it was not approved, appropriate, or safe.<sup>62</sup> As part of this campaign,  
6 Cephalon used CMEs, speaker programs, KOLs, journal supplements, and detailing by its sales  
7 representatives to give doctors the false impression that Actiq and Fentora are safe and effective  
8 for treating non-cancer pain.

9 169. Cephalon's deceptive marketing gave doctors and patients the false impression  
10 that Actiq and Fentora were not only safe and effective for treating chronic pain, but were also  
11 approved by the FDA for such uses. For example:

12 a. Cephalon paid to have a CME it sponsored, Opioid-Based Management of  
13 Persistent and Breakthrough Pain, published in a supplement of Pain Medicine  
14 News in 2009. The CME instructed doctors that “[c]linically, broad  
15 classification of pain syndromes as either cancer- or non-cancer-related has  
16 limited utility” and recommended Actiq and Fentora for patients with chronic  
17 pain.

18 b. Upon information and belief, Cephalon's sales representatives set up hundreds  
19 of speaker programs for doctors, including many non-oncologists, which  
20 promoted Actiq and Fentora for the treatment of non-cancer pain.

21 c. In December 2011, Cephalon widely disseminated a journal supplement  
22 entitled “Special Report: An Integrated Risk Evaluation and Mitigation Strategy

23 <sup>62</sup> See Press Release, U.S. Dep't of Justice, *Biopharmaceutical Company, Cephalon, to Pay \$425 million & Enter*  
24 *Plea To Resolve Allegations of Off-Label Marketing* (Sept. 29, 2008),  
<https://www.justice.gov/archive/opa/pr/2008/September/08-civ-860.html> (last accessed Mar. 26, 2018).

1 for Fentanyl Buccal Tablet (FENTORA) and Oral Transmucosal Fentanyl  
2 Citrate (ACTIQ)” to Anesthesiology News, Clinical Oncology News, and Pain  
3 Medicine News – three publications that are sent to thousands of  
4 anesthesiologists and other medical professionals. The Special Report openly  
5 promotes Fentora for “multiple causes of pain” – and not just cancer pain.

6 170. The Pharmaceutical Defendants, both individually and collectively, made,  
7 promoted, and profited from their misrepresentations about the risks and benefits of opioids for  
8 chronic pain even though they knew that their misrepresentations were false and misleading.  
9 The history of opioids, as well as research and clinical experience over the last 20 years,  
10 established that opioids were highly addictive and responsible for a long list of very serious  
11 adverse outcomes. The Pharmaceutical Defendants had access to scientific studies, detailed  
12 prescription data, and reports of adverse events, including reports of addiction, hospitalization,  
13 and deaths – all of which made clear the harms from long-term opioid use and that patients are  
14 suffering from addiction, overdoses, and death in alarming numbers. More recently, the FDA  
15 and CDC have issued pronouncements based on the medical evidence that conclusively expose  
16 the known falsity of the Pharmaceutical Defendants’ misrepresentations.

17 171. On information and belief, the Pharmaceutical Defendants coordinated their  
18 messaging through national and regional sales and speaker trainings and coordinated  
19 advertisements and marketing materials.

20 172. Moreover, at all times relevant to this Complaint, the Pharmaceutical Defendants  
21 took steps to avoid detection of and to fraudulently conceal their deceptive marketing and  
22 unlawful, unfair, and fraudulent conduct. For example, the Pharmaceutical Defendants disguised  
23 their own role in the deceptive marketing of chronic opioid therapy by funding and working

1 through third parties like Front Groups and KOLs. The Pharmaceutical Defendants purposefully  
2 hid behind the assumed credibility of these individuals and organizations and relied on them to  
3 vouch for the accuracy and integrity of the Pharmaceutical Defendants' false and misleading  
4 statements about the risks and benefits of long-term opioid use for chronic pain.

5 173. Finally, the Pharmaceutical Defendants manipulated their promotional materials  
6 and the scientific literature to make it appear that these items were accurate, truthful, and  
7 supported by objective evidence when they were not. The Pharmaceutical Defendants distorted  
8 the meaning or import of studies they cited and offered them as evidence for propositions the  
9 studies did not support. The lack of support for the Pharmaceutical Defendants' deceptive  
10 messages was not apparent to medical professionals who relied upon them in making treatment  
11 decisions, nor could it have been detected by the Tribe.

12 174. The Pharmaceutical Defendants' efforts to artificially increase the number of  
13 opioid prescriptions directly and predictably caused a corresponding increase in opioid abuse. In  
14 a 2016 report, the CDC explained that "[o]pioid pain reliever prescribing has quadrupled since  
15 1999 and has increased in parallel with [opioid] overdoses."<sup>63</sup> Many abusers start with  
16 legitimate prescriptions. For these reasons, the CDC concluded that efforts to rein in the  
17 prescribing of opioids for chronic pain are critical "[t]o reverse the epidemic of opioid drug  
18 overdose deaths and prevent opioid-related morbidity."<sup>64</sup> Accordingly, the Pharmaceutical  
19 Defendants' false and misleading statements directly caused the current opioid epidemic.

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23 <sup>63</sup> Rose A Rudd, et al., *Increases in Drug and Opioid Overdose Deaths – United States, 2000-2014*, Morbidity and  
Mortality Wkly Rep. (Jan. 1, 2016), available at <https://www.cdc.gov/mmwr/preview/mmwrhtml/mm6450a3.htm>  
(last accessed Mar. 26, 2018).

24 <sup>64</sup> *Id.*



1           **E. All Defendants Created An Illicit Market For Opioids.**

2           175. In addition to the allegations above, all Defendants played a role in the creation of  
3 an illicit market for prescription opioids, further fueling the opioid epidemic.

4           176. Each participant in the supply chain shares the responsibility for controlling the  
5 availability of prescription opioids. Opioid “diversion” occurs whenever the supply chain of  
6 prescription opioids is broken, allowing drugs to be transferred from a legitimate channel of  
7 distribution or use to an illegitimate channel of distribution or use.

8           177. Diversion can occur at any point in the opioid supply chain.

9           178. For example, diversion can occur at the wholesale level of distribution when  
10 distributors allow opioids to be lost or stolen in transit, or when distributors fill suspicious orders  
11 of opioids from buyers, retailers, or prescribers. Suspicious orders include orders of unusually  
12 large size, orders that are disproportionately large in comparison to the population of a  
13 community served by the pharmacy, orders that deviate from a normal pattern, and/or orders of  
14 unusual frequency.

15           179. Diversion can occur at pharmacies or retailers when a pharmacist fills a  
16 prescription despite having reason to believe it was not issued for a legitimate medical purpose  
17 or not in the usual course of practice. Some of the signs that a prescription may have been issued  
18 for an illegitimate medical purpose include when the patient seeks to fill multiple prescriptions  
19 from different doctors (known as doctor shopping), when they travel great distances between the  
20 doctor or their residence and the pharmacy to get the prescription filled, when they present  
21 multiple prescriptions for the largest dose of more than one controlled substance, or when there  
22 are other “red flags” surrounding the transaction. These red flags should trigger closer scrutiny  
23

1 of the prescriptions by the pharmacy and lead to a decision that the patient is not seeking the  
2 medication to treat a legitimate medical condition.

3 180. Diversion occurs through the use of stolen or forged prescriptions or the sale of  
4 opioids without prescriptions, including patients seeking prescription opioids under false  
5 pretenses. Opioids can also be diverted when stolen by employees or others.

6 181. Opioid diversion occurs at an alarming rate in the United States.

7 182. Each participant in the supply chain, including each Defendant, has a common  
8 law duty to prevent diversion by using reasonable care under the circumstances. This includes a  
9 duty not to create a foreseeable risk of harm to others. Additionally, one who engages in  
10 affirmative conduct and thereafter realizes or should realize that such conduct has created an  
11 unreasonable risk of harm to another is under a duty to exercise reasonable care to prevent the  
12 threatened harm.

13 183. In addition to their common law duties, Defendants are subject to the statutory  
14 requirements of the Controlled Substances Act, 21 U.S.C. § 801 *et seq.* (the “CSA”), and its  
15 implementing regulations. Congress passed the CSA partly out of a concern about “the  
16 widespread diversion of [controlled substances] out of legitimate channels into the illegal  
17 market.” H.R. Rep. No. 91-1444, 1970 U.S.C.C.A.N. 4566, 4572.

18 184. Washington law also prohibits, among other things, “deceptive acts or practices in  
19 the conduct of any trade or commerce.” RCW 19.86.020.

20 185. Washington law also provides criminal penalties for, among other things, any  
21 person who does not comply with the strict distribution and dispensing requirements under the  
22 State Uniform Controlled Substances Act, RCW Chapter 69.50.

1 186. Defendants' repeated and prolific violations of these requirements show that they  
2 have acted with willful disregard for the Tribe, tribal communities, and the people therein.

3 187. The CSA imposes a legal framework for the distribution and dispensing of  
4 controlled substances. This framework acts as a system of checks and balances from the  
5 manufacturing level through delivery of the controlled substance to the patient or ultimate user.

6 188. Every person or entity that manufactures, distributes, or dispenses opioids must  
7 obtain a registration with the DEA. Registrants at every level of the supply chain must fulfill  
8 their obligations under the CSA.

9 189. All opioid distributors are required to maintain effective controls against opioid  
10 diversion. They are required to create and use a system to identify and report to law enforcement  
11 downstream suspicious orders of controlled substances, such as orders of unusually large size,  
12 orders that are disproportionate, orders that deviate from a normal pattern, and/or orders of  
13 unusual frequency. To comply with these requirements, distributors must know their customers,  
14 must conduct due diligence, must report suspicious orders, and must terminate orders if there are  
15 indications of diversion.

16 190. Under the CSA, anyone authorized to handle controlled substances must track  
17 shipments. The DEA's Automation of Reports and Consolidation Orders System ("ARCOS") is  
18 an automated drug reporting system that records and monitors the flow of Schedule II controlled  
19 substances from the point of manufacture through distribution to the point of sale. ARCOS  
20 accumulates data on distributors' controlled substances and transactions, which are then used to  
21 identify diversion. Each person or entity registered to distribute ARCOS reportable controlled  
22 substances, including opioids, must report each acquisition and distribution transaction to the  
23 DEA. *See* 21 U.S.C. § 827; 21 C.F.R. § 1304.33. Each registrant must also maintain a complete,

1 accurate, and current record of each substance manufactured, imported, received, sold, delivered,  
2 exported, or otherwise disposed of.

