UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

)
DANA DUGGAN, Individually and on behalf of persons similarly situated,))
Plaintiff,) Civ. A. No. 18-cv-12277-JGD
v.) Hearing Requested
MATT MARTORELLO AND EVENTIDE CREDIT ACQUISITIONS, LLC,) Leave to File Granted on 02/11/2020
Defendants.))
	,

MEMORANDUM IN SUPPORT OF MATT MARTORELLO'S MOTION TO DISMISS PLAINTIFF'S SECOND AMENDED CLASS ACTION COMPLAINT

CONTENTS

I.	IN'	TRODUCTION	1
II.	BA	ACKGROUND	2
	A.	The Tribe—not Martorello—created TED, Big Picture Loans, and Ascension to continue its lending operations and not to primarily benefit Martorello	3
	B.	The Tribe—not Martorello—controls the lending.	5
III.	TH	IERE IS NO PERSONAL JURISDICTION OVER MARTORELLO	7
	A.	The Second Amended Complaint must be dismissed for lack of personal jurisdiction.	7
	B.	RICO's nationwide service of process provision does not provide the Court with personal jurisdiction over Martorello	9
IV.	PL	AINTIFF FAILS TO STATE A CLAIM AS TO MARTORELLO	11
	A.	Plaintiff's allegations concerning Martorello are conclusory, speculative, directly contrary to relevant documents, and cannot be accepted	11
	B.	The choice-of-law provision in the loan agreements must be enforced.	15
	C.	Plaintiff's RICO claims are deficient as a matter of law.	18
		1. Plaintiff lacks standing under RICO to pursue claims against Martorello	19
		2. Plaintiff fails to demonstrate a violation of § 1962(c) by Martorello	23
		3. Plaintiff fails to demonstrate a RICO conspiracy.	26
	D.	Plaintiff cannot state a claim for a violation of Massachusetts' lending laws against Martorello.	27
	E.	Plaintiff's unjust enrichment claims are similarly without merit	28
	F.	No Declaratory or Injunctive Relief as to Martorello is available.	29
V.	CC	ONCLUSION	30

I. INTRODUCTION.

The claims asserted in Plaintiff's Second Amended Class Action Complaint ("Second Amended Complaint") (ECF No. 118) parrot those asserted in similar baseless lawsuits pending in the United States District Court for the Eastern District of Virginia. Mounting evidence in the Virginia litigations has increasingly disproven the veracity of those claims, and yet Plaintiff here regurgitates and exaggerates those allegations in the hope of manufacturing RICO allegations against Martorello and Eventide by drawing false comparisons between the tribal lending involved here and that involved in other cases involving true "rent-a-tribe" frauds. Plaintiff's claims against Martorello can be distilled down to a single erroneous, conclusory, and false assertion: that by assisting the Lac Vieux Desert Band of Lake Superior Chippewa Indians ("LVD" or the "Tribe") to expand its already existing lending operations with common services through a company which the Tribe sought to purchase as early as 2012 and in fact did ultimately purchase in 2016 (years before this case was filed), Martorello was somehow the "architect" of an illegal lending operation formed for the sole purpose of allowing Martorello to use the sovereign immunity of the Tribe to circumvent state usury laws for his own personal benefit. Notwithstanding that it is *sovereignty*, rather, which renders state law inapplicable.

Such false equivalencies transgress federal law and policy and threaten and degrade vital nation building efforts of tribes in need of the outside capital and expertise Congress expressly encourages be obtained through commercial dealings between Indians and non-Indians. These precise arguments and troves of evidence proffered by the plaintiffs in *Williams* (which Plaintiff copies in support of her allegations) were considered and unanimously rejected by the Fourth

¹ See Williams v. Big Picture Loans, Case No. 3:17-cv-461 ("Williams"), Galloway v. Big Picture Loans, 3:18-cv-406-REP; Galloway v. Justin Martorello, Case No. 3:19-cv-314 REP.

Circuit in *Williams v. Big Picture Loans*, 929 F.3d 170 (4th Cir. 2019), which found that the ecommerce self-determination efforts here were a "far cry" from the utter sham operations of others, LVD controlled the lending operation, Big Picture Loans was an independent tribal lending entity, and the loans were "its loans." *Id.* at 175, 181. That LVD, in a proper exercise of its sovereign authority, chose to engage routine commercial services, at market rates, with a nontribal entity owned by Martorello to further the Tribe's sovereign interests does not render the lending businesses unlawful or illegitimate, *even if Martorello ultimately benefitted from the arrangement*. *Id.* at 179. Nor does the arrangement render Martorello liable under any of Plaintiff's various theories. For these reasons, the Second Amended Complaint fails to satisfy the Federal Rules, and this Court should dismiss the claims against Martorello with prejudice.

II. BACKGROUND.

In concluding that LVD's lending businesses are a legitimate effort in tribal self-determination, the Fourth Circuit in *Williams* largely adopted the factual findings of the district court regarding the genesis, purpose, consummation of the loan origination and performance *on-reservation*, structure and governance of LVD's lending businesses, and the commercial agreements with non-Indians, including Eventide Credit Acquisitions, LLC ("Eventide"), Bellicose Capital, LLC ("Bellicose"), and SourcePoint VI ("SourcePoint"). These unanimous findings, which are a matter of public record and can (and should) be considered by this Court, support the dismissal of Plaintiff's claims in this proceeding.² This is especially so given the Second Amended Complaint's express invocation of materials from the dockets in the Eastern

² A court may take judicial notice of public records in resolving a motion to dismiss. *Giragosian v. Ryan*, 547 F.3d 59, 66 (1st Cir. 2008) (commenting that "[a] court may consider matters of public record in resolving a Rule 12(b)(6) motion to dismiss," which "include 'documents from prior state court adjudications'") (quoting *Boateng v. InterAmerican Univ., Inc.*, 210 F.3d 56, 60 (1st Cir. 2000)); *Ruffin v. City of Boston*, 146 Fed. Appx. 501, *3 n. 3 (1st Cir. 2005) (court may take judicial notice of court proceedings).

District of Virginia. See, e.g., Second Am. Compl. at ¶¶ 59, 60, 63, 68, 70, Exs. 3-4, 6-11.

A. The Tribe—not Martorello—created TED, Big Picture Loans, and Ascension to continue its lending operations and not to primarily benefit Martorello.

LVD was already in online lending before it met Bellicose. As noted by the Fourth Circuit, "the Tribe entered the business of online lending in 2011 when it organized Red Rock Lending as a tribally owned LLC." *Williams*, 929 F.3d at 174. Subsequently, "Red Rock contracted with Bellicose, a non-tribal LLC, to provide vendor management services, compliance management assistance, marketing material development, and risk modeling data and analytics development." *Id.* Martorello was Bellicose's founder and chief executive officer. *Id.*

"[T]he Tribe organized Big Picture [Loans, LLC ("Big Picture")] as an independent tribal lending entity that would ultimately consolidate the activities of its other lending entities, including Red Rock." Id. (emphasis added). "[T]he Tribe Council formed another entity, Tribal Economic Development Holdings, LLC ('TED'), to operate the Tribe's current and future lending companies." Id. at 175. Ascension Technologies, LLC ("Ascension") was formed "as a subsidiary of TED for the purpose of engaging in marketing, technological, and vendor services to support the Tribe's lending entities." Id. (emphasis added). "Big Picture and Ascension were both organized through resolutions by the Tribe Council, exercising powers delegated to it by the Tribe's Constitution, and the Entities operated pursuant to the Tribe's Business Ordinance." *Id.* "The Tribe was the sole member of TED, and TED became Big Picture's and Ascension's sole member." Id. at 175. "TED now oversees both Big Picture and Ascension, and all three entities have their headquarters on [LVD's] Reservation." Id. "Michelle Hazen and James Williams, both Tribe Council members, co-manage" TED, Big Picture, and Ascension. *Id.* at 175. Hazen and Williams "were appointed by majority vote of the Tribe Council and must be removed in the same way." Id. at 182.