3 191. Each registrant must also comply with the security requirements to prevent  
4 diversion set forth in 21 C.F.R. § 1301.71.

5 **1. The Distributor Defendants Negligently Failed To Control The Flow Of**  
6 **Opioids To The Tribe Through Illicit Channels.**

7 192. The DEA has provided guidance to distributors on combat opioid diversion. On  
8 information and belief, since 2006 the DEA has conducted one-on-one briefings with distributors  
9 regarding downstream customer sales, due diligence, and regulatory responsibilities. On  
10 information and belief, the DEA also provides distributors with data on controlled substance  
11 distribution patterns and trends, including data on the volume and frequency of orders and the  
12 percentage of controlled versus non-controlled purchases. On information and belief, the DEA  
13 has also hosted conferences for opioid distributors and has participated in numerous meetings  
14 and events with trade associations.

15 193. On September 27, 2006, and December 27, 2007, the DEA Office of Diversion  
16 Control sent letters to all registered distributors providing guidance on suspicious order  
17 monitoring and the responsibilities and obligations of registrants to prevent diversion.

18 194. As part of the legal obligation to maintain effective controls against diversion, the  
19 distributor is required to exercise due care in confirming the legitimacy of each and every order  
20 prior to filling. Circumstances that could be indicative of diversion include ordering excessive  
21 quantities of a limited variety of controlled substances while ordering few if any other drugs;  
22 ordering a disproportionate amount of controlled substances versus non-controlled prescription  
23 drugs; ordering excessive quantities of a limited variety of controlled substances in combination  
24 with lifestyle drugs; and ordering the same controlled substance from multiple distributors.

1           195. Suspicious orders must be reported when discovered. Registrants must perform an  
2 independent analysis of a suspicious order prior to the sale to determine if the controlled  
3 substances would likely be diverted, and filing a suspicious order and then completing the sale  
4 does not absolve the registrant from legal responsibility.

5           196. On information and belief, the Distributor Defendants' own industry group, the  
6 Healthcare Distribution Management Association, published Industry Compliance Guidelines  
7 titled "Reporting Suspicious Orders and Preventing Diversion of Controlled Substances"  
8 emphasizing the critical role of each member of the supply chain in distributing controlled  
9 substances. These industry guidelines stated: "At the center of a sophisticated supply chain,  
10 distributors are uniquely situated to perform due diligence in order to help support the security of  
11 controlled substances they deliver to their customers."

12           197. Opioid distributors have admitted to the magnitude of the problem and, at least  
13 superficially, their legal responsibilities to prevent diversion. They have made statements  
14 assuring the public they are supposedly undertaking a duty to curb the opioid epidemic.

15           198. These assurances, on their face, of identifying and eliminating criminal activity  
16 and curbing the opioid epidemic create a duty for the Distributor Defendants to take reasonable  
17 measures to do just that.

18           199. Despite their duties to prevent diversion, the Distributor Defendants have  
19 knowingly or negligently allowed diversion.<sup>65</sup> The DEA has repeatedly taken action to attempt to  
20 force compliance, including 178 registrant actions between 2008 and 2012, 76 orders to show

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21 <sup>65</sup> Scott Higham and Lenny Bernstein, *The Drug Industry's Triumph Over the DEA*, WASH. POST (Oct. 15, 2017),  
22 [https://www.washingtonpost.com/graphics/2017/investigations/dea-drug-industry-  
23 congress/?utm\\_term=.75e86f3574d3](https://www.washingtonpost.com/graphics/2017/investigations/dea-drug-industry-congress/?utm_term=.75e86f3574d3); Lenny Bernstein, David S. Fallis, and Scott Higham, *How drugs intended for  
24 patients ended up in the hands of illegal users: 'No one was doing their job,'* WASH. POST (Oct. 22, 2016),  
[https://www.washingtonpost.com/investigations/how-drugs-intended-for-patients-ended-up-in-the-hands-of-illegal-  
users-no-one-was-doing-their-job/2016/10/22/10e79396-30a7-11e6-8ff7-7b6c1998b7a0\\_story.html?tid=graphics-  
story&utm\\_term=.4f439ef106a8](https://www.washingtonpost.com/investigations/how-drugs-intended-for-patients-ended-up-in-the-hands-of-illegal-users-no-one-was-doing-their-job/2016/10/22/10e79396-30a7-11e6-8ff7-7b6c1998b7a0_story.html?tid=graphics-story&utm_term=.4f439ef106a8).

1 cause issued by the Office of Administrative Law Judges, and 41 actions involving immediate  
2 suspension orders.<sup>66</sup> The Distributor Defendants' wrongful conduct and inaction have resulted in  
3 numerous civil fines and other penalties, including:

4 a. In a 2017 Administrative Memorandum of Agreement between McKesson and the  
5 DEA, McKesson admitted that it "did not identify or report to [the] DEA certain  
6 orders placed by certain pharmacies which should have been detected by  
7 McKesson as suspicious based on the guidance contained in the DEA Letters."  
8 McKesson was fined \$150,000,000.<sup>67</sup>

9 b. McKesson has a history of repeatedly failing to perform its duties. In May 2008,  
10 McKesson entered into a settlement with the DEA on claims that McKesson failed  
11 to maintain effective controls against diversion of controlled substances.  
12 McKesson allegedly failed to report suspicious orders from rogue Internet  
13 pharmacies around the Country, resulting in millions of doses of controlled  
14 substances being diverted. McKesson's system for detecting "suspicious orders"  
15 from pharmacies was so ineffective and dysfunctional that at one of its facilities in  
16 Colorado between 2008 and 2013, it filled more than 1.6 million orders, for tens  
17 of millions of controlled substances, but it reported just 16 orders as suspicious,  
18 all from a single consumer.

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22 <sup>66</sup> Evaluation and Inspections Div., Office of the Inspector Gen., U.S. Dep't of Justice, *The Drug Enforcement  
Administration's Adjudication of Registrant Actions* 6 (2014), available at  
<https://oig.justice.gov/reports/2014/e1403.pdf> (last accessed Mar. 26, 2018).

23 <sup>67</sup> Administrative Memorandum of Agreement between the U.S. Dep't of Justice, the Drug Enf't Admin., and the  
24 McKesson Corp. (Jan. 17, 2017), available at <https://www.justice.gov/opa/press-release/file/928476/download> (last  
accessed Mar. 26, 2018).

- 1 c. On November 28, 2007, the DEA issued an Order to Show Cause and Immediate  
2 Suspension Order against a Cardinal Health facility in Auburn, Washington, for  
3 failure to maintain effective controls against diversion.
- 4 d. On December 5, 2007, the DEA issued an Order to Show Cause and Immediate  
5 Suspension Order against a Cardinal Health facility in Lakeland, Florida, for  
6 failure to maintain effective controls against diversion.
- 7 e. On December 7, 2007, the DEA issued an Order to Show Cause and Immediate  
8 Suspension Order against a Cardinal Health facility in Swedesboro, New Jersey,  
9 for failure to maintain effective controls against diversion.
- 10 f. On January 30, 2008, the DEA issued an Order to Show Cause and Immediate  
11 Suspension Order against a Cardinal Health facility in Stafford, Texas, for failure  
12 to maintain effective controls against diversion.
- 13 g. In 2008, Cardinal paid a \$34 million penalty to settle allegations about opioid  
14 diversion taking place at seven of its warehouses in the United States.<sup>68</sup>
- 15 h. On February 2, 2012, the DEA issued another Order to Show Cause and  
16 Immediate Suspension Order against a Cardinal Health facility in Lakeland,  
17 Florida, for failure to maintain effective controls against diversion.
- 18 i. In 2012, Cardinal reached an administrative settlement with the DEA relating to  
19 opioid diversion between 2009 and 2012 in multiple states.
- 20 j. In December 2016, the Department of Justice announced a multi-million dollar  
21 settlement with Cardinal for violations of the Controlled Substances Act.<sup>69</sup>

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23 <sup>68</sup> Lenny Bernstein and Scott Higham, *Cardinal Health fined \$44 million for opioid reporting violations*, WASH.  
24 POST (Jan. 11, 2017), [https://www.washingtonpost.com/national/health-science/cardinal-health-fined-44-million-  
for-opioid-reporting-violations/2017/01/11/4f217c44-d82c-11e6-9a36-  
1d296534b31e\\_story.html?utm\\_term=.0c8e17245e66..](https://www.washingtonpost.com/national/health-science/cardinal-health-fined-44-million-for-opioid-reporting-violations/2017/01/11/4f217c44-d82c-11e6-9a36-1d296534b31e_story.html?utm_term=.0c8e17245e66..)

1 k. On information and belief, in connection with the investigations of Cardinal, the  
2 DEA uncovered evidence that Cardinal's own investigator warned Cardinal  
3 against selling opioids to a particular pharmacy in Wisconsin that was suspected  
4 of opioid diversion. Cardinal did nothing to notify the DEA or cut off the supply  
5 of drugs to the suspect pharmacy. Cardinal did just the opposite, pumping up  
6 opioid shipments to the pharmacy to almost 2,000,000 doses of oxycodone in one  
7 year, while other comparable pharmacies were receiving approximately 69,000  
8 doses/year.

9 l. In 2007, AmerisourceBergen lost its license to send controlled substances from a  
10 distribution center amid allegations that it was not controlling shipments of  
11 prescription opioids to Internet pharmacies.

12 m. In 2012, AmerisourceBergen was implicated for failing to protect against  
13 diversion of controlled substances into non-medically necessary channels.

14 200. Although distributors have been penalized by law enforcement authorities, these  
15 penalties have not changed their conduct. They pay fines as a cost of doing business in an  
16 industry that generates billions of dollars in revenue and profit.

17 201. The Distributor Defendants' failure to prevent the foreseeable injuries from opioid  
18 diversion created an enormous black market for prescription opioids, which market extended to  
19 the Tribe and its members. Each Distributor Defendant knew or should have known that the  
20 opioids reaching the Tribe were not being consumed for medical purposes and that the amount of  
21 opioids flowing to the Tribe was far in excess of what could be consumed for medically  
22 necessary purposes.

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23 <sup>69</sup> Press Release, United States Dep't of Justice, *Cardinal Health Agrees to \$44 Million Settlement for Alleged*  
24 *Violations of Controlled Substances Act*, Dec. 23, 2016, available at [https://www.justice.gov/usao-md/pr/cardinal-](https://www.justice.gov/usao-md/pr/cardinal-health-agrees-44-million-settlement-alleged-violations-controlled-substances-act)  
[health-agrees-44-million-settlement-alleged-violations-controlled-substances-act](https://www.justice.gov/usao-md/pr/cardinal-health-agrees-44-million-settlement-alleged-violations-controlled-substances-act) (last accessed Mar. 26, 2018).



1           202. The Distributor Defendants negligently or intentionally failed to adequately  
2 control their supply lines to prevent diversion. A reasonably-prudent distributor of Schedule II  
3 controlled substances would have anticipated the danger of opioid diversion and protected  
4 against it by, for example, taking greater care in hiring, training, and supervising employees;  
5 providing greater oversight, security, and control of supply channels; looking more closely at the  
6 pharmacists and doctors who were purchasing large quantities of commonly-abused opioids in  
7 amounts greater than the populations in those areas would warrant; investigating demographic or  
8 epidemiological facts concerning the increasing demand for narcotic painkillers in and around  
9 the Tribe; providing information to pharmacies and retailers about opioid diversion; and in  
10 general, simply following applicable statutes, regulations, professional standards, and guidance  
11 from government agencies and using a little bit of common sense.

12           203. On information and belief, the Distributor Defendants made little to no effort to  
13 visit the pharmacies servicing the areas around the Tribe to perform due diligence inspections to  
14 ensure that the controlled substances the Distributor Defendants had furnished were not being  
15 diverted to illegal uses.

16           204. On information and belief, the compensation the Distributor Defendants provided  
17 to certain of their employees was affected, in part, by the volume of their sales of opioids to  
18 pharmacies and other facilities servicing the areas around the Tribe, thus improperly creating  
19 incentives that contributed to and exacerbated opioid diversion and the resulting epidemic of  
20 opioid abuse.

21           205. It was reasonably foreseeable to the Distributor Defendants that their conduct in  
22 flooding the market in and around the Tribe with highly addictive opioids would allow opioids to  
23 fall into the hands of children, addicts, criminals, and other unintended users.

1           206. It is reasonably foreseeable to the Distributor Defendants that, when unintended  
2 users gain access to opioids, tragic preventable injuries will result, including addiction,  
3 overdoses, and death. It is also reasonably foreseeable that many of these injuries will be suffered  
4 by Tribal members, and that the costs of these injuries will be borne by the Tribe.

5           207. The Distributor Defendants knew or should have known that the opioids being  
6 diverted from their supply chains would contribute to the opioid epidemic faced by the Tribe, and  
7 would create access to opioids by unauthorized users, which, in turn, perpetuates the cycle of  
8 addiction, demand, illegal transactions, economic ruin, and human tragedy.

9           208. The Distributor Defendants were aware of widespread prescription opioid abuse  
10 in and around the Tribe, but, on information and belief, they nevertheless persisted in a pattern of  
11 distributing commonly abused and diverted opioids in geographic areas-and in such quantities,  
12 and with such frequency that they knew or should have known these commonly abused  
13 controlled substances were not being prescribed and consumed for legitimate medical purposes.

14           209. The use of opioids by Tribal members who were addicted or who did not have a  
15 medically necessary purpose could not occur without the knowing cooperation and assistance of  
16 the Distributor Defendants. If the Distributor Defendants adhered to effective controls to guard  
17 against diversion, the Tribe and its members would have avoided significant injury.

18           210. The Distributor Defendants made substantial profits over the years based on the  
19 diversion of opioids into the Tribe. The Distributor Defendants knew that the Tribe would be  
20 unjustly forced to bear the costs of these injuries and damages.

21           211. The Distributor Defendants' intentional distribution of excessive amounts of  
22 prescription opioids to relatively small communities primarily serving Tribal members showed  
23

1 an intentional or reckless disregard for the safety of the Tribe and their members. Their conduct  
2 poses a continuing threat to the health, safety, and welfare of the Tribe.

3 212. The federal and state laws at issue here are public safety laws.

4 213. The Distributor Defendants' violations constitute prima facie evidence of  
5 negligence under State law.

6 **2. The Pharmaceutical Defendants Negligently Failed To Control The Flow  
7 Of Opioids To The Tribe Through Illicit Channels.**

8 214. The same legal duties to prevent diversion, and to monitor, report, and prevent  
9 suspicious orders of prescriptions opioids that were incumbent upon the Distributor Defendants  
10 were also legally required of the Pharmaceutical Defendants under federal law.

11 215. Like the Distributor Defendants, the Pharmaceutical Defendants are required to  
12 design and operate a system to detect suspicious orders, and to report such orders to law  
13 enforcement. (*See* 21 C.F.R. § 1301.74(b); 21 U.S.C. § 823). The Pharmaceutical Defendants  
14 have not done so.

15 216. On information and belief, for over a decade the Pharmaceutical Defendants have  
16 been able to track the distribution and prescribing of their opioids down to the retail and  
17 prescriber level. Thus, the Pharmaceutical Defendants had actual knowledge of the prescribing  
18 practices of doctors, including red flags indicating diversion. The Pharmaceutical Defendants  
19 did not report those red flags, nor did they cease marketing to those doctors. Like the Distributor  
20 Defendants, the Pharmaceutical Defendants breached their duties under federal and state law.

21 217. The Pharmaceutical Defendants had access to and possession of the information  
22 necessary to monitor, report, and prevent suspicious orders and to prevent diversion. The  
23 Manufacturer Defendants engaged in the practice of paying "chargebacks" to opioid distributors.

24 A chargeback is a payment made by a manufacturer to a distributor after the distributor sells the

1 manufacturer's product at a price below a specified rate. After a distributor sells a  
2 manufacturer's product to a pharmacy, for example, the distributor requests a chargeback from  
3 the manufacturer and, in exchange for the payment, the distributor identifies to the manufacturer  
4 the product, volume and the pharmacy to which it sold the product. Thus, the Pharmaceutical  
5 Defendants knew – the volume, frequency, and pattern of opioid orders being placed and filled.  
6 The Pharmaceutical Defendants built receipt of this information into the payment structure for  
7 the opioids provided to the opioid distributors.

8 218. The Department of Justice has recently confirmed the suspicious order obligations  
9 clearly imposed by federal law (21 C.F.R. § 1301.74(b); 21 U.S.C. § 823(a)(1)), fining  
10 Mallinckrodt \$35 million for failure to report suspicious orders of controlled substances,  
11 including opioids, and for violating recordkeeping requirements.<sup>70</sup> Among the allegations  
12 resolved by the settlement, the government alleged “Mallinckrodt failed to design and implement  
13 an effective system to detect and report suspicious orders for controlled substances – orders that  
14 are unusual in their frequency, size, or other patterns. . . [and] Mallinckrodt supplied distributors,  
15 and the distributors then supplied various U.S. pharmacies and pain clinics, an increasingly  
16 excessive quantity of oxycodone pills without notifying DEA of these suspicious orders.”<sup>71</sup>  
17 Mallinckrodt agreed that its “system to monitor and detect suspicious orders did not meet the  
18 standards outlined in letters from the DEA Deputy Administrator, Office of Diversion Control, to  
19 registrants dated September 27, 2006 and December 27, 2007.”<sup>72</sup>

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22 <sup>70</sup> See Press Release, U.S. Dep't of Justice, Mallinckrodt Agrees to Pay Record \$35 Million Settlement for Failure  
23 to Report Suspicious Orders of Pharmaceutical Drugs and for Recordkeeping Violations (July 11, 2017),  
[https://www.justice.gov/opa/pr/mallinckrodt-agrees-pay-record-35-million-settlement-failure-report-suspicious-  
orders.](https://www.justice.gov/opa/pr/mallinckrodt-agrees-pay-record-35-million-settlement-failure-report-suspicious-orders)

24 <sup>71</sup> *Id.* (internal quotation omitted).

25 <sup>72</sup> 2017 Mallinckrodt MOA at p. 2-3.

1           219. Purdue also unlawfully and unfairly failed to report or address illicit and unlawful  
2 prescribing of its drugs, despite knowing about it for years. Through its extensive network of  
3 sales representatives, Purdue had and continues to have knowledge of the prescribing practices of  
4 thousands of doctors and could identify doctors who displayed red flags for diversion such as  
5 those whose waiting rooms were overcrowded, whose parking lots had numerous out-of-state  
6 vehicles, and whose patients seemed young and healthy or homeless. Using this information,  
7 Purdue has maintained a database since 2002 of doctors suspected of inappropriately prescribing  
8 its drugs.<sup>73</sup> Rather than report these doctors to state medical boards or law enforcement  
9 authorities (as Purdue is legally obligated to do) or cease marketing to them, Purdue used the list  
10 to demonstrate the high rate of diversion of OxyContin – the same OxyContin that Purdue had  
11 promoted as less addictive – in order to persuade the FDA to bar the manufacture and sale of  
12 generic copies of the drug because the drug was too likely to be abused. In an interview with the  
13 *Los Angeles Times*,<sup>74</sup> Purdue’s senior compliance officer acknowledged that in five years of  
14 investigating suspicious pharmacies, Purdue failed to take action – even where Purdue  
15 employees personally witnessed the diversion of its drugs. The same was true of prescribers;  
16 despite its knowledge of illegal prescribing, Purdue did not report until years after law  
17 enforcement shut down a Los Angeles clinic that prescribed more than 1.1 million OxyContin  
18 tablets and that Purdue’s district manager described internally as “an organized drug ring.” In  
19 doing so, Purdue protected its own profits at the expense of public health and safety.

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23 <sup>73</sup> Scott Glover and Lisa Girion, *OxyContin maker closely guards its list of suspect doctors*, L.A. TIMES (Aug. 11,  
2013), <http://articles.latimes.com/2013/aug/11/local/la-me-rx-purdue-20130811>.

24 <sup>74</sup> Harriet Ryan et al., *More than 1 million OxyContin pills ended up in the hands of criminal and addicts. What the  
drugmaker knew*, L.A. TIMES (July 10, 2016), <http://www.latimes.com/projects/la-me-oxycontin-part2/>.

1           220. In 2016, the NY AG found that, between January 1, 2008 and March 7, 2015,  
2 Purdue's sales representatives, at various times, failed to timely report suspicious prescribing and  
3 continued to detail those prescribers even after they were placed on a "no-call" list.<sup>75</sup>

4           221. As Dr. Mitchell Katz, director of the Los Angeles County Department of Health  
5 Services, said in a *Los Angeles Times* article, "Any drug company that has information about  
6 physicians potentially engaged in illegal prescribing or prescribing that is endangering people's  
7 lives has a responsibility to report it."<sup>76</sup> The NY AG's settlement with Purdue specifically cited  
8 the company for failing to adequately address suspicious prescribing. Yet, on information and  
9 belief, Purdue continues to profit from the prescriptions of such prolific prescribers.