The Fourth Circuit found that "the district court accurately noted that the Tribe has a stated purpose for each Entity that relates to broader goals of tribal self-governance separate from the Entity's commercial activities, i.e., tribal economic development and self-sufficiency." Id. at 178. While the Fourth Circuit agreed that the record supported a finding that the Tribe created TED, Big Picture Loans, and Ascension following an adverse preliminary injunction ruling in the Second Circuit in Otoe-Missouria Tribe of Indians v. N.Y. State Dep't of Fin. Servs., 769 F.3d 105 (2d Cir. 2014), and a Consumer Financial Protection Bureau ("CFPB") enforcement action against another online lender (which did not involve a tribe), the Fourth Circuit expressly found that the documentary evidence presented by the plaintiffs did not support the district court's conclusion (advanced by the plaintiffs) "that the creation of the Entities was only or primarily intended to benefit Martorello or that the creation of Big Picture and Ascension was solely the product of Martorello's design and urging." Williams, 929 F.3d at 178-79. Instead, the Tribe (and Martorello) was interested in avoiding a potential enforcement action and overzealous regulation by ensuring its commercial relationships and the lending business would be deemed lawful if and when challenged, so that its lending operations, as well as the vital economic benefits to tribal members, would continue. Id. The Tribe acting to reduce its potential exposure to liability was consistent with its goal of tribal economic development. Id. Accordingly, "the Tribe here did not create Big Picture and Ascension solely, or even primarily, to protect and enrich a non-tribe member," i.e., Martorello. Id. (emphasis added).

Further, the Fourth Circuit found that "[t]he district court's reasoning as to the fulfillment of the Entities' stated purposes was also in error," recognizing that LVD stands to inure a windfall when its note with Eventide matures, both in terms of dollars *and* substantial value in its equity ownership: "in only a few years, not only will *all revenue belong to the Tribe*, but it will

own outright all of the components of the commercial lending enterprise." *Id.* at 181. In short, "[w]hile Martorello certainly stood to benefit from the creation of Big Picture and Ascension and the continuation of the Tribe's lending operations, so too did the Tribe. Thus, the district court's conclusion that the 'real purpose' of Big Picture and Ascension was simply to protect Martorello does not hold up...." *Id.* at 179.

B. The Tribe—not Martorello—controls the lending.

The Fourth Circuit correctly recognized Big Picture and Red Rock as the "lending entities" and Ascension as the consultant. Reviewing the allegations, the evidence, and the legal agreements at issue here, the Fourth Circuit unanimously agreed with the district court's conclusion that the lending business's "general structure is to assure that *Big Picture is answerable to the Tribe at every level*" and rejected the district court's erroneous conclusion that "its structure was outweighed by Ascension's substantial role in Big Picture's operations." *Id.* (emphasis added) (internal quotation omitted). And as the Fourth Circuit expressly cautioned, a tribe's decision to outsource management does not (and must not) weigh against its sovereign nature, especially "given the other evidence of Tribal control" here with respect to LVD's lending businesses. This conclusion applies equally to the servicing agreements between Bellicose and the Tribe. Indeed, Plaintiff has repeatedly characterized the Ascension Intratribal Servicing Agreement as "identical" to the servicing agreements between Bellicose and the Tribe.

The Court in *Williams* also found that in early 2015, "Martorello and the Tribe agreed on a basic framework for the sale of Bellicose: a seller-financed transaction with non-fixed payments over a seven-year term, with any outstanding amount due to be forgiven at the end of that term." *Id.* at 175. "Prior to that time, the Tribe and Martorello had engaged in multiple conversations about the potential sale of Martorello's consulting companies to the Tribe, which

would allow the Tribe to engage in online lending without relying on outside vendors for support services." *Id.* According to the Court, "the evidence suggests that the Tribe would not have been able to finance a loan operation on its own and thus entered a loan agreement with a non-tribal entity in order to obtain revenue both now and *in the future*." *Id.* at 180 (emphasis added). Having reviewed the governing documents and appointment of council members Hazen and Williams, and the commercial agreements between LVD and entities associated with Martorello, its unanimous legal conclusions were clear. *The Tribe owns and controls the lending business and its role is "substantial," the lender is Big Picture (not Ascension and not Martorello), and the loans were "its loans." <i>Id.* at 175, 182 (emphasis added).

Notably, the Fourth Circuit rejected the idea that the lending businesses were not an arm of the tribe because the revenue the Tribe received was somehow inadequate. The Fourth Circuit found that money generated by Big Picture supported a host of vital services for the community, and constituted more than 10% of the Tribe's general fund (and could contribute more than 30% of the fund in the coming years). *Id.* at 179. It also held that "policy considerations of tribal self-government and self-determination counsel against second-guessing a financial decision of the Tribe where, as here, the evidence indicates that the Tribe's general fund has in fact benefitted significantly from the revenue generated by an entity." *Id.* at 181 (emphasis added). The Fourth Circuit concluded by reversing the district court and holding that Big Picture and Ascension are arms-of-the Tribe entitled to tribal sovereign immunity. *Id.* at 185.

Consistent with *Williams*, this Court should recognize that Plaintiff's loans served these same legitimate and critical policies, which undermine Plaintiff's causes of action.

III. THERE IS NO PERSONAL JURISDICTION OVER MARTORELLO.

Dismissal is necessary under Rule 12(b)(2) because Plaintiff fails to establish personal jurisdiction of this Court over Martorello.

A. The Second Amended Complaint must be dismissed for lack of personal jurisdiction.

Martorello, an individual residing in Texas with no property or connection to Massachusetts, is not subject to the personal jurisdiction of this Court. Massachusetts' long-arm statute extends personal jurisdiction to the limits allowed by the federal Constitution. *See Daynard v. Ness, Motley, Loadholt, Richardson & Poole, P.A.*, 290 F.3d 42, 52 (1st Cir. 2002). The jurisdictional analysis then is one of due process and whether the defendant has "certain minimum contacts" with the forum so as to not offend "traditional notions of fair play and substantial justice." *TomTom, Inc. v. Norman IP Holdings*, 890 F. Supp. 2d 160, 166 (D. Mass. 2012) (quoting *Avocent Huntsville Corp. v. Aten Int'l Co.*, 552 F.3d 1324, 1329 (Fed. Cir. 2008) and *Int'l Shoe Co. v. Wash.*, 326 U.S. 310, 316 (1945)). This analysis requires the Court to consider two specific types of contacts a defendant has with a forum: general and specific. *Bristol-Myers Squibb Co. v. Super Ct.*, 582 U.S. --, 137 S. Ct. 1773, 1779-80 (2017).

Plaintiff only alleges specific jurisdiction over Martorello and must therefore meet a three-part test:

First, the claim underlying the litigation must directly arise out of, or relate to, the defendant's forum-state activities. Second, the defendant's in-state contacts must represent a purposeful availment of the privilege of conducting activities in the forum state, thereby invoking the benefits and protections of that state's laws and making the defendant's involuntary presence before the state's courts foreseeable. Third, the exercise of jurisdiction must ... be reasonable.

United Elec. Workers v. 163 Pleasant St. Corp., 960 F.2d 1080, 1089 (1st Cir. 1992). A defendant's contacts with the forum state must be assessed individually. See Keeton v. Hustler

Magazine, Inc., 465 U.S. 770, 781 n.13 (1984). The focus must be on "the relationship among the defendant, the forum, and the litigation." Walden v. Fiore, 571 U.S. 277, 283-84 (2014) (quoting Keeton, 465 U.S. at 775). Due process is satisfied only where that relationship arises out of contacts that the "defendant himself creates with the forum State" without regard to the "unilateral activity of another party or a third person." Id. at 284 (emphasis in original) (quoting Burger King Corp. v. Rudzewicz, 471 U.S. 462, 475 (1985) and Helicopteros Nacionales de Colombia, S.A. v. Hall, 466 U.S. 408, 417 (1984)). "Due process requires that a defendant be haled into a court in a forum State based on his own affiliation with the State, not based on the 'random, fortuitous, or attenuated' contacts he makes by interacting with other persons affiliated with the State." Walden, 571 U.S. at 286 (quoting Burger King Corp., 471 U.S. at 745). And, as the Supreme Court's decision in Bristol-Myers Squibb makes clear, there must be a sufficient "activity or occurrence that takes place in the forum State," by a defendant relating to a claim by a plaintiff such that the defendant is "subject to the State's regulation." 137 S. Ct. at 1780. Such a relationship with Massachusetts has not been established here.

At best, Plaintiff has alleged, in conclusory fashion, that Martorello "does business" in Massachusetts. Second Am. Compl., at ¶ 25. Beyond the, again, conclusory allegation that Martorello's "business" was "[i]n furtherance of the illegal enterprise that defrauds Massachusetts borrowers," there is no allegation as to what "business" Martorello allegedly conducted in Massachusetts or how such "business" in any way related to Plaintiff. *Id.* To the contrary, Plaintiff's claims as to Martorello are limited to acts taken by others, specifically acts by Big Picture and Ascension, which affirmatively occurred *on the reservation*, and thus cannot arise out of, or relate to, forum-state activities. It was Big Picture, the sovereign Native American lender, which executed and collected on the loans to Plaintiff from tribal land. *See, e.g.*, Second

Am. Compl., at ¶¶ 9-10, 28-31, 36, 39. And it was Ascension that was the service provider to Big Picture. *Id.* Those acts are not the acts *of Martorello* and cannot be ascribed to Martorello for jurisdictional purposes. *See Walden*, 571 U.S. at 283-84. In fact, the only allegations of the Second Amended Complaint touching upon Massachusetts are the acts of other individuals and entities—not Martorello.

Because Plaintiff has failed to satisfy her burden to provide unchallenged facts showing Martorello's direct contacts with this forum, Martorello is not subject to the Court's jurisdiction, and the Second Amended Complaint should be dismissed for lack of personal jurisdiction.

B. RICO's nationwide service of process provision does not provide the Court with personal jurisdiction over Martorello.

In addition to the typical personal jurisdiction analysis, RICO's venue provisions permit a court to exercise personal jurisdiction over a defendant in certain limited circumstances. *See* 18 U.S.C. § 1965. These limited circumstances, however, do not apply here.

This Court follows the majority of Circuits which hold that, under 18 U.S.C. § 1965(b), jurisdiction may be conferred upon nonresidents if the court has personal jurisdiction over one defendant in an alleged RICO conspiracy and "the ends of justice" require that such defendants be brought before the court. *World Depot Corp. v. Onofri*, Civ. A. No. 16-12439-FDS, 2017 WL 6003052, at *4 (D. Mass. Dec. 4, 2017); *Kalika, LLC v. Bos. & Maine Corp.*, Cv. No. 15-14043-GAO, 2018 WL 1093496, *7 (D. Mass Feb. 28, 2018). This Court, however, has cautioned that "[b]ecause of the broad jurisdictional reach of the RICO statute, the courts should be particularly vigilant not to permit a plaintiff to assert a spurious RICO claim in order to try to obtain personal jurisdiction over other defendants." *World Depot*, 2017 WL 6003052, at *5. Such caution is particularly important here when balanced along with Federal policies promoting and protecting tribal self-determination.

In applying Section 1965(b), courts "consider a variety of factors including location of the parties, judicial economy, and existence of alternative forum." *See Kalika*, 2018 WL 1093496, at *8 (quoting *Crenshaw v. Antokol*, 287 F. Supp. 2d 37, 42 (D.D.C. 2003)). Courts also evaluate "whether judicial economy favors trying the action in one court," whether Section 1965(b) jurisdiction "would promote the orderly and expeditious disposition of the case," and "whether there exists an alternative forum where venue is proper." *Crenshaw*, 287 F. Supp. 2d at 42. This Court, in particular, has noted that, "'Plaintiffs' failure to include a showing that an alternative forum does not exist for prosecuting their actions is an important weight against bringing the nonresident Defendants to' [the] forum." *Kalika*, 2018 WL 1093496, at *8. (quoting *Brown v. Kerkhoff*, 504 F. Supp. 2d 464, 496–97 (S.D. Iowa 2007)).

Plaintiff has failed to establish that any of these factors weigh in favor of this Court maintaining personal jurisdiction over Martorello in this District under RICO's nationwide service of process provision. First, there are at least two other districts that could exercise personal jurisdiction over Martorello and all other Defendants. The remaining Defendants, Eventide and Martorello, are both located in Dallas, Texas, and are therefore amenable to jurisdiction in the Northern District of Texas (where Eventide's related bankruptcy proceedings are pending). Alternatively, jurisdiction would be proper in the Western District of Michigan, where LVD and its Reservation are located and where the Defendants are alleged to have engaged in actions that purportedly caused Plaintiff's harms. *Williams*, 929 F.3d at 182 (noting that Big Picture conducts all of its operations on the reservation). Plaintiff cannot contest that Martorello and Eventide would also be subject to jurisdiction in those districts given their alleged involvement with the tribal lenders. Thus, it is in one of *those* districts—not this one—where

this case must proceed. Given these alternative forums, there is no ability to exercise jurisdiction over the non-resident defendants using Section 1965.

Second, Plaintiff fails to demonstrate facts involving a single nationwide conspiracy. As the Fourth Circuit found, Eventide sold the servicing business to LVD in a seller-financed transaction in which Eventide served as the seller. *Id.* at 175. Red Rock was later dissolved and LVD began a new lending business through Big Picture. *Id.* at 174. The record also demonstrates the evolving nature of the relationship as the Tribe learned and grew, and Martorello became less and less involved even before the sale. These findings and the evidence indicates not an alleged single nationwide operation, but multiple. This precludes use of Section 1965, particularly where Plaintiff took out her loans through Big Picture, and other purported class members allegedly took out loans from Red Rock.

Finally, Plaintiff has failed to demonstrate that this Court can exercise personal jurisdiction over any one of the defendants in this matter.

Because Martorello has no contact with this forum, the Court should dismiss for lack of personal jurisdiction.

IV. PLAINTIFF FAILS TO STATE A CLAIM AS TO MARTORELLO.

Dismissal is also necessary under Federal Rule 12(b)(6) for failure to state a claim upon which relief can be granted.

A. Plaintiff's allegations concerning Martorello are conclusory, speculative, directly contrary to relevant documents, and cannot be accepted.