10           222. Like Purdue, Endo has been cited for its failure to set up an effective system for  
11 identifying and reporting suspicious prescribing. In its settlement agreement with Endo, the NY  
12 AG found that Endo failed to require sales representatives to report signs of abuse, diversion, and  
13 inappropriate prescribing; paid bonuses to sales representatives for detailing prescribers who  
14 were subsequently arrested or convicted for illegal prescribing; and failed to prevent sales  
15 representatives from visiting prescribers whose suspicious conduct had caused them to be placed  
16 on a no-call list. The NY AG also found that, in certain cases where Endo's sales representatives  
17 detailed prescribers who were convicted of illegal prescribing of opioids, those representatives  
18 could have recognized potential signs of diversion and reported those prescribers but failed to do  
19 so.

20           223. On information and belief, the other Pharmaceutical Defendants have engaged in  
21 similar conduct in violation of their responsibilities to prevent diversion.

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22  
23 <sup>75</sup> See NY Purdue Settlement, at 6-7, available at <https://ag.ny.gov/pdfs/Purdue-AOD-Executed.pdf> (last accessed  
Mar. 26, 2018).

24 <sup>76</sup> Scott Glover and Lisa Girion, *OxyContin maker closely guards its list of suspect doctors*, L.A. TIMES (Aug. 11,  
2013), <http://articles.latimes.com/2013/aug/11/local/la-me-rx-purdue-20130811>.

1           224. The Pharmaceutical Defendants’ actions and omission in failing to effectively  
2 prevent diversion and failing to monitor, report, and prevent suspicious orders have enabled the  
3 unlawful diversion of opioids into the Tribe’s community.

4           **F. Defendants’ Unlawful Conduct And Breaches Of Legal Duties Caused The**  
5           **Harm Alleged Herein And Substantial Damages.**

6           225. As the Pharmaceutical Defendants’ efforts to expand the market for opioids  
7 increased, so have the rates of prescription and the sale of their products—and the rates of  
8 opioid-related substance abuse, hospitalization, and death among the Tribe and across the nation.  
9 Meanwhile, the Distributor Defendants have continued to unlawfully ship massive quantities of  
10 opioids into communities like the Tribe’s community, fueling the epidemic.

11           226. There is a “parallel relationship between the availability of prescription opioid  
12 analgesics through legitimate pharmacy channels and the diversion and abuse of these drugs and  
13 associated adverse outcomes.”<sup>77</sup>

14           227. Opioids are widely diverted and improperly used, and the widespread use of the  
15 drugs has resulted in a national epidemic of opioid overdose deaths and addictions.<sup>78</sup>

16           228. The epidemic is “directly related to the increasingly widespread misuse of  
17 powerful opioid pain medications.”<sup>79</sup>

18           229. The increased abuse of prescription opioids—along with growing sales—has  
19 contributed to a large number of overdoses and deaths.

20           230. As shown above, the opioid epidemic has escalated in the Tribe’s community with  
21 devastating effects. Substantial opiate-related substance abuse, hospitalization, and death mirror  
22 Defendants’ increased distribution of opioids.

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23 <sup>77</sup> See Richard C. Dart et al., *Trends in Opioid Analgesic Abuse and Mortality in the United States*, 372 N. ENG. J.  
MED. 241 (2015).

24 <sup>78</sup> Volkow & McLellan, *supra* note 1.

25 <sup>79</sup> Califf, *supra* note 2.

1 231. Because of the well-established relationship between the use of prescription  
2 opioids and the use of non-prescription opioids, such as heroin, the massive distribution of  
3 opioids to the Tribe's community and areas from which opioids are being diverted to the Tribe,  
4 has caused the opioid epidemic to include heroin addiction, abuse, and death.

5 232. Prescription opioid abuse, addiction, morbidity, and mortality are hazards to  
6 public health and safety in the Tribe's community.

7 233. Heroin abuse, addiction, morbidity, and mortality are hazards to public health and  
8 safety in the Tribe's community.

9 234. Defendants repeatedly and purposefully breached their duties under state and  
10 federal law, and such breaches are direct and proximate causes of, and/or substantial factors  
11 leading to, the widespread diversion of prescription opioids for nonmedical purposes in the  
12 Tribe's community.

13 235. The unlawful diversion of prescription opioids is a direct and proximate cause of,  
14 and/or substantial factor leading to, the opioid epidemic, prescription opioid abuse, addiction,  
15 morbidity, and morality in the Tribe's community. This diversion and the resulting epidemic are  
16 direct causes of foreseeable harms incurred by the Tribe and members of the Tribe's community.

17 236. Defendants' intentional and/or unlawful conduct resulted in direct and  
18 foreseeable, past and continuing, economic damages for which the Tribe seeks relief, as alleged  
19 herein. The Tribe also seeks the means to abate the epidemic created by the Defendants.

20 237. The Tribe seeks economic damages from the Defendants as reimbursement for the  
21 costs associated with past efforts to eliminate the hazards to public health and safety.

22 238. The Tribe seeks economic damages from the Defendants to pay for the costs to  
23 permanently eliminate the hazards to public health and safety and abate the public nuisance.



1 239. To eliminate the hazard to public health and safety, and abate the public nuisance,  
2 a “multifaceted, collaborative public health and law enforcement approach is urgently needed.”<sup>80</sup>

3 240. A comprehensive response to this crisis must focus on preventing new cases of  
4 opioid addiction, identifying early opioid-addicted individuals, and ensuring access to effective  
5 opioid addiction treatment while safely meeting the need of patients experiencing pain.<sup>81</sup>

6 241. The community-based problems require community-based solutions that have  
7 been limited by budgetary constraints.

8 242. Having profited enormously through the aggressive sale, misleading promotion,  
9 and irresponsible distribution of opioids, Defendants should be required to take responsibility for  
10 the financial burdens their conduct has inflicted upon the Tribe and its community.

11 243. The opioid epidemic still rages because the fines and suspensions imposed by the  
12 DEA do not change the conduct of the industry. The Defendants pay fines as a cost of doing  
13 business in an industry that generates billions of dollars in annual revenue. They hold multiple  
14 DEA registration numbers and when one facility is suspended, they simply ship from another  
15 facility.

16 244. The Defendants have abandoned their duties imposed by the law, have taken  
17 advantage of a lack of DEA enforcement, and have abused the privilege of distributing controlled  
18 substances in the Tribe’s community.

19 245. In the course of conduct described in this Complaint, Defendants have acted with  
20 oppression, fraud, and malice, actual and presumed.

21  
22 

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<sup>80</sup> Rudd, *supra* note 63.

23 <sup>81</sup> See Johns Hopkins Bloomberg School of Public Health, *The Prescription Opioid Epidemic: An Evidence-Based*  
24 *Approach* (G. Caleb Alexander et al., eds., 2015), available at [https://www.jhsph.edu/research/centers-and-](https://www.jhsph.edu/research/centers-and-institutes/center-for-drug-safety-and-effectiveness/research/prescription-opioids/JHSPH_OPIOID_EPIDEMIC_REPORT.pdf)  
[institutes/center-for-drug-safety-and-effectiveness/research/prescription-](https://www.jhsph.edu/research/centers-and-institutes/center-for-drug-safety-and-effectiveness/research/prescription-opioids/JHSPH_OPIOID_EPIDEMIC_REPORT.pdf)  
[opioids/JHSPH\\_OPIOID\\_EPIDEMIC\\_REPORT.pdf](https://www.jhsph.edu/research/centers-and-institutes/center-for-drug-safety-and-effectiveness/research/prescription-opioids/JHSPH_OPIOID_EPIDEMIC_REPORT.pdf) (last accessed Mar. 26, 2018).

1           **G. The Statutes Of Limitations Are Tolloed And Defendants Are Estopped From**  
2           **Asserting Statutes Of Limitations As Defenses.**

3           246. Defendants' conduct has continued from the early 1990s through today, and is still  
4 ongoing. The continued tortious and unlawful conduct by the Defendants causes a repeated or  
5 continuous injury. The damages have not occurred all at once but have continued to occur and  
6 have increased as time progresses. The tort is not completed nor have all the damages been  
7 incurred until the wrongdoing ceases. The wrongdoing and unlawful activity by Defendants has  
8 not ceased. The public nuisance remains unabated.

9           247. Defendants are equitably estopped from relying upon a statute of limitations  
10 defense because they undertook efforts to purposefully conceal their unlawful conduct and  
11 fraudulently assure the public that they were undertaking efforts to comply with their obligations  
12 under the controlled substances laws, all with the goal of continuing to generate profits.

13           248. For example, a Cardinal Health executive claimed that it uses "advanced  
14 analytics" to monitor its supply chain, and assured the public it was being "as effective and  
15 efficient as possible in constantly monitoring, identifying, and eliminating any outside criminal  
16 activity."<sup>82</sup>

17           249. Similarly, McKesson publicly stated that it has a "best-in-class controlled  
18 substance monitoring program to help identify suspicious orders," and claimed it is "deeply  
19 passionate about curbing the opioid epidemic in our country."<sup>83</sup>

21 \_\_\_\_\_  
22 <sup>82</sup> Lenny Bernstein et al., *How Drugs Intended for Patients Ended Up in the Hands of Illegal Users: "No One Was*  
*Doing Their Job,"* WASH. POST (Oct. 22, 2016), [https://www.washingtonpost.com/investigations/how-drugs-](https://www.washingtonpost.com/investigations/how-drugs-intended-for-patients-ended-up-in-the-hands-of-illegal-users-no-one-was-doing-their-job/2016/10/22/10e79396-30a7-11e6-8ff7-7b6c1998b7a0_story.html)  
[intended-for-patients-ended-up-in-the-hands-of-illegal-users-no-one-was-doing-their-job/2016/10/22/10e79396-](https://www.washingtonpost.com/investigations/how-drugs-intended-for-patients-ended-up-in-the-hands-of-illegal-users-no-one-was-doing-their-job/2016/10/22/10e79396-30a7-11e6-8ff7-7b6c1998b7a0_story.html)  
[30a7-11e6-8ff7-7b6c1998b7a0\\_story.html](https://www.washingtonpost.com/investigations/how-drugs-intended-for-patients-ended-up-in-the-hands-of-illegal-users-no-one-was-doing-their-job/2016/10/22/10e79396-30a7-11e6-8ff7-7b6c1998b7a0_story.html).

23 <sup>83</sup> Scott Higham et al., *Drug Industry Hired Dozens of Officials from the DEA as the Agency Tried to Curb Opioid*  
*Abuse,* WASH. POST (Dec. 22, 2016), [https://www.washingtonpost.com/investigations/key-officials-switch-sides-](https://www.washingtonpost.com/investigations/key-officials-switch-sides-from-dea-to-pharmaceutical-industry/2016/12/22/55d2e938-c07b-11e6-b527-949c5893595e_story.html)  
[from-dea-to-pharmaceutical-industry/2016/12/22/55d2e938-c07b-11e6-b527-949c5893595e\\_story.html](https://www.washingtonpost.com/investigations/key-officials-switch-sides-from-dea-to-pharmaceutical-industry/2016/12/22/55d2e938-c07b-11e6-b527-949c5893595e_story.html).

1 250. Defendants, through their trade associations, filed an amicus brief that represented  
2 that Defendants took their duties seriously, complied with their statutory and regulatory  
3 responsibilities, and monitored suspicious orders using advanced technology.<sup>84</sup>

4 251. Defendants purposely concealed their wrongful conduct, including by assuring the  
5 public and governmental authorities that they were complying with their obligations and were  
6 acting to prevent diversion and drug abuse. Defendants also misrepresented the impact of their  
7 behavior by providing the public with false information about opioids and have continued to use  
8 Front Groups and third parties to minimize the risks of Defendants' conduct.

9 252. Defendants have also concealed and prevented discovery of information,  
10 including data from the ARCOS database, that will confirm their identities and the extent of their  
11 wrongful and illegal activities.

12 253. Defendants also lobbied Congress and actively attempted to halt DEA  
13 investigations and enforcement actions and to subvert the ability of agencies to regulate their  
14 conduct.<sup>85</sup> As a result, there was a sharp drop in enforcement actions and the standard for the  
15 DEA to revoke a distributor's license was raised.

16 254. In addition, the Defendants fraudulently attempted to convince the public that  
17 they were complying with their legal obligations and working to curb the opioid epidemic.

18 255. Because the Defendants concealed the facts surrounding the opioid epidemic, the  
19 Tribe did not know if the existence or scope of the Defendants' misconduct, and could not have  
20 acquired such knowledge earlier through the exercise of reasonable diligence.

21 256. Defendants intended that their false statements and omissions be relied upon,  
22 including by the Tribe, its community, and its members.

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23 <sup>84</sup> Br. for Healthcare Distribution Mgmt. Ass'n and Nat'l Ass'n of Chain Drug Stores as Amici Curiae in Support of  
Neither Party, Case No. 15-1335, 2016 WL 1321983, at \*3-4, \*25 (filed in the 2d Cir. Apr. 4, 2016).

24 <sup>85</sup> See Higham and Bernstein, *supra* note 65.

1 257. Defendants knew of their wrongful acts and had material information pertinent to  
2 their discovery, but concealed that information from the public, including the Tribe, its  
3 community, and its members. Only Defendants knew of their widespread misinformation  
4 campaign and of their repeated, intentional failures to prevent opioid diversion.

5 258. Defendants cannot claim prejudice due to a late filing because this suit was filed  
6 upon discovering the facts essential to the claim. Indeed, the existence, extent, and damage of  
7 the opioid crisis have only recently come to light.

8 259. Defendants had actual knowledge that their conduct was deceptive, and they  
9 intended it to be deceptive.

10 260. The Tribe was unable to obtain vital information regarding these claims absent  
11 any fault or lack of diligence on the Tribe's part.

#### 12 **H. The Impact Of Opioid Abuse On The Tribe**

13 261. Defendants' creation, through false and misleading advertising and a failure to  
14 prevent diversion, of a virtually limitless opioid market has significantly harmed tribal  
15 communities and resulted in an abundance of drugs available for non-medical and criminal use  
16 and fueled a new wave of addiction and injury. It has been estimated that approximately 60% of  
17 the opioids that are abused come, directly or indirectly, through doctors' prescriptions.

18 262. American Indians suffer the highest per capita rate of opioid overdoses.<sup>86</sup>

19 263. The impact on American Indian children is particularly devastating. The CDC  
20 reported that approximately 1 in 10 American Indian youths ages 12 or older used prescription  
21 opioids for nonmedical purposes in 2012, double the rate for white youth.<sup>87</sup>

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22  
23 <sup>86</sup> National Congress of American Indians, *Reflecting on a Crisis Curbing Opioid Abuse in Communities* (Oct.  
2016), available at [http://www.ncai.org/policy-research-center/research-data/prc-publications/Opioid\\_Brief.pdf](http://www.ncai.org/policy-research-center/research-data/prc-publications/Opioid_Brief.pdf) (last  
accessed Mar. 26, 2018).

24 <sup>87</sup> *Id.*

1 264. Opioid deaths represent the tip of the iceberg. Hospital admissions and emergency  
2 room visits have also skyrocketed.<sup>88</sup> For every opioid overdose death, there are 10 treatment  
3 admissions for abuse, 32 emergency room visits, 130 people who are addicted to opioids, and  
4 825 nonmedical users of opioids.<sup>89</sup>

5 265. The Tribe's substance abuse treatment facility (the Nisqually Substance Abuse  
6 Program) has seen marked increases in the number of patients seeking treatment for opioid-  
7 dependence, which has come with increased associated costs.

8 266. The Tribe also has increased costs with funding a Recovery Cafe for purposes of  
9 reducing addiction, including opioid addiction.

10 267. The Tribe has increased costs from providing and funding burial benefits to  
11 members who pass away from their opioid use.

12 268. The Tribe is building a homeless shelter to deal with their increased homeless  
13 population due to the opioid crisis.

14 269. The increase in crime and mental-health incidents has caused the Tribe to incur  
15 additional costs related to its police force, jail, courts, and law enforcement related services.

16 270. The Tribe contributes to Child Protection Services, which has an increased need  
17 due to the opioid epidemic, which has also caused additional costs to the Tribe.

18 271. The Tribe owns and operates the Nisqually Tribal Health Clinic. As a result of the  
19 opioid epidemic, the Clinic has treated, and continues to treat, numerous patients for opioid-

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20  
21 <sup>88</sup> Lisa Girion and Karen Kaplan, *Opioids prescribed by doctors led to 92,000 overdoses in ERs in one year*, LA  
TIMES (Oct. 27, 2014), [http://beta.latimes.com/nation/la-sci-sn-opioid-overdose-prescription-hospital-er-20141026-  
story.html](http://beta.latimes.com/nation/la-sci-sn-opioid-overdose-prescription-hospital-er-20141026-story.html) (last accessed Mar. 26, 2018).

22 <sup>89</sup> Jennifer DuPuis, Associate Dir., Human Servs. Div., Fond du Lac Band of Lake Superior Chippewa, *The Opioid  
Crisis in Indian Country*, at 37, available at  
23 <https://www.nihb.org/docs/06162016/Opioid%20Crisis%20Part%20in%20Indian%20Country.pdf> (last accessed  
Mar. 26, 2018); Gery P. Guy, Jr., et al., *Emergency Department Visits Involving Opioid Overdoses, US., 2010-2014*,  
24 *Am. J. of Preventive Medicine*, Jan. 2018, available at [http://www.ajpmonline.org/article/S0749-3797\(17\)30494-  
4/fulltext](http://www.ajpmonline.org/article/S0749-3797(17)30494-4/fulltext) (last accessed Mar. 26, 2018).

1 related conditions, including: opioid overdose, opioid addiction, neonatal treatment for babies  
2 born opioid addicted, and psychiatric and related treatment for opioid users who are committed  
3 to mental health treatment programs. Tribal members not covered by insurance can also obtain  
4 medical services at the Tribal Clinic, including prescriptions. The Clinic pays the costs to treat  
5 and fill prescriptions for uninsured Tribal members. The costs of providing opioid-related care  
6 to uninsured Tribal members has increased as a result of the opioid epidemic.

7 272. Opioid users often present to Clinics, like the Nisqually Tribal Health Clinic,  
8 claiming to have illnesses and medical problems, which are actually pretexts for obtaining  
9 opioids. The Nisqually Tribal Health Clinic has incurred additional operational costs to  
10 determine the veracity of their claimed medical problems before they can be rejected as a pill-  
11 seeking patient.

12 273. The Clinic also incurs costs for the treatment of health conditions associated with  
13 opioid use, including infections, and the exacerbation of certain health conditions, including  
14 asthma.

15 274. The Tribe would not have incurred these extra costs but for the opioid epidemic  
16 created and engineered by Defendants.

17 275. The fact that American Indian teens are able to obtain prescription opioids easily  
18 through the black market created by opioid diversion highlights the direct impact on the Tribe of  
19 Defendants' actions and inactions.

20 276. In 2016, the U.S. Surgeon General warned that the "prescription opioid epidemic  
21 that is sweeping across the U.S. has hit Indian Country particularly hard."<sup>90</sup>

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22  
23 <sup>90</sup> Partnership for Drug Free Kids, Surgeon General Discusses Opioid Epidemic with Native Americans in  
24 Oklahoma (May 31, 2016), available at <https://drugfree.org/learn/drug-and-alcohol-news/surgeon-general-discusses-opioid-epidemic-native-americans-oklahoma/> (last accessed Mar. 26, 2018).

1           277. A team of researchers at Colorado State University analyzed data from the  
2 American Drug and Alcohol Survey given to American Indian students at 33 schools on or near  
3 reservations in 11 U.S. states in 2009-2012. A comparison with nationwide data from the  
4 Monitoring the Future (MTF) survey showed that American Indian students' annual heroin and  
5 Oxycontin use was about two to three times higher than the national averages in those years.<sup>91</sup>

6           278. Even the Tribe's youngest members bear the consequences of the opioid abuse  
7 epidemic fueled by Defendants' conduct. In 1992, only 2 percent of women admitted for drug  
8 treatment services during pregnancy abused opioids. By 2012, opioids were the most commonly  
9 abused substance by pregnant women, accounting for 38 percent of all drug treatment  
10 admissions.<sup>92</sup> Many tribal women have become addicted to prescription opioids and have used  
11 these drugs during their pregnancies. As a result, many tribal infants suffer from opioid  
12 withdrawal and Neonatal Abstinence Syndrome ("NAS").<sup>93</sup>

13           279. Infants suffering from NAS are separated from their families and placed into the  
14 custody of the tribal child welfare services or receive other governmental services so they can be  
15 afforded medical treatment and be protected from drug-addicted parents.