Plaintiff theorizes that Big Picture and Ascension "serve as a front to disguise Martorello's and his company [Eventide's] roles and to ostensibly shield the scheme by exploiting tribal sovereign immunity." Second Am. Compl. at ¶ 5. Plaintiff seeks to buttress this theory by repeatedly contending that "Martorello was the architect of the rent-a-tribe lending

scheme..." and he controlled the supposedly illegal lending operations through Eventide. *See*, *e.g.*, *id.* at ¶¶ 5, 8, 17, 19, 23, 25, 59, 82, 87, 96-105. Plaintiff's conclusory allegations are insufficient under *Ashcroft v. Iqbal*, 556 U.S. 662 (2009), and *Bell Atl. Corp. v. Twombly*, 550 U.S. 544 (2007), to state factual allegations demonstrating plausible entitlement to relief.

Nor do they comport with Massachusetts law. See Refrigeration Discount Cor. v. Catino, 330 Mass. 230, 235-36 (1953) ("An officer of a corporation does not incur personal liability for a tort committed by a corporation...merely by virtue of the office which he holds in the corporation"); O'Leary v. New Hampshire Boring, Inc., 176 F. Supp. 3d 4, 12 n. 5 (D. Mass 2016) (holding the same and dismissing claims as to individual corporate officer defendants). Further, to the extent that Plaintiff seeks to hold Martorello liable for acts of Bellicose (or any other entity), she must still show some wrongful conduct rising above a mere error of judgment by Martorello was the cause of her harm. Allied Freightways v. Cholfin, 325 Mass. 630, 634 (1950). Here, Martorello knows only Federal and Tribal law to apply to the loans, and there is nothing in the vast public record that suggests Martorello partnered with LVD for its "immunity" as opposed to tribes being free from the applicability of state law entirely (i.e., to make lawful and enforceable loans). Indeed, the record is rife with legal opinions from inception through the sale of Bellicose detailing exactly that.

Plaintiff, however, failed to plead facts demonstrating Martorello's personal participation in acts causing her harm. The conclusory nature of Plaintiff's allegations is laid bare in that they are practically identical to those already considered, *and rejected*, by the Supreme Court in *Iqbal*. There, the Supreme Court was confronted with claims that the Attorney General, John Ashcroft, and FBI Director, Robert Mueller, created a scheme to deprive the plaintiff of his constitutional rights. *Iqbal*, 556 U.S. at 669. The complaint alleged that Ashcroft was the

"principal architect" of the policy and that Mueller was "instrumental in its adoption, promulgation, and implementation." *Id.* at 664. Ashcroft and Mueller moved to dismiss the complaint for lack of personal jurisdiction and failure to state a claim on the basis that such conclusory facts could not support putting them through the expense and imposition of discovery in a foreign jurisdiction. *Cf. Iqbal v. Hasty*, 490 F.3d 143, 177 (2nd Cir. 2007) (noting Ashcroft and Mueller's motion to dismiss for lack of personal jurisdiction was intertwined with the issue of personal involvement). The Supreme Court ultimately agreed with Ashcroft and Mueller: mere allegations that a defendant is the "architect" of a policy allegedly causing plaintiff harm or is instrumental in implementing that policy, cannot, *as a matter of law*, be the basis of forcing an individual into the expense and inconvenience of discovery. *Iqbal*, 556 U.S. at 678-79.

Plaintiff's allegations against Martorello are analogous to, and in some instances identical to, those dismissed in *Iqbal*. Plaintiff's Second Amended Complaint makes vague allegations regarding Martorello's power to control the lending enterprise—both before and after the sale of the servicing entity to the tribe—just as the plaintiff in *Iqbal* labeled Director Mueller as "instrumental" in implementing the scheme alleged in that matter. But Plaintiff's Second Amended Complaint does not stop at mere similarities to the allegation in *Iqbal*. Martorello is, again contrary to both available evidence and findings, considered the "architect" of the alleged lending scheme (Second Amended Complaint at ¶ 25)—the precise epithet attached to Attorney General Ashcroft by the plaintiff in *Iqbal*.

Even if such allegations are indeed facts and not thinly veiled legal conclusions, Plaintiff has not alleged (and cannot allege) that Martorello made the loans at issue or that he took any actions to collect on the loans. Rather, Plaintiff's Second Amended Complaint makes absolutely clear that her alleged loans were issued solely by Big Picture. Second Am. Compl. at ¶ 9,

("Duggan obtained a \$425 loan from Big Picture Loans...."), ¶ 10 ("Ms. Duggan received a \$775 loan from Big Picture Loans...."), ¶ 154 ("Big Pictures Loans' agreement contains...."). This is critically important because, as the Fourth Circuit found in *Williams* (and this court should as well), Big Picture is a properly established tribal entity, formed pursuant to the Tribe's status as a sovereign entity, in order to further tribal economic and self-governance interests and answerable to the Tribe at every level. Stated otherwise, in the face of substantial evidence and unanimous findings to the contrary, Plaintiff's allegation that Big Picture was merely a "front" for Martorello to hide behind immunity lacks facial plausibility sufficient to state a claim.

Indeed, Plaintiff's allegations regarding the alleged scheme are directly contrary to relevant documents in the public record—including the Fourth Circuit's opinion in *Williams* which examined identical allegations and accepted and relied upon many of the district court's *factual findings*.³ As the Fourth Circuit noted, Eventide played a critical role in furthering the Tribe's lending operations by providing financing that the Tribe could not get elsewhere. *Williams*, 929 F.3d at 180. The Fourth Circuit also rejected the assertion made by Plaintiff here that the Tribe lacked meaningful control over Big Picture and Ascension. The court instead concluded that the Tribe's council members, Michelle Hazen and James Williams, were "granted broad authority to bind Big Picture" and "to do and perform all actions as may be necessary or appropriate to carry out the business of Big Picture including...the power to enter into contracts for services, to manage vendor relationships, and to manage personnel issues and affairs" of the entity. *Id.* at 182. And after reviewing the legal agreements in this case concluded, "the fact that

³ Although the Fourth Circuit in *Williams* reversed the ultimate legal conclusions reached by the Eastern District of Virginia, it agreed with the lower court's recitation of the facts, which was based on that court's review of scores of documents and pages of deposition testimony. The Eastern District of Virginia's recitation of the facts refutes many conclusory allegations within Plaintiff's Second Amended Complaint and demonstrates the conclusory—and false—nature of those allegations.

Big Picture currently chooses to utilize [consultant's] criteria does not mean that it does not have the power to choose differently in the future." *Id.* at 183.

In short, a careful examination of all publicly available records makes clear that Plaintiff's conclusory allegations are simply insufficient to state a claim against Martorello under any of the posited theories.

B. The choice-of-law provision in the loan agreements must be enforced.

Despite acknowledging that her loan agreements contained a choice-of-law provision selecting the laws of the forum in which Plaintiff's consensual loan was negotiated, originated, and collected (Second Amended Complaint ¶ 121), Plaintiff now seeks to void her obligations by applying the laws of Massachusetts, the state where she resides. Under LVD law, the amount of interest charged to Plaintiff is not usurious. *See* Tribal Consumer Financial Services Regulatory Code § 11.3(b) (setting forth that the maximum finance charge permissible under the Code's small loan transaction provisions is "fifty dollars (\$50.00) per one hundred dollars (\$100.00) of principal per installment period"). The loans represent a consensual commercial transaction agreeing to tribal law, and are lawful under the laws of LVD—a law that is "privileged from diminution by the states," absent Congressional action. *Three Affiliated Tribes of Fort Berthold Reservation v. World Eng'g*, 476 U.S. 877, 891 (1986) Indeed, the underlying lawfulness of these loans under LVD law should end the inquiry if the inherent sovereignty of a Native

⁴ The relevant dispute provisions of the Tribal Consumer Financial Services Regulatory Code are available online at http://www.lvdtribal.com/pdf/TFSRA-Regulations.pdf (as stated in paragraph 130 of the Second Amended Complaint) and the entire code can be freely accessed by consumers prior to entering into their loans with LVD at the following website: http://www.lvdtribal.com/pdf/2015%2011%2003%20Tribal%20Consumer%20Financial%20Ser vices%20Regulatory%20Code.pdf (last visited February 9, 2020). The court may consider this document on a motion to dismiss. *Goodall v. Worcester Sch. Comm.*, 405 F. Supp. 3d 253, 258 (D. Mass. 2019).

American tribe and its ability to legislate free from interference from co-equal sovereigns are to be respected, as Congress and the Supreme Court have repeatedly required. *See, e.g., Hoopa Valley Tribe v. Nevins*, 881 F.2d 657, 659 (9th Cir. 1989) ("If the state law interferes with the purpose or operation of a federal policy regarding tribal interests, it is preempted"). And as the Fourth Circuit concluded, the lending activities at issue are indeed made in furtherance a federal policy, tribal economic development and self-sufficiency. *Williams*, 929 F.3d at 178. Accordingly, the loans to Plaintiff are lawful, and no further analysis is required.

To the extent the Court nonetheless feels compelled to undertake a conflict-of-law analysis, Massachusetts law requires application of the contractual choice of law. A federal court sitting in diversity evaluates a choice-of-law provision according to the rules of the state in which the court sits. *Mariasch v. Gillette Co.*, 521 F.3d 68, 71 (1st Cir. 2008). "Where...the parties have expressed a specific intent as to the governing law, Massachusetts courts generally uphold the parties' choice." *Taylor v. E. Connection Operating, Inc.*, 988 N.E.2d 408, 411 (2013). "Massachusetts courts have consistently enforced contractual choice-of-law provisions, so long as there exists no serious conflict with the public policy of this jurisdiction." *McAdams v. Mass. Mut. Life Ins. Co.*, 2002 WL 1067449 *12 (D. Mass. May 15, 2002) (citing *Roadmaster Ind's, Inc. v. Columbia Mfg. Co.*, 893 F. Supp. 1162, 1173 (D. Mass. Aug. 2, 1995)).

Here, Plaintiff's causes of action all arise from her loan agreements containing choice-of-law provisions selecting LVD law to govern all disputes arising out of the agreements. *See* Second Am. Compl. at ¶ 121 ("This Agreement will be governed by the laws of the Lac Vieux Desert Band of Lake Superior Chippewa Indians ("Tribal Law"), including but not limited to the Code as well as applicable federal law"). Thus, the choice-of-law provisions should be given

effect unless Plaintiff can demonstrate that application of LVD's laws seriously conflicts with Massachusetts' public policy. *See Roadmaster*, 893 F. Supp. at 1173. Plaintiff cannot do so.

Though Plaintiff argues otherwise, Massachusetts does not have a fundamental public policy against lenders charging interest rates above the statutory cap. M.G.L. Chapter 271, section 49(d), provides that lenders do not have to comply with the 20% cap so long as they notify the State's Attorney General of their intent to charge such a rate and comply with certain record-keeping requirements. Thus, lenders may comply with the state usury statute, despite charging an amount in interest well over 20%, simply by filing a letter to the Attorney General's Office. See RFF Family P'ship v. Link Dev., 932 F. Supp. 2d 213, 224 (D. Mass 2013) ("Parties are permitted to contract for an interest rate higher than 20% so long as the lender complies with the registration and record-keeping requirements"). Though LVD and its lending entities did not register their on-reservation loan transactions, the tribe, as a coequal sovereign exercising efforts in self-governance, can hardly be required to register with the state Attorney General's Office. See Buzulis v. Mohegan Sun Casino, 69 Mass. App. Ct. 708, 871 N.E.2d 527, 529 (2007) ("Indian tribes are 'distinct, independent political communities, retaining their original natural rights' in matters of local self-government...They have power to make their own substantive law in internal matters...and to enforce that law in their own forums") (citations omitted).

As shown, no state public policy merits avoiding the choice-of-law provisions. Federal policy, which obligates otherwise, must not be overlooked, and accordingly, this Court should give the contracted-to provisions effect.

Even if the state did have a conflicting fundamental public policy, it does not have a "materially greater interest" in the loan transaction than LVD's significant benefit vital to Federal policy and self-governance. This is particularly evident when imputing Federal policy to

promote these efforts of economic development, and considering the Federal interests as the third prong in such balancing test, as demonstrated by the principals established in the *Montana v*. *United States*, 450 U.S. 544 (1981), and *White Mountain Apache v*. *Bracker*, 448 U.S. 136 (1980), progenies. The Fourth Circuit also affirmed that the place of negotiation, contracting and performance on the contract all occur on the LVD reservation, which undoubtedly has the most significant relationship to the transaction and the parties, where (unlike routine commercial transactions) one party indeed is the Tribe itself. These significant findings as to the nexus to the transaction mandate application of tribal law and a swift end to Plaintiff's accusations.

C. Plaintiff's RICO claims are deficient as a matter of law.

Plaintiff's RICO claims are not only deficient as a matter of law as described below, but also constitute a gross misuse of the RICO statute in an attempt to taint the legitimate and common nation building business relationship between a third-party servicer and a tribal lending entity formed and operated by a Native American tribe pursuant to its laws and in accord with Federal policy. As the First Circuit has held, RICO "has an almost inevitable stigmatizing effect on those named as defendants," and in the interests of fairness to those labeled as racketeers, "courts should strive to flush out frivolous RICO allegations at an early stage of litigation." Figueroa Ruiz v. Alegria, 896 F.2d 645, 650 (1st Cir. 1990) (dismissing RICO claim as having no legal basis). It is hard to conceive a more applicable circumstance. Far from the criminal organizations Congress aimed at eliminating through enacting the RICO statute, Big Picture and Ascension are legitimate businesses formed to provide jobs and further economic development of LVD providing state of the art health care, education, scholarships, housing, cultural programs, and police support on a federally recognized Native American tribe. Accordingly, this Court should dismiss the frivolous RICO allegations against Martorello, allowing him and

indeed Indian country more broadly, to avoid any further stigma and diminishment against outside capital and expertise assisting struggling tribes in their efforts of self-determination.

In addition to having been asserted for improper purposes, Plaintiff's RICO claim against Martorello suffers from numerous deficiencies as a matter of law, each of which requires dismissal of those claims in full. First, Plaintiff lacks standing because she was not proximately harmed by a violation of the statute *by Martorello*. Second, Plaintiff fails to demonstrate that *Martorello* took the prohibited act of collecting any unlawful debts from Plaintiff. On this point, Plaintiff also fails to show that the debts collected by Big Picture are unlawful under RICO.⁵

While "pleadings should generally be construed liberally, a greater level of specificity has always been required in RICO cases." *Dermesropian v. Dental Experts*, 718 F. Supp. 2d 143, 153 (D. Mass 2010) (quoting *Bessette v. Avco Fin. Servs., Inc.*, 230 F.3d 439, 443 (1st Cir. 2000)). Here, Plaintiff's attempts to hold Martorello liable under RICO are deficient as a matter of law and improperly conflate Martorello with the entire alleged enterprise. For these reasons, dismissal of the RICO claims against Martorello is appropriate.