16           280. The impact of NAS can be life-long. Most NAS infants are immediately  
17 transferred to a neonatal intensive care unit for a period of days, weeks, or even months. NAS  
18 can also require an emergency evacuation for care to save the infant's life. Such emergency  
19 transportation costs the Tribe thousands of dollars for each occurrence.

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21 <sup>91</sup> Stanley, L, Harness, S. et al. *Rates of Substance Use of American Indian Students in 8th, 10th, and 12th Grades*  
22 *Living on or Near Reservations: Update, 2009-2012*. PUB. HEALTH REP, Mar-Apr 2014, Vol. 129 (2014).

23 <sup>92</sup> Naana Afua Jumah, *Rural, Pregnant and Opioid Dependent: A Systematic Review*, National Institutes of Health,  
24 available at <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4915786/> (last accessed Mar. 26, 2018).

25 <sup>93</sup> Jean Y, Ko et al., *CDC Grand Rounds, Public Health Strategies to Prevent Neonatal Abstinence Syndrome*, U.S.  
C.D.C. Morbidity and Mortality Weekly Report, available at  
<https://www.cdc.gov/mmwr/volumes/66/wr/pdfs/mm6609a2.pdf> (last accessed Mar. 26, 2018).

1           281. Many NAS infants have short-term and long-term developmental issues that  
2 prevent them from meeting basic cognitive and motor-skills milestones. Many will suffer from  
3 vision and digestive issues; some are unable to attend full days of school. These disabilities  
4 follow these children through elementary school and beyond.

5           282. Pregnant American Indian women are up to 8.7 times<sup>94</sup> more likely to be  
6 diagnosed with opioid dependency or abuse compared to the next highest demographic, and in  
7 some communities upwards of 1 in 10 pregnant American Indian women has a diagnosis of  
8 opioid dependency or abuse.<sup>95</sup>

9           283. Many of the parents of these children continue to relapse into prescription opioid  
10 use and abuse. As a result, many of these children are placed in foster care or adopted.

11           284. Opioid diversion also contributes to a range of social problems including physical  
12 and mental consequences, crime, delinquency, and mortality. Opioid abuse has also resulted in  
13 an explosion in heroin use. Almost 80% of those who used heroin in the past year previously  
14 abused prescription opioids. Other adverse social outcomes include child abuse and neglect,  
15 family dysfunction, criminal behavior, poverty, property damage, unemployment, and despair.  
16 More and more tribal resources are needed to combat these problems, leaving a diminished pool  
17 of already-scarce resources to devote to positive societal causes like education, cultural  
18 preservation, and other social programs. The prescription opioid crisis diminishes the Tribe's  
19 available workforce, decreases productivity, increases poverty, and requires greater governmental  
20 expenditures by the Tribe. It also undermines the ability of the Tribe to self-govern and to  
21 maintain and develop economic independence.

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22  
23 <sup>94</sup> DuPuis, *supra* note 89, at 64.

24 <sup>95</sup> *Id.*



1           285. Many patients who become addicted to opioids will lose their jobs. Some will  
2 lose their homes and their families. Some will get treatment and fewer will successfully  
3 complete it; many of those patients will relapse, returning to opioids or some other drug. Of  
4 those who continue to take opioids, some will overdose – some fatally, some not. Others will die  
5 prematurely from related causes – falling or getting into traffic accidents due to opioid-induced  
6 somnolence; dying in their sleep from opioid-induced respiratory depression; suffering assaults  
7 while engaging in illicit drug transactions; or dying from opioid-induced heart or neurological  
8 disease. The opioid epidemic undermines the ability of the Tribe to self-govern and to maintain  
9 and develop economic independence.

10           286. While the use of opioids has taken an enormous toll on the Tribe and their people,  
11 Defendants have realized blockbuster profits. In 2014 alone, opioids generated \$11 billion in  
12 revenue for drug companies like the Pharmaceutical Defendants. Indeed, on information and  
13 belief, each Defendant experienced a material increase in sales, revenue, and profits from the  
14 unlawful and unfair conduct described above.

15           287. Native Americans in general are more likely than other racial/ethnic groups in the  
16 United States to die from drug-induced deaths. Among American Indian tribes, the Nisqually  
17 Tribe has been particularly hard hit by the effects of Defendants' opioid diversion.

## 18 **V. CAUSES OF ACTION**

### 19                   **COUNT I: PUBLIC NUISANCE AND NUISANCE PER SE** 20                   **RCW 7.48.010 ET SEQ.** 21                   **Against All Defendants**

22           288. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
23 if fully set forth herein and further alleges as follows.

1           289. Pursuant to RCW 7.48.120, a “[n]uisance consists in unlawfully doing an act, or  
2 omitting to perform a duty, which act or omission either annoys, injures or endangers the  
3 comfort, repose, health or safety of others, offends decency, or unlawfully interferes with,  
4 obstructs or tends to obstruct, or render dangerous for passage, any lake or navigable river, bay,  
5 stream, canal or basin, or any public park, square, street or highway; or in any way renders other  
6 persons insecure in life, or in the use of property.”

7           290. Pursuant to RCW 7.48.010, an actionable nuisance is defined as, *inter alia*,  
8 “whatever is injurious to health or indecent or offensive to the senses, or an obstruction to the  
9 free use of property, so as to essentially interfere with the comfortable enjoyment of the life and  
10 property . . . .”

11           291. Pursuant to RCW 7.48.130, “A public nuisance is one which affects equally the  
12 rights of an entire community or neighborhood, although the extent of the damage may be  
13 unequal.”

14           292. The Tribe and its community have a right to be free from conduct that endangers  
15 their health and safety.

16           293. Yet, as described herein, Defendants have engaged in conduct that endangers or is  
17 injurious to the Tribe and its members’ life, health, or safety, is indecent to the senses, and  
18 interferes with the comfortable enjoyment of life and property of the entire community, the  
19 Tribe.

20           294. Each Defendant unlawfully provided false or misleading material information  
21 about prescription opioids or unlawfully failed to use reasonable care or comply with statutory  
22 requirements in the distribution of prescription opioids as described herein.

1           295. In addition, Defendants produced, promoted, distributed, and marketed opioids  
2 for use by Tribal members and residents of surrounding communities that impact the Tribe and  
3 its community.

4           296. By creating the opioid epidemic, each Defendant caused a condition or activity  
5 that affects equally the rights of an entire community, namely the Tribe.

6           297. Defendants have been aware of the opioid epidemic for decades, but have either  
7 failed to abate the epidemic (by failing to prevent diversion, for example), or in many cases, have  
8 actively encouraged it (by promoting opioids untruthfully, for example).

9           298. Defendants' acts and omissions constitute negligence.

10           299. As a direct result of Defendants' conduct, the Tribe and its community have  
11 suffered actual injury including deaths, serious injuries, and a severe disruption of the public  
12 peace, order and safety, including fueling the homeless and heroin and opioid-addicted crises  
13 facing the Tribe described herein.

14           300. As a direct result of Defendants' conduct, the Tribe and its community have  
15 suffered economic damages including, but not limited to, significant expenses for health,  
16 prosecution, child protection, corrections, health insurance, substance abuse treatment, burial  
17 expenses, sheltering the homeless, and other services.

18           301. Defendants' conduct is ongoing and continues to produce permanent and long-  
19 lasting damage.

20           302. Defendants are liable to the Tribe for the costs borne by the Tribe as a result of the  
21 opioid epidemic and for the costs of abating the nuisance created by Defendants.

22           303. Defendants knew or reasonably should have known that their statements  
23 regarding the risks and benefits of opioids were false and misleading, and that their false and

1 misleading statements were causing harm from their continued production and marketing of  
2 opioids. Thus, the public nuisance caused by Defendants to the Tribe and its community was  
3 reasonably foreseeable, including the financial and economic losses incurred by the Tribe.

4 304. The health and safety of the Tribe and its community, including those who use,  
5 have used, or will use opioids, as well as those affected by users of opioids, are matters of  
6 substantial public interest and of legitimate concern to the Tribe and its community.

7 305. Defendants' conduct also constitutes a nuisance per se because it independently  
8 violates other applicable statutes. Engaging in any business in defiance of a law regulating or  
9 prohibiting the same is a nuisance per se under Washington law. Each Defendant's conduct  
10 described herein of deceptively marketing opioids violates the Controlled Substances Act, RCW  
11 7.48.010, RCW Chapter 69.50, RCW Chapter 69.41, and/or other provisions of Washington law  
12 as will be shown at trial, and therefore constitutes a nuisance per se.

13 306. Pursuant to RCW 7.48.020 and RCW 7.48.180, the Tribe requests an order  
14 providing for abatement of the public nuisance that each Defendant has created or assisted in the  
15 creation of, and enjoining Defendants from future violations of RCW chapter 7.48, and awarding  
16 the Tribe damages in an amount to be determined at trial.

17 307. The Tribe also seeks the maximum statutory and civil penalties permitted by law  
18 as a result of the public nuisance created by Defendants.

19 **COUNT II: VIOLATIONS OF THE**  
20 **WASHINGTON CONSUMER PROTECTION ACT**  
21 **RCW 19.86 ET SEQ.**  
22 **Against All Defendants**

23 308. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
24 if fully set forth herein and further alleges as follows.

1           309. The Washington Consumer Protection Act (“CPA”) is codified at RCW 19.86 *et*  
2 *seq.* The CPA establishes a comprehensive framework for redressing the violations of applicable  
3 law, and entities like the Tribe can enforce the CPA and recover damages. RCW 19.86.090. The  
4 conduct at issue in this case falls within the scope of the CPA.

5           310. The CPA prohibits unfair methods of competition and unfair or deceptive acts or  
6 practices in the conduct of any trade or commerce. Defendants engaged and continue to engage  
7 in the same pattern of unfair methods of competition, and unfair and/or deceptive conduct  
8 pursuant to a common practice of misleading the public regarding the purported benefits and  
9 risks of opioids.

10           311. Defendants, at all times relevant to this Complaint, directly and/or through their  
11 control of third parties, violated the CPA in that the Defendants knowingly made—and continue  
12 to make—an untrue, deceptive, or misleading representation, with the intent that the Tribe and  
13 others rely on the Defendants’ untrue, deceptive, or misleading representation in connection with  
14 the sale or advertisement of prescription opioids, as more fully described in the factual  
15 allegations detailed in this Complaint. These untrue, deceptive, or misleading statements  
16 included, but were not limited to:

- 17           a. Misrepresenting the truth about how opioids lead to addiction;
- 18           b. Misrepresenting that opioids improve function;
- 19           c. Misrepresenting that addiction risk can be managed;
- 20           d. Misleading doctors, patients, and payors through the use of misleading terms like  
21           “pseudoaddiction”;
- 22           e. Falsely claiming that withdrawal is simply managed;
- 23           f. Misrepresenting that increased doses pose no significant additional risks;

1 g. Falsely omitting or minimizing the adverse effects of opioids and overstating the  
2 risks of alternative forms of pain treatment; and

3 h. other representations as more fully described above.