1. Plaintiff lacks standing under RICO to pursue claims against Martorello.

Plaintiff lacks standing to pursue RICO claims against Martorello because she has not been injured in her business or property by reason of the collection of an unlawful debt *by Martorello*. Private plaintiffs have standing to sue under RICO only when "injured in his business or property by reason of a violation of section 1962." 18 U.S.C. § 1964(c). "Mere

⁵ Section 1961(6) defines unlawful debt as a debt that is (1) "unenforceable under State or Federal law in whole or in part as to principal or interest because of the laws relating to usury"; (2) which was incurred in the business of lending money or a thing of value; and (3) at a rate of interest at least twice the enforceable rate. 18 U.S.C. § 1961(6). Given the enforceable choice-of-law provision, the debts at issue in this case do not have a rate of interest that is twice the enforceable rate. Nor was collection of an unlawful debt intended for garden variety consensual choice of law loan disputes such as this.

'cause in fact' is insufficient to confer RICO standing, however since section 1964(c) establishes a proximate cause requirement as well." *Willis v. Lipton*, 947 F.2d 998, 1000 (1st Cir. 1991) (citing cases). In determining whether proximate causation exists under RICO, courts should consider both the "directness concern" and "three functional factors" as announced in *Holmes v. Secs. Investor Prot. Corp.*, 503 U.S. 258, 268 (1992). "Directness means there must be some direct relation between the injury asserted and the injurious conduct alleged, such that the link between the conduct and the harm suffered is not too remote" or "attenuated." *Crimson v. Galeria*, 337 F. Supp. 3d 20, 38 (D. Mass. 2018) (citation omitted); *see also In re Celexa & Lexapro Mktg. and Sales Practices Litig.*, 315 F.R.D. 116, 124 (D. Mass 2016). The three functional factors include: (1) proof of damages; (2) "administrability and the avoidance of multiple recoveries"; and (3) "the societal interest in deterring illegal conduct and whether that interest would be served" in this case. *Celexa*, 315 F.R.D. at 124.

The RICO proximate cause element is "used to limit a person's responsibility for the consequences of that person's own acts." *Holmes*, 503 U.S. at 268. Indeed, as the *Willis* court found, "RICO liability is not to be extended without limit for some boundary must be set to liability for consequence of any act, upon the basis of some social idea of justice or policy." 947 F.2d at 1000 (alterations and quotations omitted) (citing *Sperber v. Boesky*, 849 F.2d 60, 63 (2d Cir. 1990)). When a plaintiff fails to demonstrate proximate causation as to a defendant, the plaintiff cannot recover from that defendant. *See Anza v. Ideal Steel Supply Corp.*, 547 U.S. 451, 659-60 (2006) (affirming district court's dismissal of claim as having a too attenuated causal connection between the injury and alleged injurious conduct).

Plaintiff has failed to demonstrate that Martorello, as opposed to others, or the enterprise as a whole, has proximately caused her harm. Therefore, she cannot establish the "directness

concern" raised in Holmes. First and foremost, Eventide sold the servicing business to LVD on Williams, 929 F.3d at 175. Importantly, Plaintiff's loan agreements were January 2016. executed in 2017 and 2018. Second Am. Compl. at ¶¶ 9-10. No proximate cause could possibly exist as to Martorello for loans made for the post-sale period when Martorello has had no involvement in any tribal lending business. To the extent Plaintiff has suffered any harm, such harm would have been proximately caused by the entities that actually collected the Plaintiff's debts, not Martorello, now an officer at a company that is a mere creditor of the lending business. But the entities that actually collected loans from the Plaintiff are sovereign arm-of-the-tribe lending companies formed by LVD and managed by two members of LVD, Chairman James Williams and Michelle Hazen. Williams, 929 F.3d at 175. There is no monetary or equitable relief available from such entities under RICO, as sovereign entities are not "Persons" under RICO from whom relief is available. Cf. Inyo Cty. v. Paiute Shoshone Indians of the Bishop Cmty. of the Bishop Colony, 538 U.S. 701, 709 (2003) (Native American tribe, like a state, is not a "person" that could be sued under 42 U.S.C. § 1983); Genty v. Resolution Trust Corp., 937 F.2d 899, 914 (3rd Cir. 1991) (plaintiffs could not maintain private civil action under RICO against municipality as the municipality could not be liable for the treble damages imposed in such an action).

Similarly, consideration of the first functional factor weighs in favor of Martorello, as any damages allegedly suffered by Plaintiff are only indirectly linked to Martorello, as an executive of a creditor wholly untied to the Tribe's lending capital. As such, it is difficult "to ascertain the amount of damages attributable to the violation, as distinct from other, independent, factors," such as the conduct of the tribal lending entities. *Holmes*, 503 U.S. at 269. As for the second functional factor, Plaintiff initially pled her RICO claims against several entities alleged

to be her lender and the entity collecting those loans, and Martorello, an executive of an entity that previously provided consulting services to a predecessor to Plaintiffs' lender. Plaintiff is essentially seeking identical and multiple recoveries from disparate parties with vastly different theories of liabilities. This Court should dismiss Martorello from the RICO claims, as he is too indirectly linked to the alleged harm suffered by Plaintiff.

Finally, the last factor also weighs in favor of dismissing the RICO claim, as the Tribe has a sovereign right to contract with third parties under its own laws and Federal policy expressly details outside capital and expertise as the pinnacle of a Tribe's efforts to alleviate the many burdens of self-governance. Not only is there nothing "illegal" about tribes doing so, a conclusion the Fourth Circuit has recognized (*Williams*, 929 F.3d at 183 (noting that a tribal lender's "decision to outsource management [of its operations] does not weigh against tribal immunity")), but there is a greater societal interest at stake, protecting the sovereignty of Native American tribes and the Congressional vision as to their survival and self-determination.

Plaintiff's alleged harm was plainly caused by others. But the actions of others cannot create standing to pursue such claims against Martorello. Big Picture, not Martorello, collected Plaintiff's loans—as the loan agreements expressly provide. Martorello was a mere executive with a company who, for a time prior to when Plaintiff entered into her loan agreements, provided assistance and consulting services through an NIGC-like contract to the Tribe, which was offering loans to consumers from its reservation. Those facts cannot show Martorello's actions were the proximate cause of Plaintiff's harm. Accordingly, Plaintiff's theory of liability against Martorello is based on a causal link too attenuated to warrant recovery from Martorello.6

⁶ By dismissing the Tribal defendants, Plaintiff has made it impossible for Martorello to litigate this matter without the presence of necessary and indispensable parties including Big Picture, which issued Plaintiff's loan and is a party to the loan agreement.

2. Plaintiff fails to demonstrate a violation of § 1962(c) by Martorello.

Beyond the lack of standing, perhaps a more fundamental flaw in Plaintiff's Second Amended Complaint is that it fails to allege that Martorello engaged in unlawful conduct in violation of Section 1962. Specifically, Plaintiff's Second Amended Complaint fails to allege facts demonstrating that Martorello—as opposed to any other defendant—participated in the operation or management of the alleged enterprise, or that he did so *through* the collection of unlawful debts. *See* 18 U.S.C. § 1962(c). The absence of such key and necessary factual allegations requires dismissal of the RICO claim against Martorello.