4 312. These unfair methods of competition and unfair and/or deceptive acts or practices  
5 in the conduct of trade or commerce were reasonably calculated to deceive the Plaintiff and its  
6 consumers, and did in fact deceive the Plaintiff and its consumers. Each Defendant's  
7 misrepresentations, concealments, and omissions continue to this day.

8 313. The Defendants' untrue, deceptive and/or misleading representation, in  
9 connection with the sale or advertisement of prescription opioids, caused substantial injury to the  
10 Tribe.

11 314. The Tribe has paid significant sums of money treating those covered by tribally  
12 provided health insurance for opioid-related costs. Defendants' misrepresentations have further  
13 caused Plaintiff to spend substantial sums of money on increased law enforcement, social  
14 services, public safety, health care and other human services, as described above.

15 315. But for these unfair methods of competition and unfair and/or deceptive acts or  
16 practices in the conduct of trade or commerce, the Tribe would not have incurred the significant  
17 costs for harmful drugs with limited, if any, benefit, or the substantial costs related to the  
18 epidemic caused by Defendants, as described above.

19 316. Logic, common sense, justice, policy, and precedent indicate Defendants' unfair  
20 and deceptive conduct has caused the damage and harm complained of herein. Defendants knew  
21 or reasonably should have known that their statements regarding the risks and benefits of opioids  
22 were false and misleading, and that their statements were causing harm from their continued  
23 production and marketing of opioids. Thus, the harm caused by Defendants' unfair and

1 deceptive conduct was reasonably foreseeable, including the financial and economic losses  
2 incurred by the Tribe.

3 317. As a direct and proximate cause of each the Defendant's unfair and deceptive  
4 conduct, (i) the Tribe has sustained and will continue to sustain injuries, and (ii) pursuant to  
5 RCW 19.86.090, the Tribe is entitled to actual and treble damages in amounts to be determined  
6 at trial, attorneys' fees and costs, and all other relief available under the CPA.

7 318. The Tribe also seeks injunctive relief enjoining Defendants from violating the  
8 CPA in the future. Defendants violate the CPA through their actions, as complained of herein,  
9 which constitute unfair competition or unfair, deceptive, or fraudulent acts or practices.

10 **COUNT III: RACKETEER-INFLUENCED AND CORRUPT**  
11 **ORGANIZATIONS ACT, 18 U.S.C. § 1961 *ET SEQ.***  
12 **Against All Defendants**

13 319. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
14 if fully set forth herein and further alleges as follows.

15 320. Defendants conducted and continue to conduct their business through legitimate  
16 and illegitimate means in the form of an association-in-fact enterprise and/or a legal entity  
17 enterprise. At all relevant times, Defendants were "persons" under 18 U.S.C. § 1961(3) because  
18 they are entities capable of holding, and do hold, a legal or beneficial interest in property.

19 321. For over a decade, the Defendants aggressively sought to bolster their revenue,  
20 increase profit and grow their share of the prescription painkiller market by unlawfully and  
21 surreptitiously increasing the volume of opioids they sold. However, the Defendants are not  
22 permitted to engage in a limitless expansion of their market through the unlawful sales of  
23 regulated painkillers. As "registrants," the Defendants operated and continue to operate within  
24 the closed system created by the CSA. The CSA restricts the Defendants' ability to manufacture

1 or distribute Schedule II controlled substances like opioids by requiring Defendants to maintain  
2 effective controls against diversion, design and operate a system to identify suspicious orders and  
3 halt such unlawful sales and report them to the DEA, and to make sales within a limited quota set  
4 by the DEA.

5 322. The closed system created by the CSA, including the establishment of quotas, was  
6 specifically intended to reduce or eliminate the diversion of Schedule II controlled substances,  
7 including opioids.

8 323. Finding it impossible to achieve their increasing sales ambitions through legal  
9 means, the Defendants systematically and fraudulently violated their statutory duties to maintain  
10 effective controls against diversion of their drugs, to design and operate a system to identify  
11 suspicious orders of their drugs, to halt unlawful sales of suspicious orders and to notify the DEA  
12 of suspicious orders. The Defendants repeatedly engaged in unlawful sales of painkillers, which,  
13 in turn, artificially and illegally increased the annual production quotas for opioids allowed by  
14 the DEA.

15 324. An association-in-fact enterprise between the Distributor Defendants and the  
16 Pharmaceutical Defendants hatched this illegal scheme, and each Defendant participated in the  
17 scheme's execution, the purpose of which was to engage in the unlawful sale of opioids while  
18 deceiving the public and regulators into believing that the Defendants were faithfully fulfilling  
19 their obligations. As a direct result of the Defendants' scheme, they were able to extract billions  
20 of dollars in revenue while entities like the Tribe experienced millions of dollars in injuries  
21 caused by the foreseeable—and inevitable—consequences of the opioid epidemic Defendants  
22 created.



1           325. Alternatively, Defendants were also members of a legal entity enterprise. The  
2 Healthcare Distribution Alliance (“HDA”)<sup>96</sup> is a distinct legal entity that qualifies as an  
3 enterprise under 18 U.S.C. § 1961(4). On information and belief, each Defendant is a member,  
4 participant, and/or sponsor of the HDA. Defendants utilized the HDA to conduct the RICO  
5 Enterprise. Each of the Defendants is a legal entity separate from the HDA.

6           326. *The RICO Enterprise*: Congress enacted the CSA to create a closed system for  
7 distribution of controlled substances. Congress was concerned with the diversion of drugs out of  
8 legitimate channels of distribution. Moreover, Congress specifically designed the closed system  
9 to ensure that there are multiple ways of identifying and preventing diversion.

10           327. A central component of the closed system was Congress’s directive that the DEA  
11 determine quotas of each basic class of Schedule I and Schedule II controlled substances each  
12 year.

13           328. The Defendants operated as an association-in-fact to unlawfully increase sales and  
14 revenues in order to unlawfully increase the quotas set by the DEA, which in turn allowed them  
15 to collectively profit from distributing a greater pool of opioids each year. Each member of the  
16 Rico Enterprise participated in the conduct of the enterprise, including patterns of racketeering  
17 activity, and shared in the astounding profits generated by the scheme.

18           329. The Defendants also engaged in lobbying efforts against the DEA’s authority to  
19 investigate and hold responsible those who failed in their duty to prevent diversion. The  
20 Ensuring Patient Access and Effective Drug Enforcement Act was the result of an effort by the  
21 Defendants to reduce the DEA’s ability to issue orders to show cause and to suspend and/or  
22 revoke registrations. On information and belief, the Pain Care Forum and its members poured

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23  
24 <sup>96</sup> Health Distribution Alliance, *History*, Health Distribution Alliance, available at  
<https://www.healthcaredistribution.org/about/hda-history> (last accessed Mar. 26, 2018).

1 millions of dollars into lobbying efforts while the HDA devoted over a million dollars a year to  
2 lobbying.

3 330. The RICO Enterprise functioned by selling prescription opioids in interstate  
4 commerce in violation of the Defendants' legal obligations to maintain effective controls against  
5 opioid diversion.

6 331. Each Defendant communicated with other Defendants, shared information on a  
7 regular basis, and participated in joint lobbying efforts, trade industry organizations, contractual  
8 relationships, and other coordination of activities to effect the RICO Scheme. The contractual  
9 relationships included, on information and belief, rebates and/or chargebacks on opioid sales and  
10 security arrangements. All told, from 2006 to 2015, the Defendants worked together through the  
11 Pain Care Forum to spend over \$740 million in lobbying across the country to enable the RICO  
12 Enterprise.<sup>97</sup>

13 332. The Defendants disseminated false and misleading statements to the public  
14 regarding the safety of prescription opioids for chronic pain relief. The Defendants also falsely  
15 disseminated statements that they were complying with their obligations to maintain effective  
16 controls against the diversion of their prescription opioids.

17 333. The Defendants refused to identify, investigate, or report suspicious orders despite  
18 their actual knowledge of drug diversion rings.

19 334. The Defendants worked together to ensure that opioid production quotas  
20 continued to increase, allowing them to generate more and more profits from the RICO  
21 Enterprise.

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23 <sup>97</sup> See Matthew Perrone, *Pro-Painkiller echo chamber shaped policy amid drug epidemic*, THE CENTER FOR PUBLIC  
24 INTEGRITY (Sept. 19, 2016), <https://www.publicintegrity.org/2016/09/19/20201/pro-painkiller-echo-chamber-shaped-policy-amid-drug-epidemic>.

1           335. The RICO Scheme participants took intentional and affirmative steps to conceal  
2 the Scheme, including by using unbranded advertisement, third parties, and the Front Groups to  
3 disguise the source of the participants' fraudulent statements and to increase the effectiveness of  
4 the participants' misinformation campaign. These actions were taken to ensure that the RICO  
5 Scheme continued to be effective.

6           336. *The pattern of racketeering activity.* Each time that a participant in the RICO  
7 Scheme distributed a false statement by mail or wire, it committed a separate act of mail fraud or  
8 wire fraud under 18 U.S.C. §§ 1341 and 1341, respectively.

9           337. The Defendants used, or caused to be used, thousands of interstate mail and wire  
10 communications through virtually uniform misrepresentations, concealments, and material  
11 omissions regarding the safety of opioids and their compliance with the CSA's anti-diversion  
12 requirements. The Defendants committed this continuous pattern of racketeering activity  
13 intentionally and knowingly with the intent to advance the RICO Enterprise.

14           338. The Defendants also conducted a pattern of racketeering by the felonious  
15 manufacture, importation, receiving, concealment, buying, selling or otherwise dealing in a  
16 controlled substance punishable under any law of the United States. Specifically, 21 U.S.C. §  
17 483(a)(4) makes it unlawful for any person to knowingly or intentionally furnish false  
18 information or omit any material information from any application, report, record or other  
19 document required to be made, kept, or filed, a violation of which is a felony.

20           339. Each of the Defendants was a registrant under the CSA and was required to  
21 maintain effective diversion controls and investigate and report suspicious orders. The  
22 Defendants knowingly and routinely furnished false, misleading, or incomplete information in  
23 their reports to the DEA and in their applications for production quotas.