First, Plaintiff's Second Amended Complaint fails to even allege that Martorello engaged in any acts prohibited under the statute, namely the collection of any unlawful debt. To face liability under substantive RICO, each individual defendant must be shown to have engaged in either a pattern of racketeering activity or the collection of unlawful debt. 18 U.S.C. § 1962; *see Libertad v. Welch*, 53 F.3d 428, 441 (1st Cir. 1995) (holding to state a claim under Section 1962(c) each defendant must be found to have engaged in "1) conduct; 2) of an enterprise; 3) through a pattern; 4) of racketeering activity"). "Without viable predicate acts a RICO claim collapses." *In re Lupron Mktg.*, 295 F. Supp. 2d 148, 165 (D. Mass 2003) (citing *Ahmed v. Rosenblatt*, 118 F.3d 886, 889 (1st Cir. 2003)).

⁷ This requirement has been rigorously enforced by each and every circuit. See, e.g., United States v. Bergrin, 650 F.3d 257, 267 (3d Cir. 2011) ("It is the 'person' charged with the racketeering offense—not the entire enterprise—who must engage in the 'pattern of racketeering activity."); Abraham v. Singh, 480 F.3d 351, 355 (5th Cir. 2007) ("Regardless of subsection, RICO claims under § 1962 have three common elements: '(1) a person who engages in (2) a pattern of racketeering activity, (3) connected to the acquisition, establishment, conduct, or control of an enterprise") (citation omitted); United States v. Philip Morris USA, Inc., 566 F.3d 1095, 1110 (D.C. Cir. 2009) ("in a section 1962(c) suit, the defendants are the 'persons' who conduct the 'enterprise's' affairs through racketeering activity"). Additional citations can be provided.

Beyond the mere elements of a RICO claim, courts must be wary where, as here, a plaintiff seeks to turn general contract disputes into federal causes of action. *See, e.g., Flip Mortg. Corp. v. McElhone*, 841 F.2d 531, 538 (4th Cir. 1988). This is particularly true where, again as here, the underlying predicate is the collection of unlawful debts because "RICO is concerned with evils far more significant than the simple practice of usury." *Sundance Land Corp. v. Cmty. First Fed. Sav. and Loan Ass'n*, 840 F.2d 653, 666 (9th Cir. 1988) (quoting *Durante Bros. and Sons, Inc. v. Flushing Nat. Bank*, 755 F.2d 239, 248 (2d Cir. 1985)).

The unlawful conduct Plaintiff alleges is the collection of unlawful debt. Second Am. Compl. at ¶ 186. As other courts have found, that conduct only occurs where a defendant takes an action that "would tend to induce another to repay an unlawful debt." *United States v. Eufrasio*, 935 F.2d 553, 576 (3d Cir. 1991). Nowhere in the Second Amended Complaint is Martorello, as opposed to the enterprise as a whole, alleged to have collected any debts from Plaintiff or taken any action which would have induced Plaintiff to repay a debt. Indeed, the only "unlawful" conduct alleged by Plaintiff is on the part of the purported enterprise as a whole. As set forth above, it is Big Picture that makes and collects all loans from individuals, not Martorello. Accordingly, Martorello cannot be liable under Section 1962(c).

Plaintiff's failure to allege that Martorello took a prohibited action is not the Second Amended Complaint's only shortcoming—it also fails to allege Martorello's participation in the "enterprise" was undertaken *through* acts of racketeering. RICO requires more than just the collection of an unlawful debt by a defendant. "RICO does not criminalize engaging in a pattern of racketeering or collecting unlawful debt, but rather criminalizes participation in the affairs of an enterprise through those means." *United States v. Pepe*, 747 F.2d 632, 661 n. 48 (11th Cir. 1984); *see also In re Ins. Brokerage Antitrust Litig.*, 618 F.3d 300, 372 (3d Cir. 2010) (holding

that a defendant must conduct or participate in the enterprise's affairs "through—that is, by means of, by consequence of, by reason of, by the agency of, or by the instrumentality of—a pattern of racketeering activity"). In other words, Section 1962(c) is violated only when the collection of an unlawful debt is "the means by which a defendant 'participate[s], directly or indirectly, in the conduct of [the] enterprise's affairs." *Ins. Brokerage*, 618 F.3d at 371 (quoting 18 U.S.C. § 1962(c)) (alterations in original). Given the Second Amended Complaint's failure to allege Martorello engaged in the collection of an unlawful debt, it is no surprise that it similarly fails to allege Martorello's participation in the purported enterprise through such means.

Finally, the Second Amended Complaint fails to plausibly allege that Martorello has operated or managed the enterprise, rather than simply conducting the affairs of a terminable-at-will servicing consultant in a commercial relationship with a lender that—like Big Picture vis-à-vis its commercial relationship with Ascension—held the "power to choose differently" and was solely "answerable to the tribe at every level." The Supreme Court has held that mere participation in the activity of an enterprise is insufficient to impose liability under Section 1962(c). *Reves v. Ernst & Young*, 507 U.S. 170, 179 (1993); *see also Brennan v. Ferreira*, 251 F. Supp. 3d 338, 342 (D. Mass 2017) ("In order to 'participate, directly or indirectly, in the conduct of such enterprise's affairs," one must have some part in directing those affairs") (quoting *Reves*, 507 U.S. at 179). In this context, Congress did not intend for liability to arise under Section 1962(c) for those that aid or abet an enterprise, but rather only those who take part "in directing the enterprise's affairs." *See Reves*, 507 U.S. at 178-79.

Indeed, as numerous courts have found, the proper defendant under Section 1962(c) must do more than simply provide, through its regular course of business, goods and services that ultimately benefit the enterprise. *George v. Urban Settlement Servs.*, 833 F.3d 1242, 1251 (10th

Cir. 2016); *Dahlgren v. First Nat. Bank of Holdrege*, 533 F.3d 681, 690 (8th Cir. 2008) ("A bank's financial assistance and professional services may assist a customer engaging in racketeering activities, but that alone does not satisfy the stringent 'operation and management' test of *Reves*."). At best, that is all Plaintiff has alleged as to Martorello. Nothing alleges that Martorello himself participated in the affairs of the purported enterprise through the collection of Plaintiff's loans or by taking acts that would tend to induce Plaintiff to repay her debt. Receipt of income (particularly in the form of loan repayments) is plainly not enough to sustain liability under Section 1962(c)—at least as to Martorello. *See Reves*, 507 U.S. at 178-79.

3. Plaintiff fails to demonstrate a RICO conspiracy.

As a matter of course, in the absence of any underlying RICO violation, Plaintiff's RICO conspiracy claim must also fail. *Efron v. Embassy Suites, Inc.*, 223 F.3d 12, 21 (1st Cir. 2000) ("[I]f the pleadings do not state a substantive RICO claim upon which relief may be granted then the conspiracy claim also fails."). Here, as set forth above, there is no RICO violation, so there can be no conspiracy to violate RICO.

However, even if this Court were to look beyond this defect, Plaintiff's RICO conspiracy claims are legally deficient for the simple reason that Plaintiff has failed to allege an illegal agreement to violate RICO. To successfully state a claim under Section 1962(d), "a plaintiff must show that each defendant in the RICO conspiracy case joined knowingly in the scheme and was involved himself, directly or indirectly, in the commission of at least two predicate acts." *Libertad*, 53 F.3d at 441 (citing *United States v. Angiulo*, 847 F.2d 956, 964 (1st Cir. 1988) (holding the necessary elements for conspiracy under RICO are: 1) existence of enterprise; 2) that each defendant knowingly joined the enterprise; and 3) that each defendant agreed to commit, or in fact committed, two or more predicate acts as part of his participation in the

enterprise). Here, beyond mere conclusory allegations, all Martorello is alleged to have done is to have sold a business to the Tribe and previously been an executive of a company providing typical consulting services to a Tribe operating on its reservation and under its sovereign laws.