1 340. As described herein, the Defendants did unlawfully, knowingly, and intentionally  
2 conspire, confederate, and agree with each other to engage in the scheme described herein, in  
3 violation of 18 U.S.C. § 1962(c) and (d).

4 341. As a result of the conduct by the Defendants, the Tribe has been and continues to  
5 be injured in an amount to be determined at trial.

6 342. Pursuant to 18 U.S.C. § 1964(c), the Tribe is entitled to recover threefold their  
7 damages, costs, and attorney's fees. In addition, the Tribe is entitled to injunctive relief to enjoin  
8 the racketeering activity.

9 **COUNT IV: LANHAM ACT, 15 U.S.C. § 1125(A)(1)(B)**  
10 **Against The Pharmaceutical Defendants**

11 343. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
12 if fully set forth herein and further alleges as follows.

13 344. The Lanham Act provides, in pertinent part:

14 (1) Any person who, on or in connection with any good or services,  
15 or any container for goods, uses in commerce any word, terms,  
16 name, symbol, or device, or any combination thereof, or any false  
17 designation of origin, false or misleading description of fact, or  
18 false or misleading representation of what, which –

19 (B) in commercial advertising or promotion, misrepresents the  
20 nature, characteristics, qualities, or geographic origin of his or her  
21 or another person's goods, services, or commercial activities, shall  
22 be liable in a civil action by any person how believes that he or she  
23 is or is likely to be damaged by such act.

24 345. As more fully described in the factual allegations detailed in this Complaint, the  
25 Pharmaceutical Defendants committed repeated and willful unfair or deceptive acts or practices,  
and unconscionable trade practices, in connection with the sale of goods and services.

1 346. The Pharmaceutical Defendants engaged in a false and misleading advertising  
2 campaign designed to deceive doctors and the public into believing that opioids were safe for the  
3 treatment of chronic pain.

4 347. The Tribe is entitled to legal and equitable relief, including injunctive relief,  
5 disgorgement of profits, and damages in an amount to be determined at trial.

6 **COUNT V: FRAUD**  
7 **Against All Defendants**

8 348. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
9 if fully set forth herein and further alleges as follows.

10 349. The Defendants made fraudulent misrepresentations and omissions of material  
11 fact, as more fully described in the factual allegations detailed in this Complaint.

12 350. Those misrepresentations and omissions were known to be untrue by the  
13 Defendants, or were recklessly made.

14 351. The Defendants made those misrepresentations and omissions in an intentional  
15 effort to deceive and to induce doctors and patients to prescribe and use prescription opioids for  
16 chronic pain relief, despite the Defendants' knowledge of the dangers of such use of prescription  
17 opioids.

18 352. The Defendants continued making those misrepresentations, and failed to correct  
19 those material omissions, despite repeated regulatory settlements and publications demonstrating  
20 the false nature of the Defendants' claims.

21 353. Doctors, including those serving the Tribe and its members, believed the  
22 misrepresentations to be true and relied on the Defendants' misrepresentations and omissions in  
23 prescribing opioids for chronic pain relief.

1 354. Patients, including members of the Tribe, believed the misrepresentations to be  
2 true and relied on the Defendants' misrepresentations and omissions in taking prescription  
3 opioids for chronic pain relief.

4 355. The Tribe has been damaged by the Defendants' misrepresentations in an amount  
5 to be determined at trial.

6 **COUNT VI: NEGLIGENCE AND GROSS NEGLIGENCE**  
7 **Against All Defendants**

8 356. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
9 if fully set forth herein and further alleges as follows.

10 357. Under Washington law, a cause of action arises for negligence when a defendant  
11 owes a duty to a plaintiff and breaches that duty, and proximately causes the resulting injury.  
12 *Iwai v. State Employment Sec. Dep't*, 129 Wn. 2d 84, 96 (1996).

13 358. All Defendants had and continue to have a legal duty to act with the exercise of  
14 ordinary care or skill to prevent injury to the Tribe.

15 359. All Defendants voluntarily undertook a legal duty to prevent the diversion of  
16 prescription opioids by engaging in the distribution of prescription opioids and by making public  
17 promises to prevent the diversion of prescription opioids.

18 360. All Defendants knew of the serious problem posed by prescription opioid  
19 diversion and were under a legal obligation to take reasonable steps to prevent diversion,  
20 including, but not limited to, taking reasonable steps to prevent the misuse, abuse, and over-  
21 prescription of opioids.

22 361. All Defendants knew of the highly addictive nature of prescription opioids and  
23 knew of the high likelihood of foreseeable harm to patients and communities, including the  
24 Tribe, from prescription opioid diversion.

1           362. In addition, each Defendant knew or should have known, and/or recklessly  
2 disregarded, that the opioids they manufactured, promoted, and distributed were being used for  
3 unintended uses.

4           363. All Defendants breached their duties when they failed to act with reasonable care  
5 to prevent the diversion of prescription opioids.

6           364. For example, Defendants failed to exercise the slightest of care to the Tribe by,  
7 *inter alia*, failing to take appropriate action to stop opioids from being used for unintended  
8 purposes. Furthermore, despite each Defendant's actual or constructive knowledge of the wide  
9 proliferation and dissemination of opioids in the Tribe and its community, Defendants took no  
10 action to prevent the abuse and diversion of their pharmaceutical drugs.

11           365. Further, Defendants made untrue, deceptive, or misleading statements including,  
12 but not limited to:

- 13           a. Misrepresenting the truth about how opioids lead to addiction;
- 14           b. Misrepresenting that opioids improve function;
- 15           c. Misrepresenting that addiction risk can be managed;
- 16           d. Misleading doctors, patients, and payors through the use of misleading terms like  
17           "pseudoaddiction";
- 18           e. Falsely claiming that withdrawal is simply managed;
- 19           f. Misrepresenting that increased doses pose no significant additional risks;
- 20           g. Falsely omitting or minimizing the adverse effects of opioids and overstating the  
21           risks of alternative forms of pain treatment; and
- 22           h. other representations as more fully described above.





1 375. All Defendants engaged in misrepresentation and fraud, and aided and abetted the  
2 use of misrepresentation and fraud, in the distribution of prescription opioids in Washington.

3 376. Defendants' breaches of their duty of care foreseeably and proximately caused  
4 damage to the Tribe.

5 377. The Tribe is entitled to damages from Defendants in an amount to be determined  
6 at trial.

7 **COUNT VIII: UNJUST ENRICHMENT**  
8 **Against All Defendants**

9 378. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
10 if fully set forth herein and further alleges as follows.

11 379. Defendants received a benefit in the form of billions of dollars in revenue from  
12 the sale of prescription opioids to treat chronic pain.

13 380. Defendants were aware they were receiving that benefit. Defendants' conduct  
14 was designed to bring about that benefit.

15 381. Defendants retained that benefit at the expense of the Tribe, who has borne—and  
16 who continues to bear—the economic and social costs of Defendants' scheme.

17 382. It is inequitable for the Defendants to retain that benefit without paying for it.

18 383. The Tribe is entitled to recover from Defendants' prescription opioid profits the  
19 amount the Tribe has spent and will have to spend in the future to address the effects of  
20 Defendants' actions.

21 **COUNT IX: CIVIL CONSPIRACY**  
22 **Against All Defendants**

23 384. The Tribe incorporates by reference all preceding paragraphs of this Complaint as  
24 if fully set forth herein and further alleges as follows.

1 385. The Defendants agreed to work together to accomplish an unlawful purpose, to  
2 engage in a campaign to flood the market with false and misleading information about the safety  
3 of prescription opioid use for the treatment of chronic pain, to evade controls on opioid  
4 diversion, and to increase opioid quotas.

5 386. The Defendants did so in an effort to profit off the increased sales of prescription  
6 opioids.

7 387. Each Defendant made false or misleading statements directly and through third  
8 parties to further the objectives of their conspiracy.

9 388. The Tribe was directly and proximately harmed by the Defendants' civil  
10 conspiracy in an amount to be determined at trial.

11 **PRAYER FOR RELIEF**

12 WHEREFORE, the Tribe respectfully requests judgment in its favor granting the  
13 following relief:

- 14 a) Entering Judgment in favor of the Tribe in a final order against each of the  
15 Defendants;
- 16 b) An award of actual and consequential damages in an amount to be determined at  
17 trial;
- 18 c) An award of all damages resulting from Defendants' violation of 18 U.S.C. §  
19 1962(c) and (d), including prejudgment interest, the sum trebled pursuant to 18  
20 U.S.C. § 1962(c);
- 21 d) An award of all legal and equitable relief resulting from Defendants' violation of  
22 15 U.S.C. § 1125(a)(1)(B), including injunctive relief, disgorgement of profits,  
23 and damages in an amount to be determined at trial;

- 1 e) An award of all damages resulting from Defendants' violation of RCW 19.86 *et*  
2 *seq.*, including prejudgment interest, and the sum trebled pursuant to RCW  
3 19.86.090;
- 4 f) An order obligating Defendants to disgorge all revenues and profits derived from  
5 their scheme;
- 6 g) Ordering that Defendants compensate the Tribe for past and future costs to abate  
7 the ongoing public nuisance caused by the opioid epidemic;
- 8 h) Ordering Defendants to fund an "abatement fund" for the purposes of abating the  
9 public nuisance;
- 10 i) Awarding the damages caused by the opioid epidemic, including (a) costs for  
11 providing health insurance, medical care, additional therapeutic and any  
12 prescription drug purchases, and other treatments for patients suffering from  
13 opioid-related addiction or disease, including overdoses and deaths; (b) costs for  
14 providing treatment, counseling, and rehabilitation services; (c) costs for  
15 providing treatment of infants born with opioid-related medical conditions; (d)  
16 costs for providing care for children whose parents suffer from opioid-related  
17 disability or incapacitation; and (e) costs associated with law enforcement and  
18 public safety relating to the opioid epidemic;
- 19 j) An award of punitive damages;
- 20 k) Injunctive relief prohibiting Defendants from continuing their wrongful conduct;
- 21 l) An award of the Tribe's costs, including reasonable attorney's fees, pursuant to 18  
22 U.S.C. § 1964(c) and RCW 19.86.090;
- 23 m) Pre- and post-judgment interest as allowed by law; and

1 n) Any other relief deemed just, proper, and/or equitable.

2 **PLAINTIFF DEMANDS A JURY TRIAL ON ALL CLAIMS SO TRIABLE.**

3  
4 DATED this 28th day of March 2018.

5  
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