Further, Plaintiff's RICO conspiracy claim ignores the fact that if the alleged RICO conspiracy exists—and it does not—Martorello effectively withdrew from such a conspiracy, *at the latest*, in January 2016, when LVD closed on its purchase of Bellicose. Second Am. Compl. at ¶7. This sale occurred months prior to Plaintiff applying for or paying off her loans. In essence, the sale of Bellicose to LVD removed Martorello from the purported enterprise and precludes a finding of liability—at least for the period after sale. Under these facts, liability under Section 1962(d) is inappropriate.

D. Plaintiff cannot state a claim for a violation of Massachusetts' lending laws against Martorello.

Plaintiff makes clear that her state-law claims against Martorello are, essentially, attempts to pierce numerous corporate veils and impose liability on a corporate executive for acts *of a tribal government*. But Plaintiff makes no effort to appropriately pierce those veils, and instead, hopes the Court will ignore the text of the Massachusetts lending statutes she claims Martorello violated. *See Medici v. Lifespan Corp.*, 239 F. Supp. 3d 355, 372 (D. Mass. 2017) (stating under Massachusetts law, "[t]he corporate veil may be pierced only with reluctance and in extreme circumstances when compelled by reasons of equity") (quotations and citations omitted).⁸

⁸ As stated in *Medici*, courts considering whether to pierce the corporate veil under Massachusetts law must consider twelve factors:

⁽¹⁾ common ownership; (2) pervasive control; (3) confused intermingling of business assets; (4) thin capitalization; (5) nonobservance of corporate formalities; (6) absence of corporate records; (7) no payment of dividends; (8) insolvency at the time of the litigated transaction; (9) siphoning away of corporation's funds by dominant shareholder; (10) nonfunctioning of officers and

Indeed, Martorello never knowingly contracted for, charged, took or received any unlawful interest from Plaintiff, as is required to be liable under GL c. 271 § 49. As is evident from Plaintiff's Second Amended Complaint, Big Picture, a tribal entity, executed the loan agreements with Plaintiff, and Martorello is merely an executive officer of a company that is a creditor to the Tribe. Further, as explained above, there are numerous reasons state law is not applicable here. For these reasons, Plaintiff's claim under GL c. 271 § 49 and the other state law claims that depend on this claim must fail.

E. Plaintiff's unjust enrichment claims are similarly without merit.

Plaintiff's unjust enrichment claims against Martorello fail for the simple reason that Martorello has never received any benefits from Plaintiff. To state a claim for unjust enrichment, the plaintiff must establish that "(1) a benefit conferred upon the defendant by the plaintiff; (2) an appreciation or knowledge by the defendant of the benefit; and (3) acceptance or retention by the defendant of the benefit under such circumstances as to make it inequitable for the defendant to retain the benefit without payment of its value." *Ravanis v. Bliss*, 2004 WL 2341496, *8 (Mass. Super. 2004). "Unjust enrichment requires more than a benefit; the benefit must be unjust, which is dependent upon the reasonable expectation of the parties." *Cmty Builders, Inc. v. Indian Motorcycle Assocs.*, 692 N.E.2d 964, 979 (1998). The remedy for unjust enrichment is only against the party receiving the *unjust* benefit, and cannot be brought against a party that merely has a fiduciary relationship with the contracting party. *Id.* (citing *La Chance v. Rigoli*, 91 N.E.2d 204 (1950)).

directors; (11) use of the corporation for transactions of the dominant shareholders; and (12) use of the corporation in promoting fraud.

Plaintiff has failed to allege any of these factors that would give defendants sufficient notice under Rule 8 of the Federal Rules of Civil Procedure that Plaintiff seeks to pierce the corporate veil.

Here, Eventide sold a valuable servicing business to LVD in January 2016, and Plaintiff's loan agreements were executed in 2017 and 2018. *Williams*, 929 F.3d at 175; Second Am. Compl. at ¶ 9-10. Thus, at the time Plaintiff applied and received her loans from Big Picture, Martorello was a mere executive of a company that was itself no more than a creditor to the Tribe. Thus, Plaintiff is asking this Court to find that by Plaintiff paying on her loans to Big Picture, which then conveyed her money to the Tribe, which ultimately paid on a loan to its creditor, which then distributed profits to owners, that Martorello, as an executive of the Tribe's creditor, received an unjust benefit by Plaintiff. These multiple layers of abstraction clearly demonstrate Martorello received no benefit from Plaintiff, and his company conveyed a valuable asset to the Tribe, and dismissal of the unjust enrichment claim as to Martorello is appropriate.

F. No Declaratory or Injunctive Relief as to Martorello is available.

Finally, Plaintiff fails to state a claim for declaratory and injunctive relief. "In order for a court to entertain a petition for declaratory relief, an 'actual controversy' sufficient to withstand a motion to dismiss must appear on the pleadings." *Massachusetts Ass'n of Indep. Ins. Agents & Brokers v. Comm'r of Ins.*, 367 N.E.2d 796, 799 (1977). Declaratory judgment "proceedings are concerned with the resolution of real, not hypothetical, controversies; the declaration issued is intended to have an immediate impact on the rights of the parties." *Galipault v. Wash Rock Invs.*, *LLC*, 836 N.E.2d 1123, 1133 (2005).

Here, Eventide sold Bellicose to the Tribe more than a year and a half before the earliest loan agreement executed by Plaintiff. *Williams*, 929 F.3d at 175; Second Am. Compl. at ¶¶ 9-10. As such, any controversy Plaintiff has is with the tribe and its entities and any rights that would be impacted would be with her loan agreements with those defendants, not Martorello. Martorello does not have an ownership interest in any loans made by Big Picture or the Tribe,

and Plaintiff has no actual controversy with Martorello that this Court may resolve by declaratory judgment. Only the lender (i.e., Big Picture Loans)—and not Martorello, whose role as officer of a mere consultant to the tribe's lending business ended more than four years ago—is capable of stopping or modifying its lending activities. As such, no injunctive relief or declaratory judgment against Martorello is possible or appropriate.

V. CONCLUSION.

For the above reasons, Martorello respectfully requests that the Court dismiss the claims against him with prejudice

Respectfully Submitted,

/s/ Ian D. Roffman

Ian D. Roffman (BBO# 637564) iroffman@nutter.com
Michael J. Leard (BBO# 681468) mleard@nutter.com
Nutter, McClennen & Fish LLP
Seaport West, 155 Seaport Blvd.
Boston, Massachusetts 02210
Telephone: (617) 439-2000
Fax: (617) 310-9000

Richard L. Scheff (pro hac vice)
rscheff@atllp.com
Jonathan P. Boughrum (pro hac vice)
jboughrum@atllp.com
Michael C. Witsch (pro hac vice)
mwitsch@atllp.com
Armstrong Teasdale LLP
2005 Market Street
29th Floor, One Commerce Square
Philadelphia, PA 19103
Telephone: (267) 780-2000

Fax: (215) 569-8228

Attorneys for Defendant Matt Martorello

CERTIFICATE OF SERVICE

I hereby certify that on February 12, 2020, a true copy of the above document, including attachments, was served via electronic means using the Court's Electronic Case Filing (ECF) system upon all registered ECF users, and paper copies will be sent to those indicated as non-registered participants.

/s/ Ian D. Roffman
Ian D. Roffman (BBO# 637564)

4736560.1